

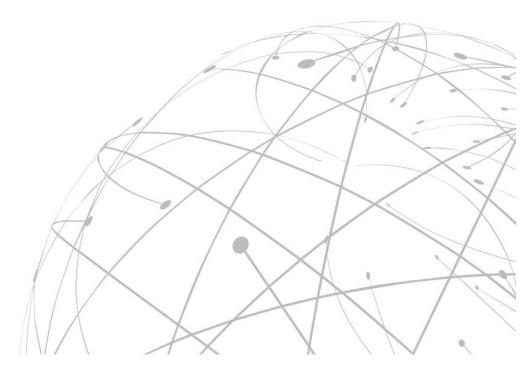
#### WHAT GOT US HERE, WON'T GET US THERE

Angelos Printezis | Manager, IthacaLabs™

March 2017

- 1. Company Overview
- 2. Common Cybersecurity Challenges
- 3. The state of mitigation practices
- 4. Redefine your protection strategy





# **Company Overview**



#### **About Odyssey**



#### Founded in 2002

With the main objective to provide "High-Quality, Cutting-Edge, Cybersecurity, Infrastructure and Risk Management Services" to Organizations that value their Information Assets



#### **Regional Leader**

In the provision of **cybersecurity solutions and services**, helping organizations in effectively and efficiently manage Cyber-Risk



#### **Offices in 6 countries**

In **Cyprus, Greece, Serbia, Dubai, USA and South Africa,** employing 88 people and delivering our services through multiple strategically located security operation centres



#### Certifications

Certified with **ISO 27001** and accredited by the Payment Card Industry Security Standards Council (PCI SSC) as a **Qualified Security Assessor (QSA**) and an **Approved Scanning Vendor (ASV)** 



#### Values



#### INNOVATION

Transforming innovative ideas into progressive products and solutions that proactively address cybersecurity trends and challenges



#### PASSION FOR PERFECTION

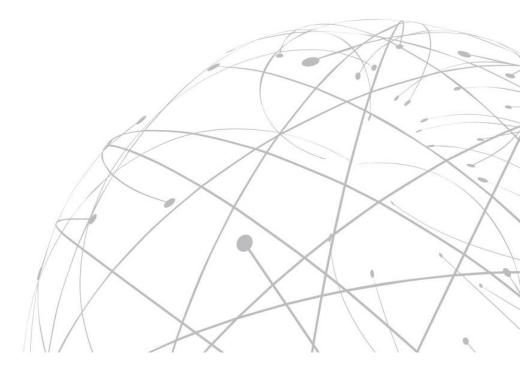
Striving for perfection by instilling into our people the sense of leadership, ownership and perseverance, which we support through a corporate culture of strong teamwork, mutual respect, and professionalism



#### **CUSTOMER FOCUS**

We place our customers in the center of our business equation. Our unconditional commitment is to be ahead of their needs and constantly exceed their expectations, by delivering high quality, adaptive and robust solutions. We develop and maintain long-term relationships with our customers who perceive us as a valuable business associate.





