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**T E L E C O M**

## A game of information security

### Monopoly or Stratego

Dr Theodoros Stergiou, CEng, CPMM,  
Security Solutions Product Manager

**sitronics**  
telecom solutions ■

## ► Monopoly

- Market domination by a single entity
- To win, all other users need to go bankrupt
- Strategy is involved; visibility into opponent's moves



## ► Stratego

- Capture the flag
- A game of disinformation, discovery and psychology
- A purely strategic game; no visibility into opponent's moves



Table 7. Top 10 Threat Action Types by number of breaches and records

| Rank | Variety   | Category | Breaches | Records |
|------|---|----------|----------|---------|
| 1    | Keylogger/Form-grabber/Spyware (capture data from user activity)      | Malware  | 48%      | 35%     |
| 2    | Exploitation of default or guessable credentials                      | Hacking  | 44%      | 1%      |
| 3    | Use of stolen login credentials                                       | Hacking  | 32%      | 82%     |
| 4    | Send data to external site/entity                                     | Malware  | 30%      | <1%     |
| 5    | Brute force and dictionary attacks                                    | Hacking  | 23%      | <1%     |
| 6    | Backdoor (allows remote access/control)                               | Malware  | 20%      | 49%     |
| 7    | Exploitation of backdoor or command and control channel               | Hacking  | 20%      | 49%     |
| 8    | Disable or interfere with security controls                           | Malware  | 18%      | <1%     |
| 9    | Tampering   | Physical | 10%      | <1%     |
| 10   | Exploitation of insufficient authentication (e.g., no login required) | Hacking  | 5%       | <1%     |



