



# Security with NSX

Greater security in the digital business age

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**Greece , Cyprus & Malta**

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# Business demands

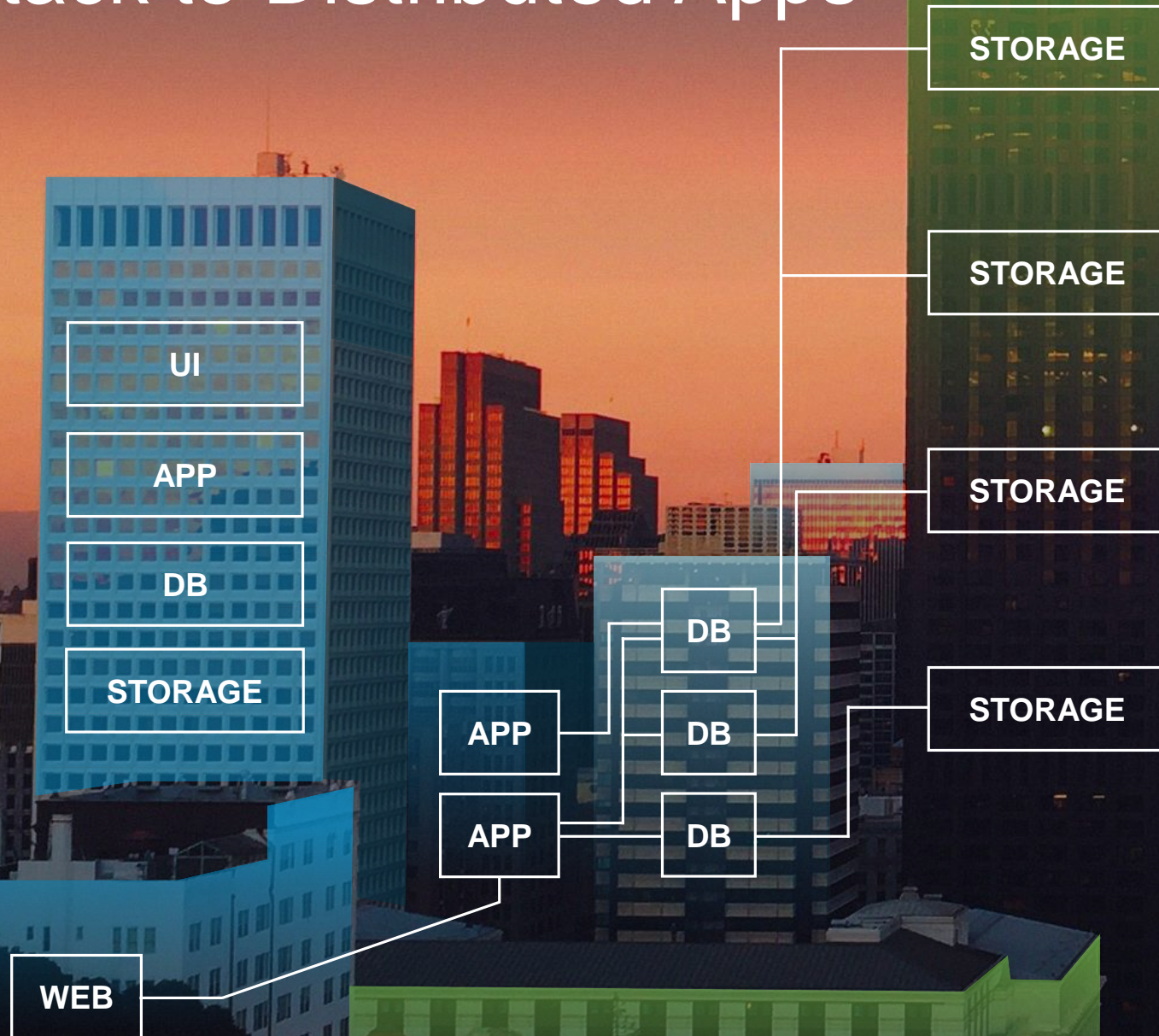
- ⊕ Deliver applications faster to improve time to market
- ⊕ Decrease business risk in an environment of advanced persistent threats
- ⊕ Control costs and reduce complexity

**“By 2020, 60% of digital businesses will suffer major service failures due to the inability of IT security teams to manage digital risk.”**

Gartner, “Special Report: Cybersecurity at the Speed of Digital Business,” May 2016.