#### **Common Cybersecurity Challenges**

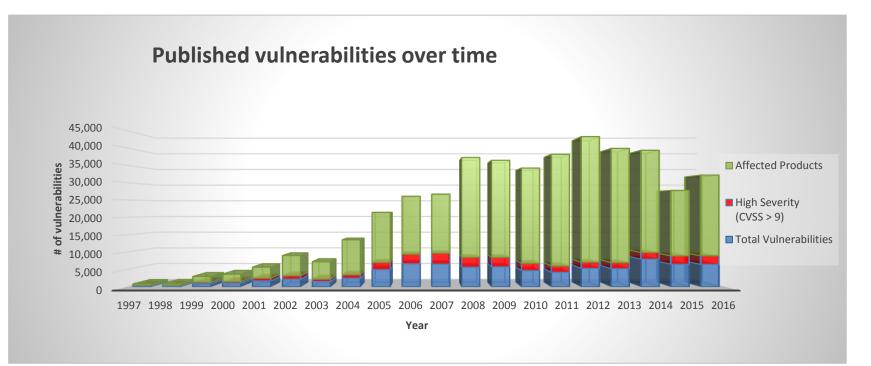


# Are confronted with difficult challenges

# Constant change of their IT environment Increasing complexity



# **Ever-increasing vulnerabilities**



Source: IthacaLabs<sup>™</sup> Vulnerability Intelligence



#### WWW.ODYSSEYCS.COM

### Ransomware

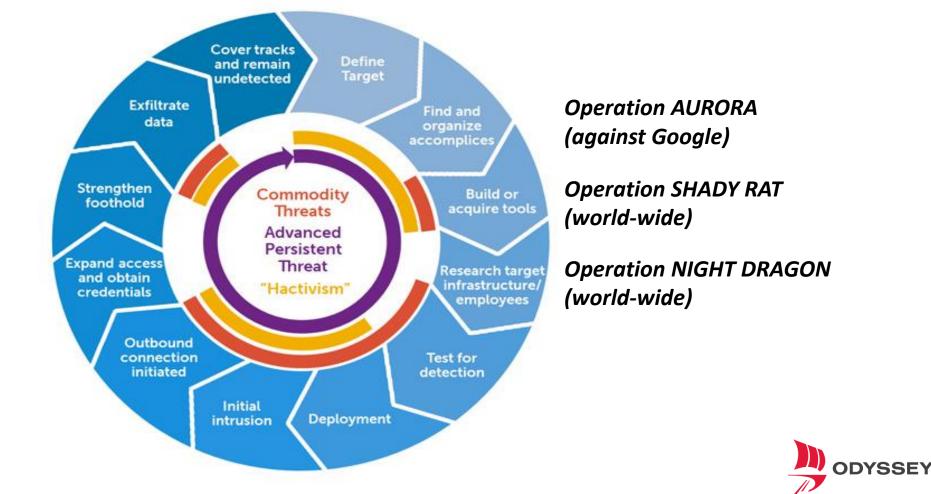
# Now operate in a **Ransomwareas-a-Service (RaaS)** delivery model





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# **Advanced Persistent Threats (APTs)**



**Cyber-Threats Landscape** 

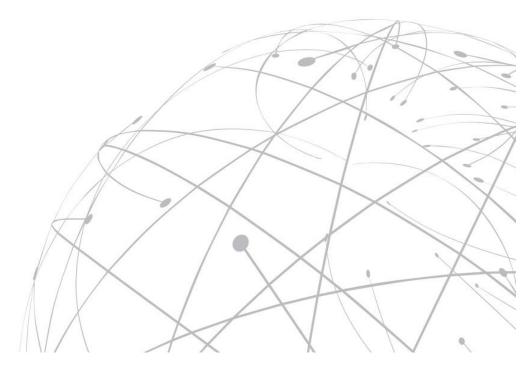
# **Inside a Cyber War Room**

# A witch-hunting activity



"Let there be viruses in all your computers."





#### The state of mitigation practices



Most organizations are investing in

 Traditional antivirus that uses signatures or heuristic analysis to evaluate executing binaries which is only effective on files



Most organizations are investing in

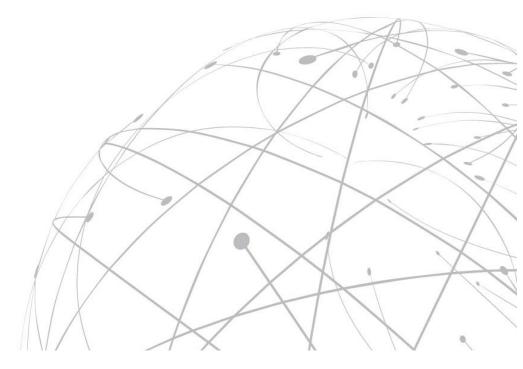
 Security controls that cannot identify exploits attempting to bypass Operating System and hardware security controls



# Most organizations are investing in

# Traditional SIEM platforms that require writing of correlation rules or use a basic set that is included





#### **Redefine your protection strategy**



A solution that detects new and unknown attacks **before they infiltrate** the network

- Evaluates potential malware at the instruction level (CPU-level)
- ✓ Virtually **immune** to attackers' evasion techniques
- ✓ Threat Extraction removes exploitable content to deliver clean files without delay



# A Next-Generation Endpoint protection solution that detects threats **based on behavior**

Test category	Score	Industry
		average
Protection against 0-day malware attacks	98.8%	97.6%
Detection of widespread and prevalent malware	100%	99.1%

*Source: AV-test.org* 



 Rapidly eliminates threats and restores systems to their previous trusted state

Seamlessly adapts defenses across the network it protects



A solution that effectively **minimizes time to detect** real cyber-threats

- Seamlessly applies the Behavioral, Predictive and Machine Learning models
- Correlates events using security analytics and credible sources of
  Cyber-Threat Intelligence



An intuitive platform to help organizations effectively **reduce the time to respond** 

- ✓ Investigate security events of **interest and importance**
- Eradicate the threat before it escalates
- ✓ Remediate damage



# Don't engage in witch-hunting activity



#### Keep in touch Angelos Printezis aprintezis@odysseycs.com



#### **HEADQUARTERS**

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