# State of breaches

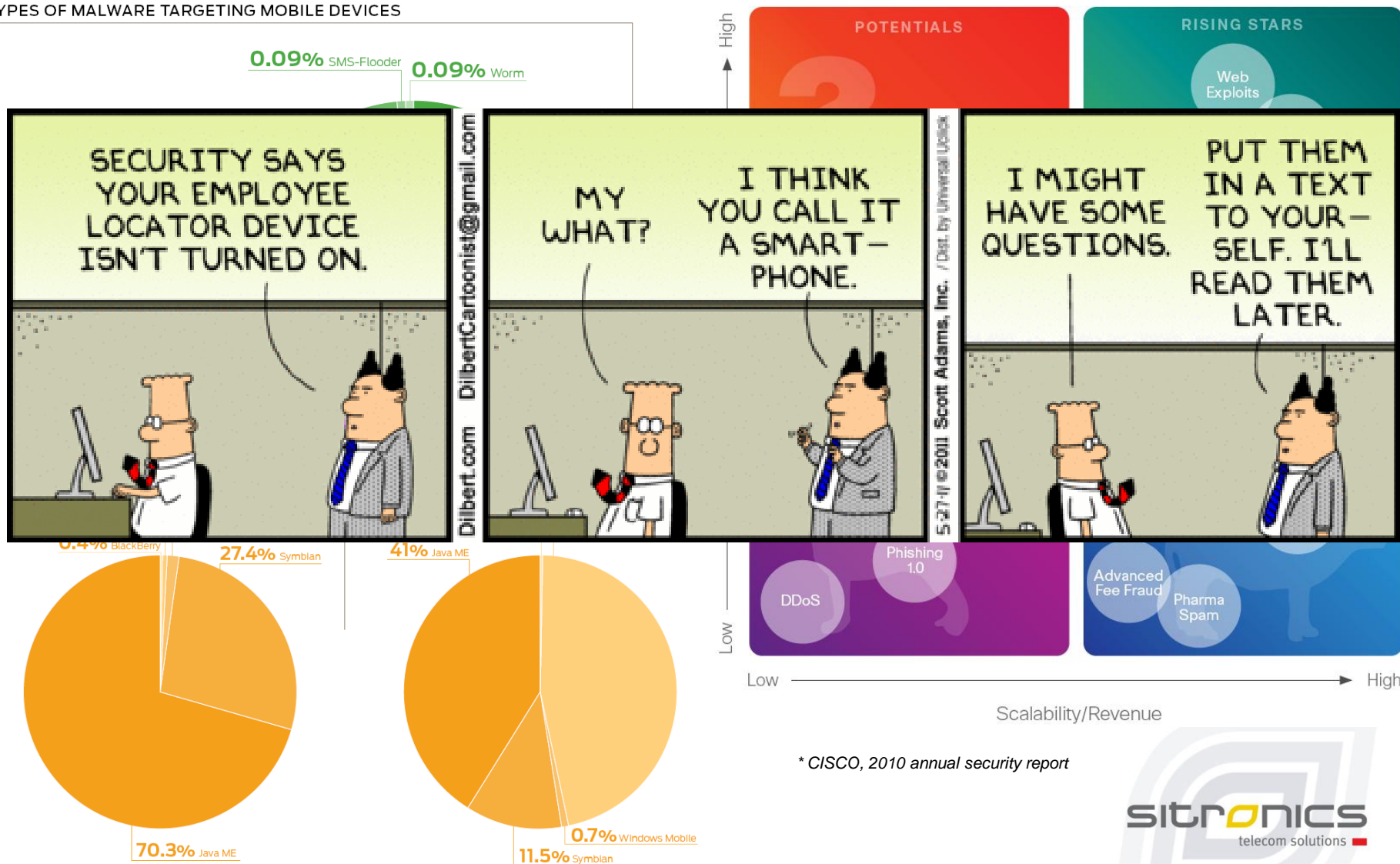


| Publicized | Target                           | Alleged Source/Motive   | Method  | Harm  |
|------------|----------------------------------|---|---|---|
|            | 2/5/11 Sony Online Entertainment | unknown   | Unknown   | Information for about 24.6 million customers, including names, addresses, e-mail addresses, gender, birth dates, phone numbers, log-in names, and hashed passwords may have been stolen. Also, credit and debit card numbers and expiration dates for about 12,700 non-U.S. customers from an "outdated" database and about 10,700 direct debit records listing bank account numbers of customers in Germany, Austria, the Netherlands, and Spain may have been stolen. |
|            | 2/6/11 Sony Pictures             | LulzSec   | SQL Injection   | Personally identifying information of 37,500 customers was exposed, including address, e-mail address, phone number, date of birth, password and user name.   |
|            | 4/7/11 Apple                     | AntiSec   | exploited security flaw in the software Apple used  | 26 admin usernames and passwords for an Apple server exposed  |
|            | 11/2/11 HBGary Federal           | Anonymous hacks Web site, Twitter and LinkedIn accounts of firm that was investigating its members    | unknown   | e-mails and other sensitive data leaked online  |
|            | 2/2/12 VeriSign                  | unknown   | unknown   | Hackers broke into corporate servers and stole information in several attacks in 2010, the company revealed in an SEC filing in October 2011. The company did not say what data was stolen.   |
|            | 3/2/12 Greece's Justice Ministry | Anonymous protesting against Greece's bailout by the EU and the IMF, which led to austerity measures. | unknown   | unclear   |
|            | 8/2/12 Symantec                  | Hackers believed affiliated with Anonymous  | unknown   | Hackers stole source code from Symantec in 2006 and released it this week on the Web after allegedly trying to extort \$50,000 from Symantec.   |
|            | 12/25/2011 Stratfor              | LulzSec, AntiSec  | unknown   | 860,000 e-mail addresses, 75,000 unencrypted credit card numbers stolen and later released publicly   |
|            | 3/17/2011 RSA                    | unknown attacker, although China believed to be suspect. Motive is probably espionage                 | Advanced Persistent Threat (APT) targeted at individuals within an organization using social engineering. Malware hidden in an Excel spreadsheet exploited a zero-day (unpatched) Flash hole. | SecurID token deployments at financial, government and other sites were at risk.  |