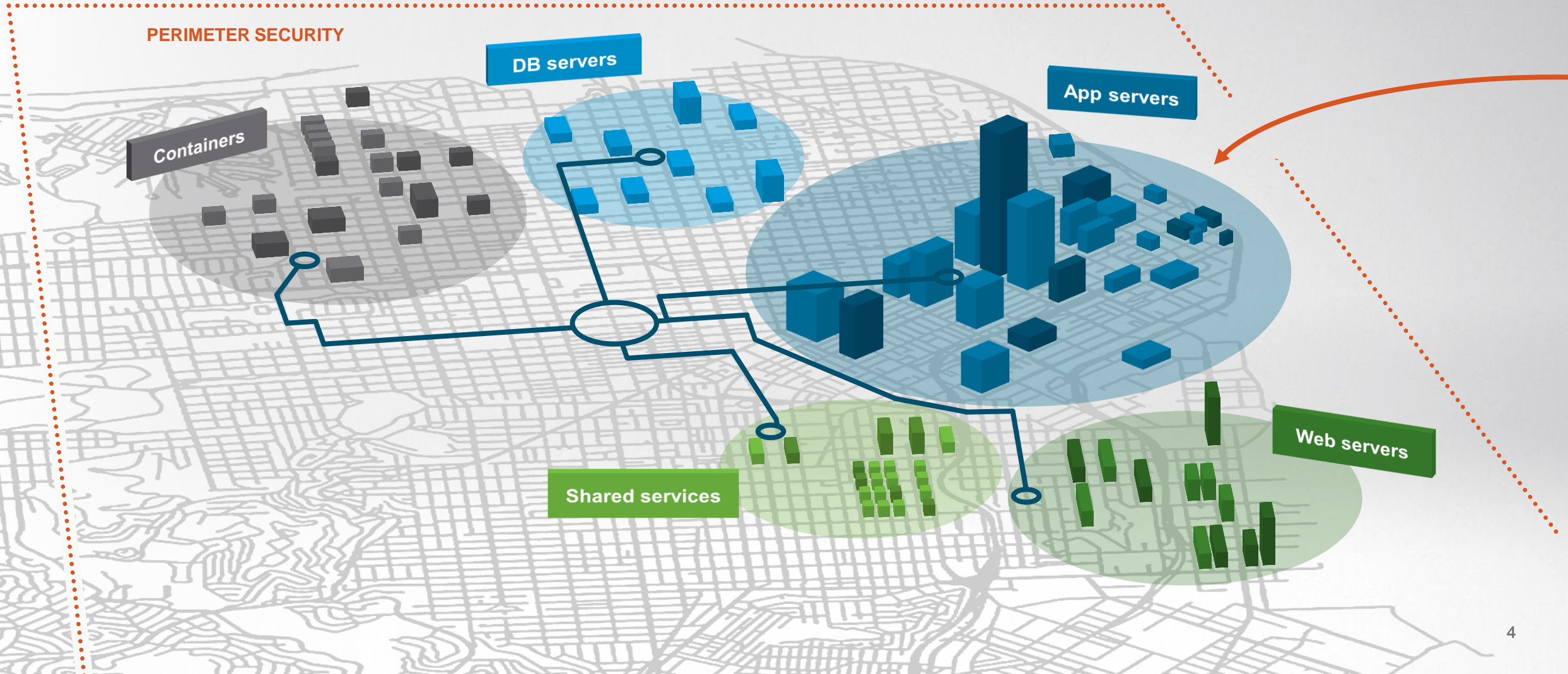


# From Monolithic Stack to Distributed Apps

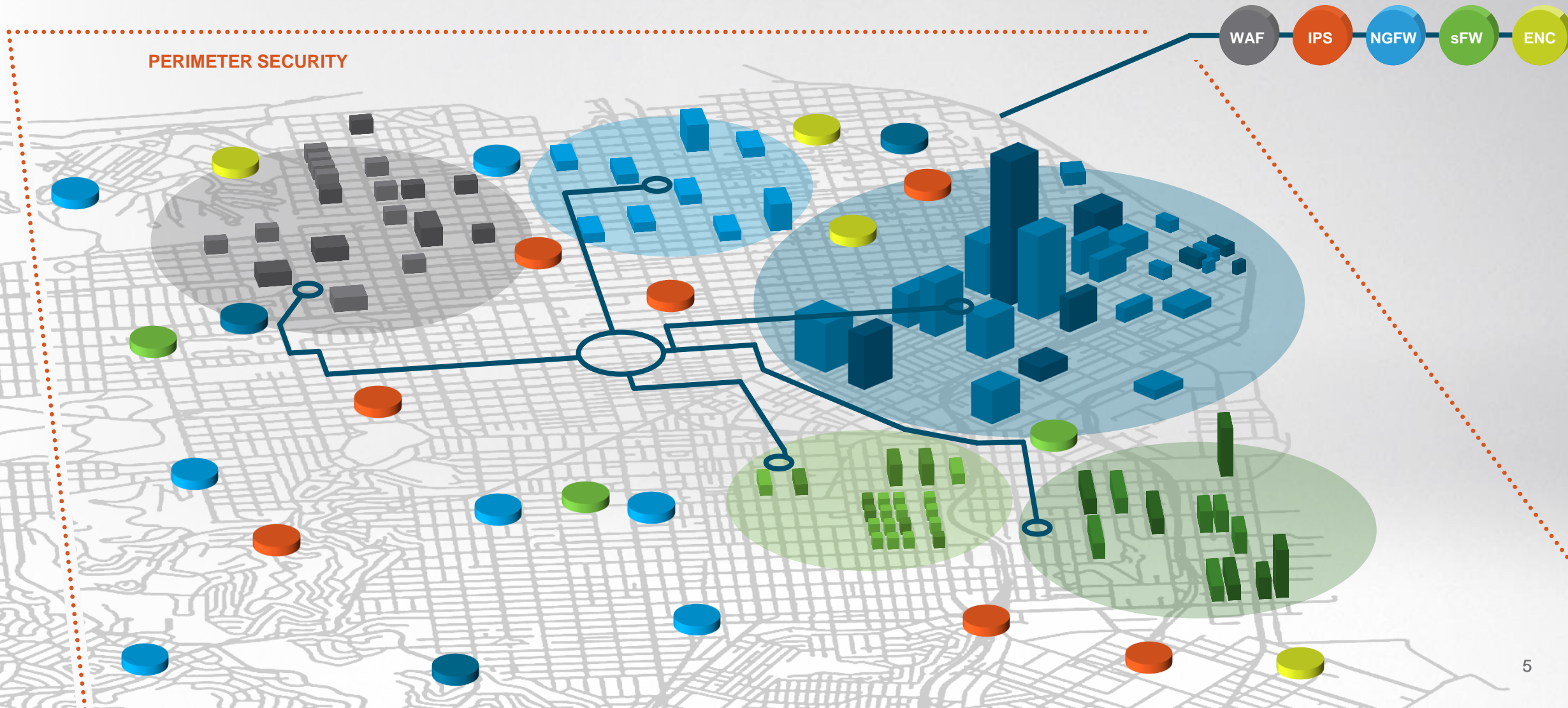




# The application is a network

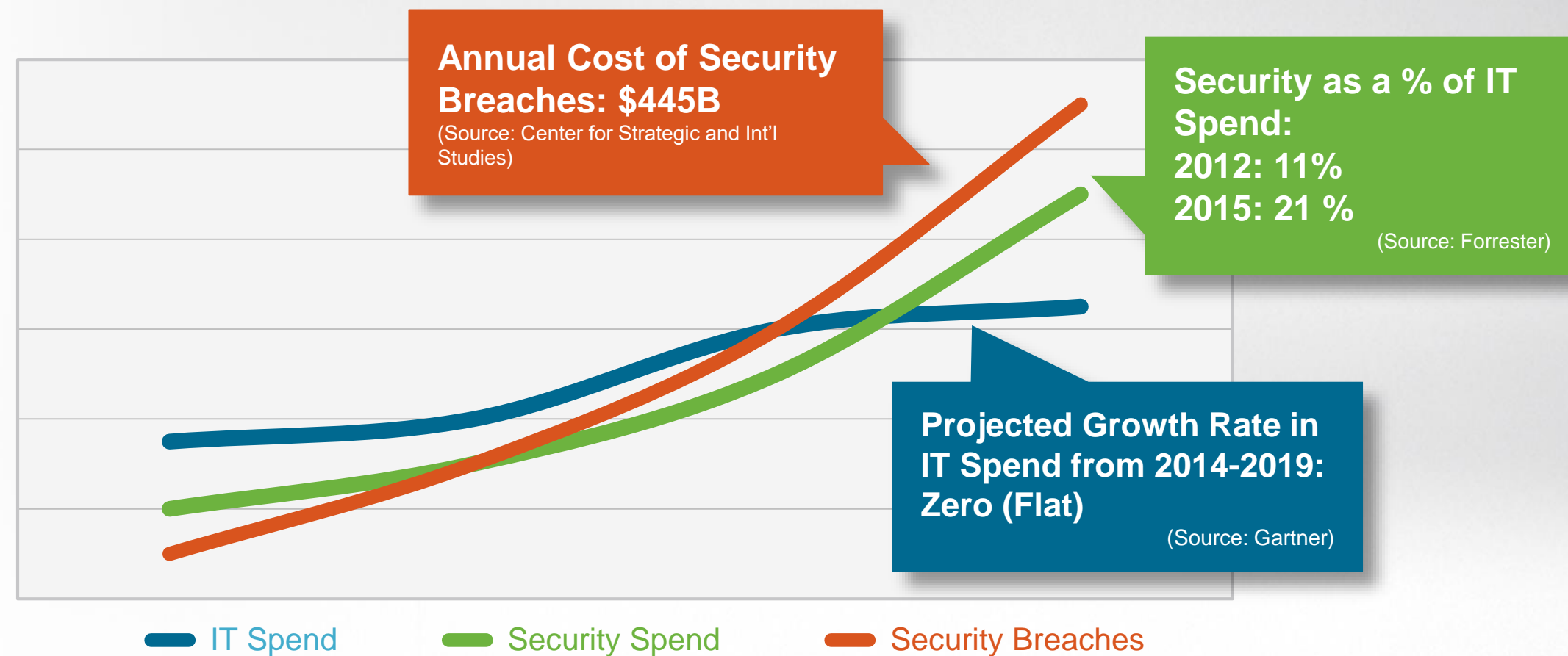


# The application is a network



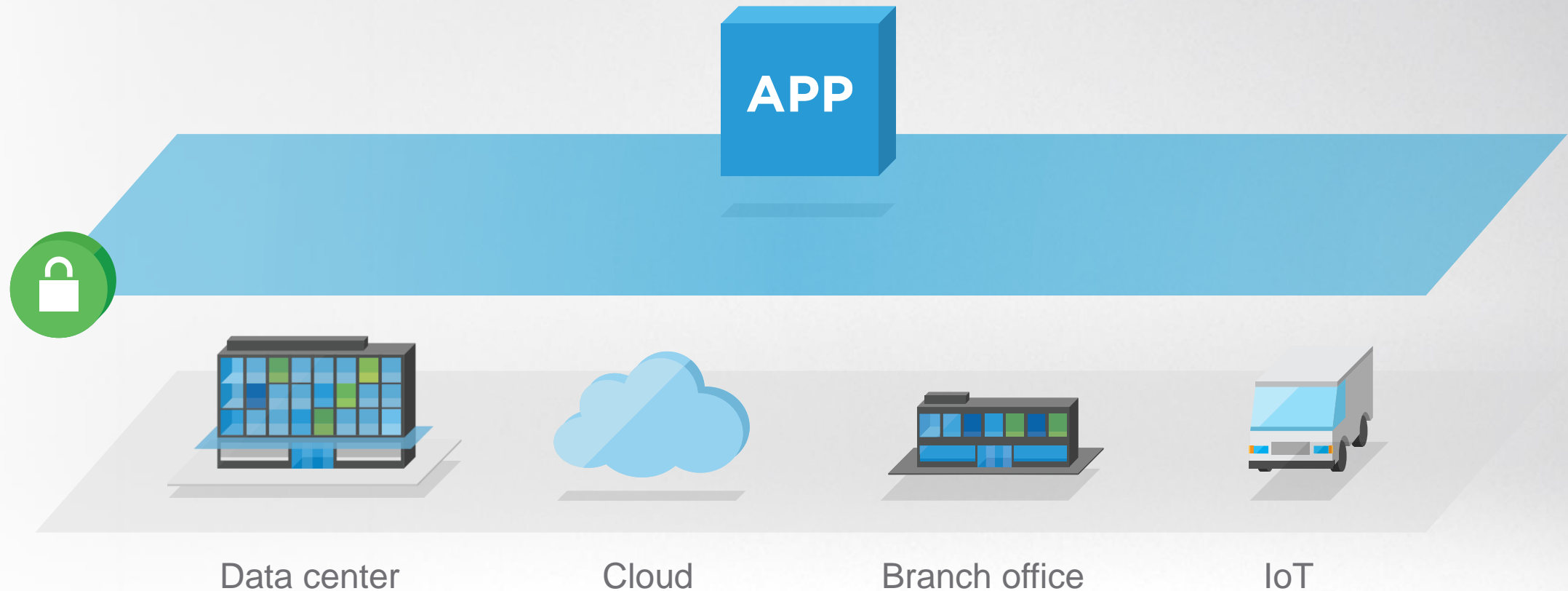
# Our approach is not working

Security investments are increasing, yet the cost of breaches are rising faster