# New concerns – mobility

## TYPES OF MALWARE TARGETING MOBILE DEVICES



\* CISCO, 2010 annual security report

\* Juniper, 2011 mobile threats report

## What are your main concerns in your approach to Cloud Computing?

### ▶ Abuse and illicit use

### ▶ Insecure interfaces and APIs

### ▶ Availability of services and/or data

### ▶ Malicious insiders

### ▶ Confidentiality of corporate data

### ▶ Shared technology issues

### ▶ Repudiation

### ▶ Loss of control of services and/or data

### ▶ Lack of liability of providers in case of...

### ▶ Account or service hijacking

### ▶ Unclear scheme in the pay per use approach

### ▶ Unknown risk profile

### ▶ Uncontrolled variable cost

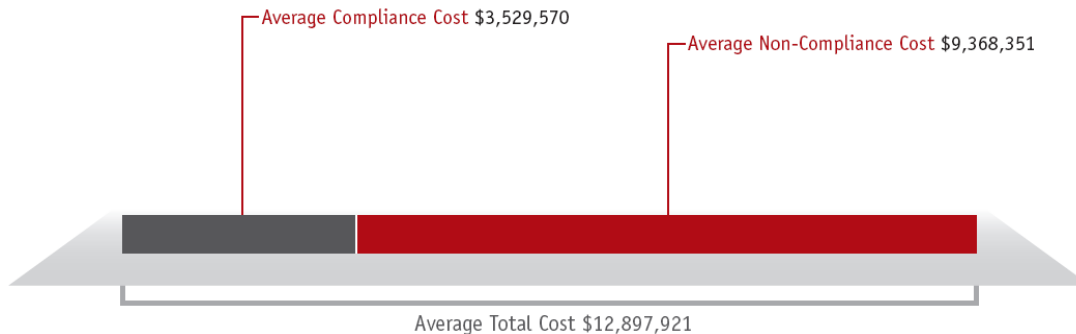
### ▶ Other

\* CSA, 2010: top threats to cloud computing



# Increased concerns – compliance

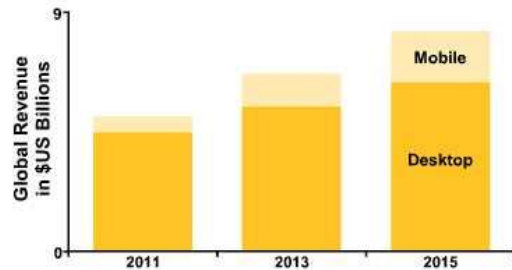
- ▶ Complying to regulations is still regarded as a business burden
- ▶ Compliance is not though fully understood
  - It is not about checkboxes
  - It is not about fines and penalties
  - It is about building up a mentality, a culture of security
- ▶ On an effort scale
  - ▶ The more effective a security strategy is, the lower the cost of non-compliance
  - ▶ Laws and regulations are the main drivers for such investment





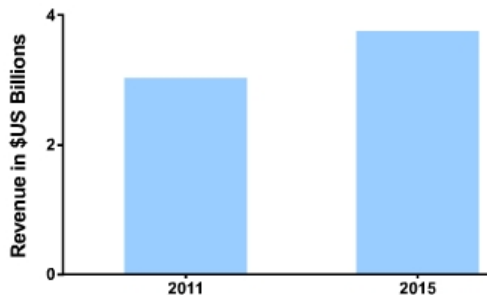
# The market in numbers

**Client security market is forecast to hit \$8.2 billion in 2015, fueled by growth in mobile clients**



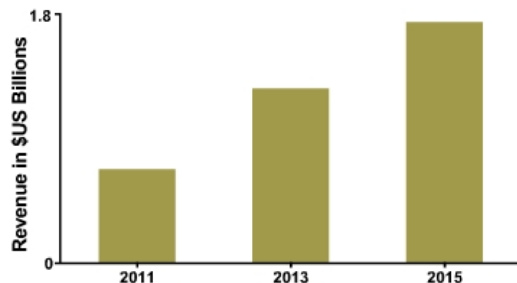
© Infonetics Research, Security Client Software  
Biannual Market Size, Share, and Forecasts, October 2011

**The global content security appliances and software market is forecast to reach \$3.7 billion in 2015**



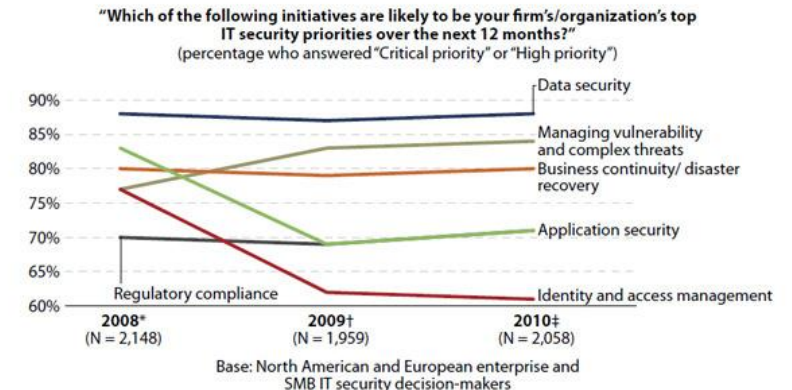
© Infonetics Research, Content Security Appliances and Software  
Quarterly Market Share, Size, and Forecasts, Nov. 2011

**Global spending on virtual security appliances is forecast to hit \$1.7 billion in 2015**



© Infonetics Research, Virtual Security Appliances  
Biannual Market Size and Forecasts, Dec. 2011

**Figure 3 IT Security Priorities: Data Security, BC/DR Constants Amid An Otherwise Shifting Focus**



\*Source: Enterprise And SMB Security Survey, North America And Europe, Q3 2008

†Source: Enterprise And SMB Security Survey, North America And Europe, Q3 2009

‡Source: Forrester Security Survey, Q3 2010

Note: The data for regulatory compliance in 2009 and 2010 is similar to that of application security, which is why the trend line is not visible. Please see the online spreadsheet for more information.