# Network virtualization - a point of alignment

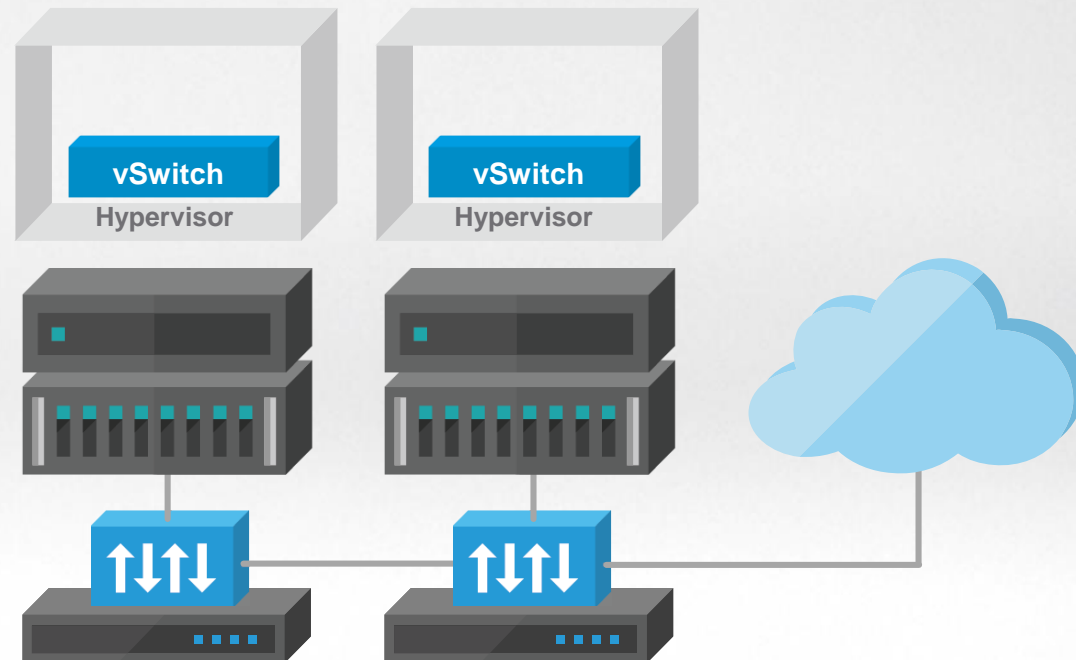
Abstracting networking and security from the underlying infrastructure





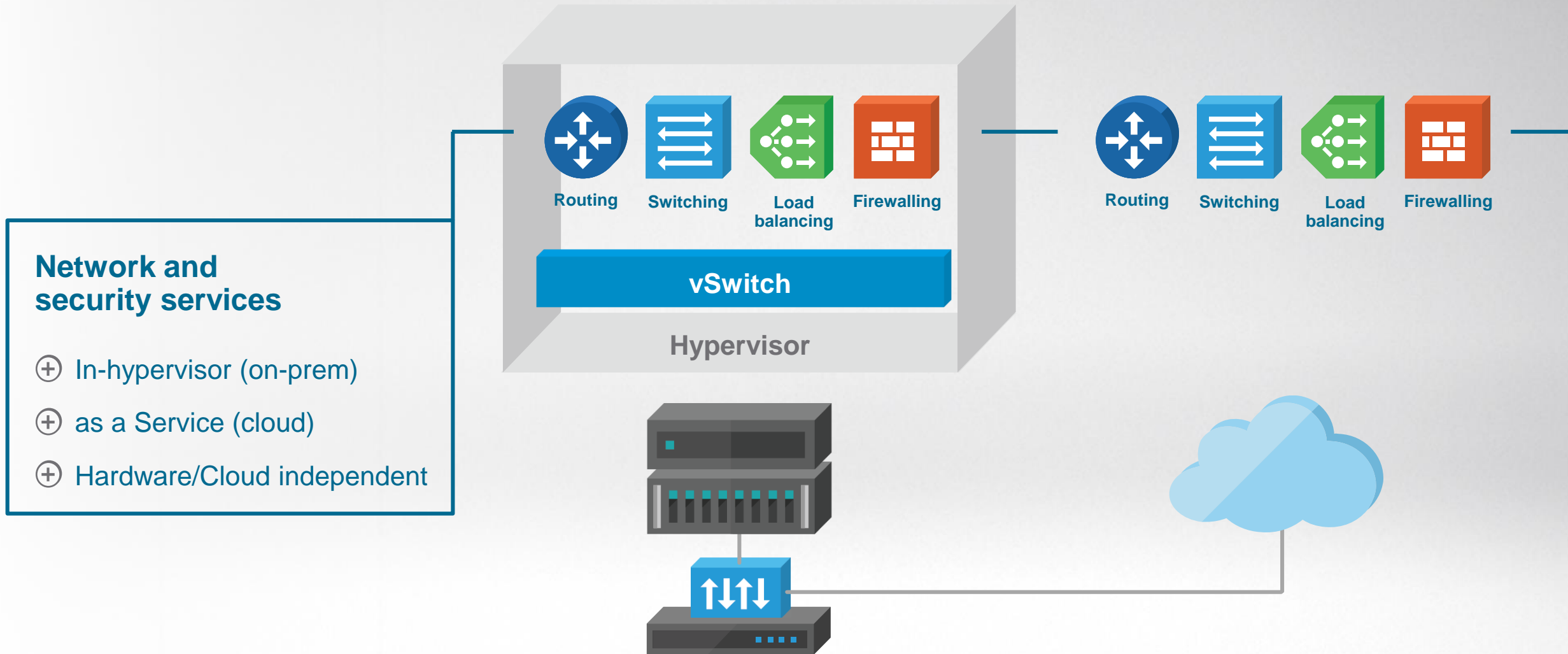
# NSX value proposition

- Virtualization layer
- Network, storage, compute



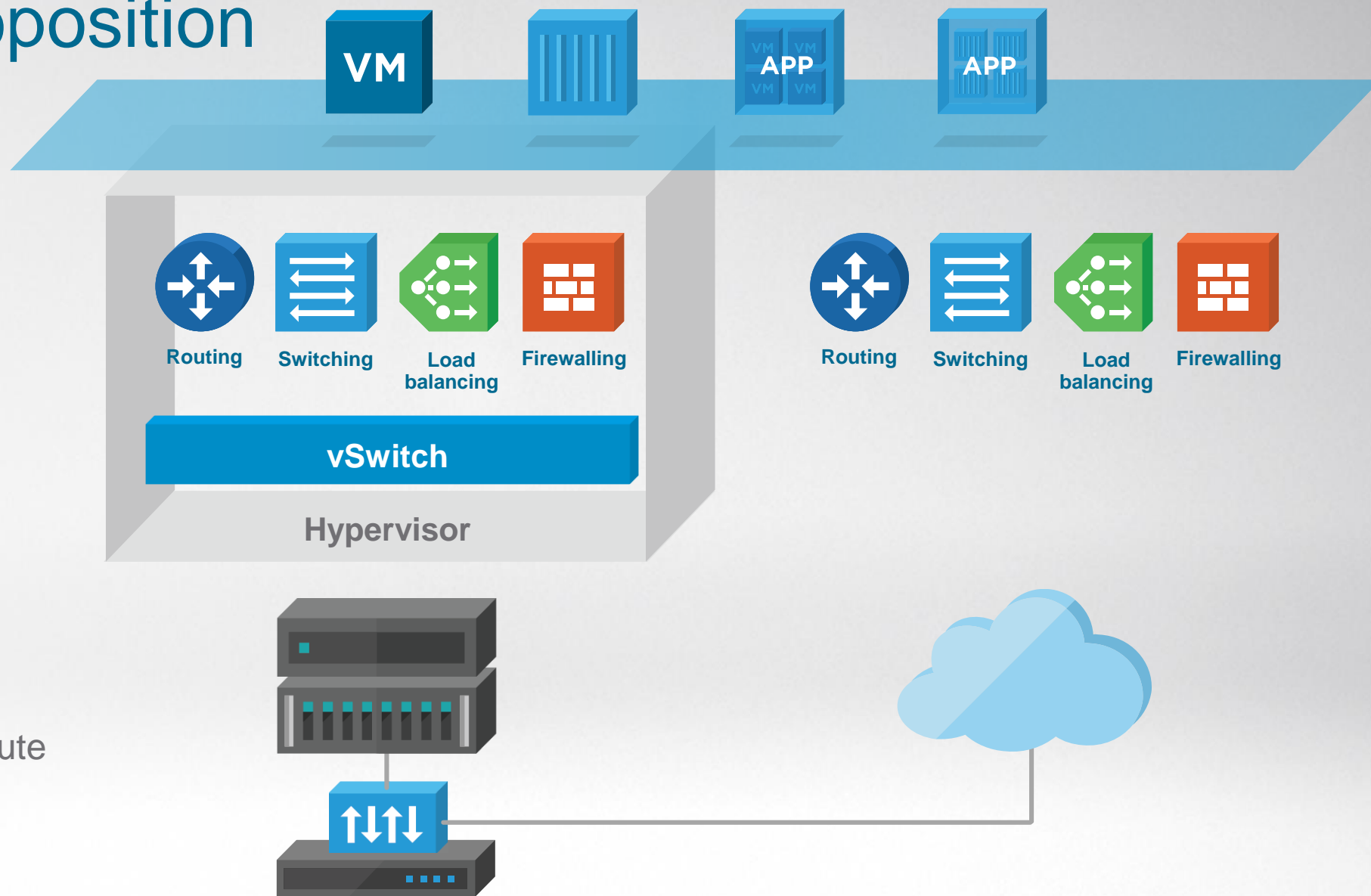


# NSX value proposition



# NSX value proposition

- Virtual networks
- “Network platform”
- Virtualization layer
- Network, storage, compute