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Source: Forrester Research, Inc.



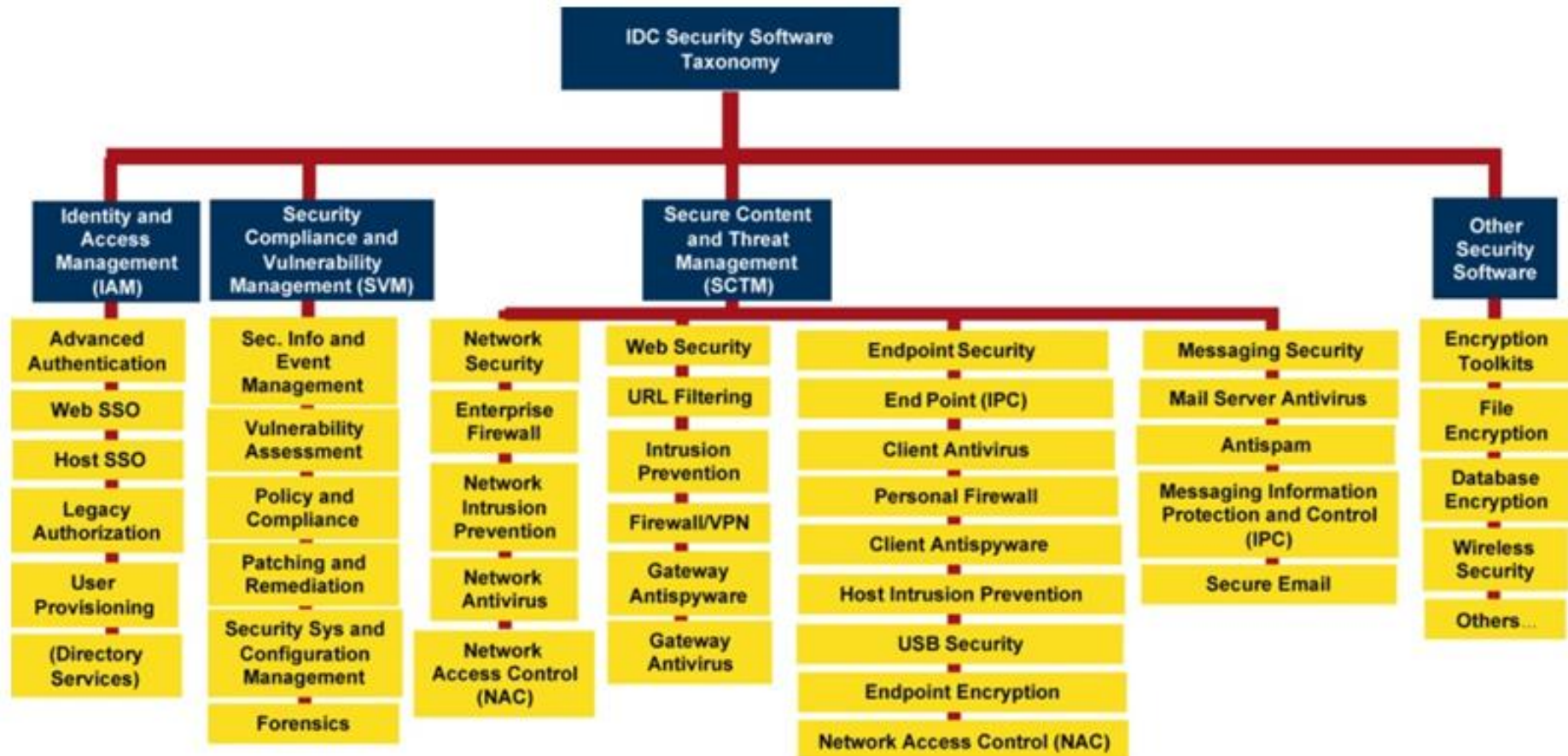
The market, says **Gartner** in its report – Forecast: Security Service Market, Worldwide, 2011 – is estimated at \$38.3 billion in 2012, and is likely to surpass the \$49.1 billion mark in 2015.