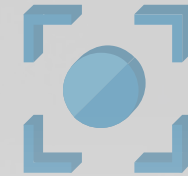
# Security with NSX



Micro-segmentation



Secure end user

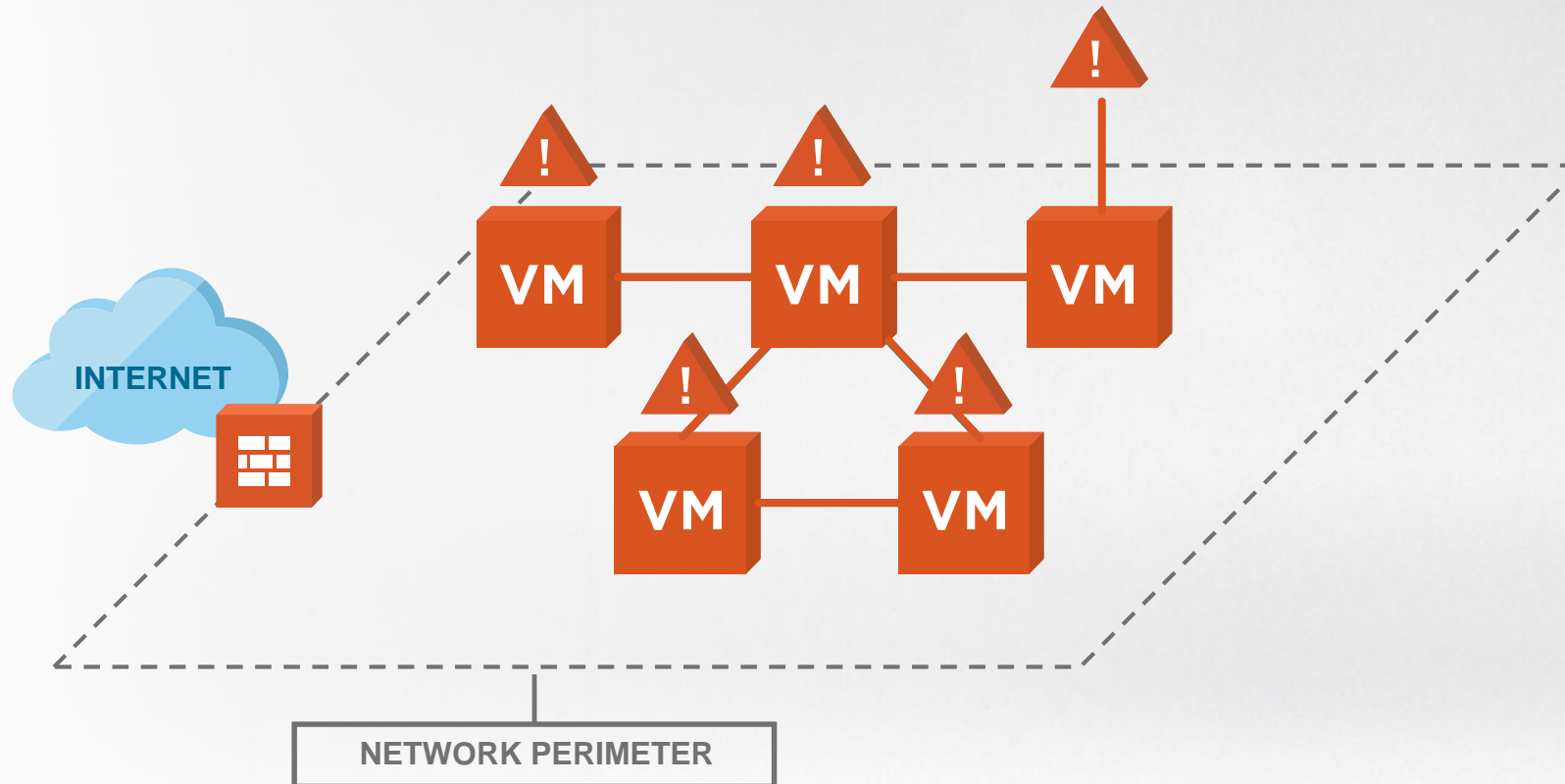


DMZ Anywhere



# Our security realities

When threats breach the perimeter, it's hard to stop lateral spread