The global network security appliance and software market grew 8% in 4Q11 to \$1.58 billion (Infonetics, 2012)





# So many cards to pick – just like Monopoly



# Attackers playing Stratego

## WHO IS BEHIND DATA BREACHES?

**98%** stemmed from external agents (+6%)

**4%** implicated internal employees (-13%)

**<1%** committed by business partners (↔)

**58%** of all data theft tied to activist groups

## HOW DO BREACHES OCCUR?

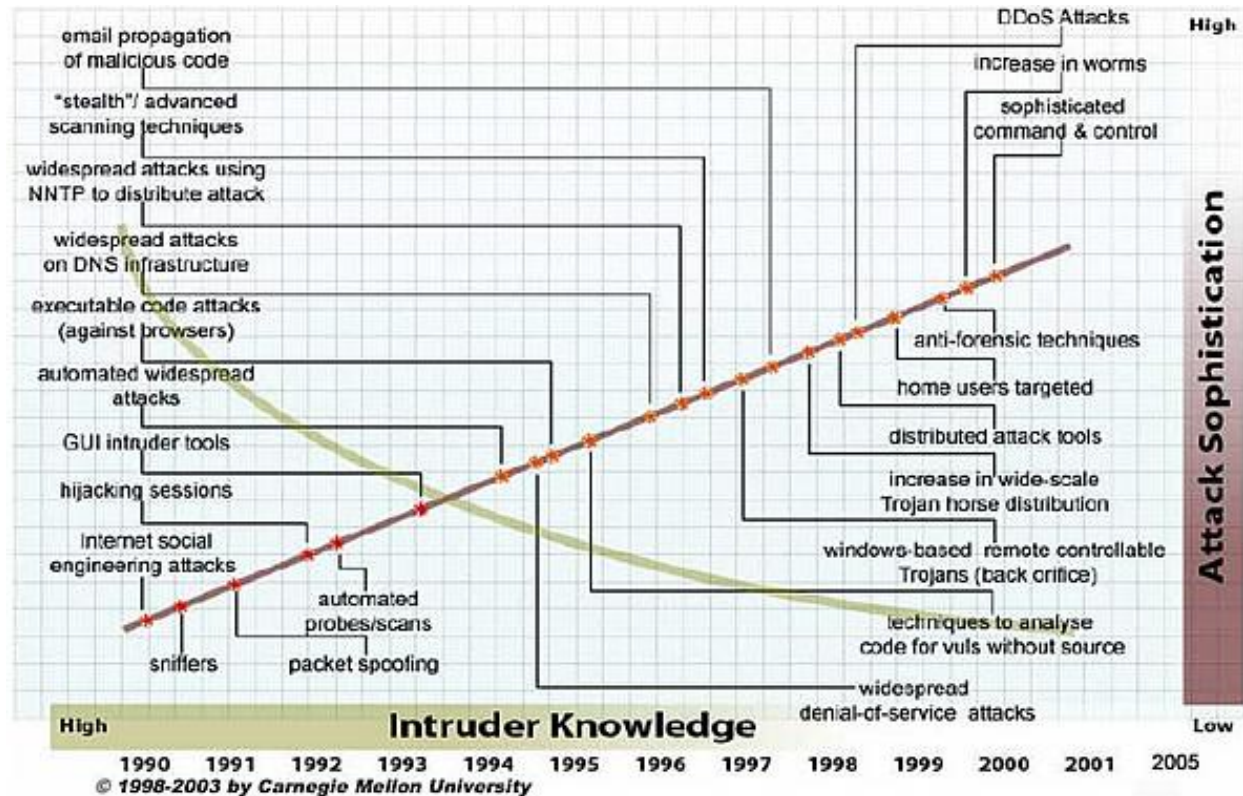
**81%** utilized some form of hacking (+31%)

**69%** incorporated malware (+20%)

**10%** involved physical attacks (-19%)

**7%** employed social tactics (-4%)

**5%** resulted from privilege misuse (-12%)



# Do we understand the challenges?

- ▶ Still several companies struggle to identify real needs
  - ▶ E.g. data loss vs. data leakage
- ▶ Identifying budget really required on security
- ▶ Define what we mean by security and what kind of security we really want
- ▶ Educate employees/users
- ▶ Say no to hypes and trends
- ▶ Our problem is not DDoS – our problem is **Denial of Mistakes\***

- ▶ Organizations must play both games
  - ▶ Obtain security solutions using a specific strategy, not because of a trend
  - ▶ Monitor & observe concealing playing cards
  
- ▶ Realize that security does not produce RoI but **Return on Value (RoV)**







# thank you

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