Low priority systems are often targeted first.



Attackers can move freely around the data center.



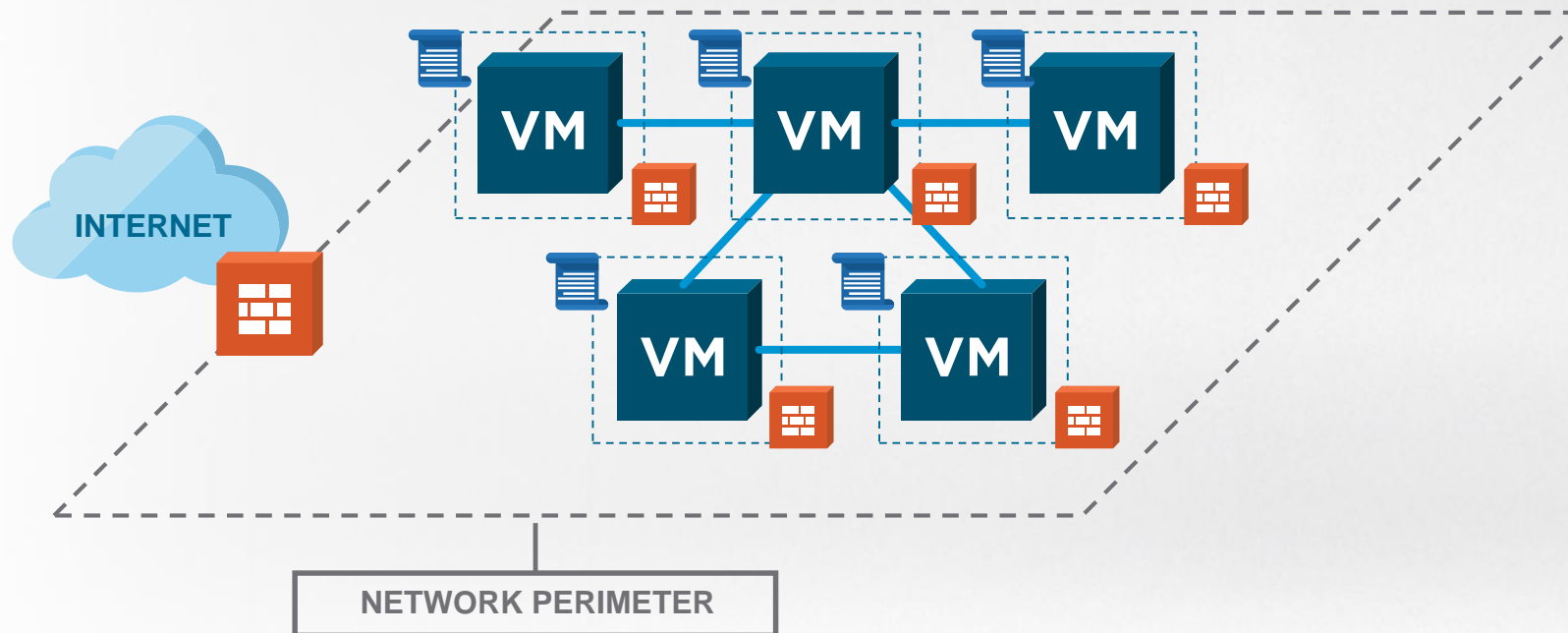
Attackers then gather and exfiltrate the valuable data.





# What if you could...

Enforce security at the most granular level of the data center?



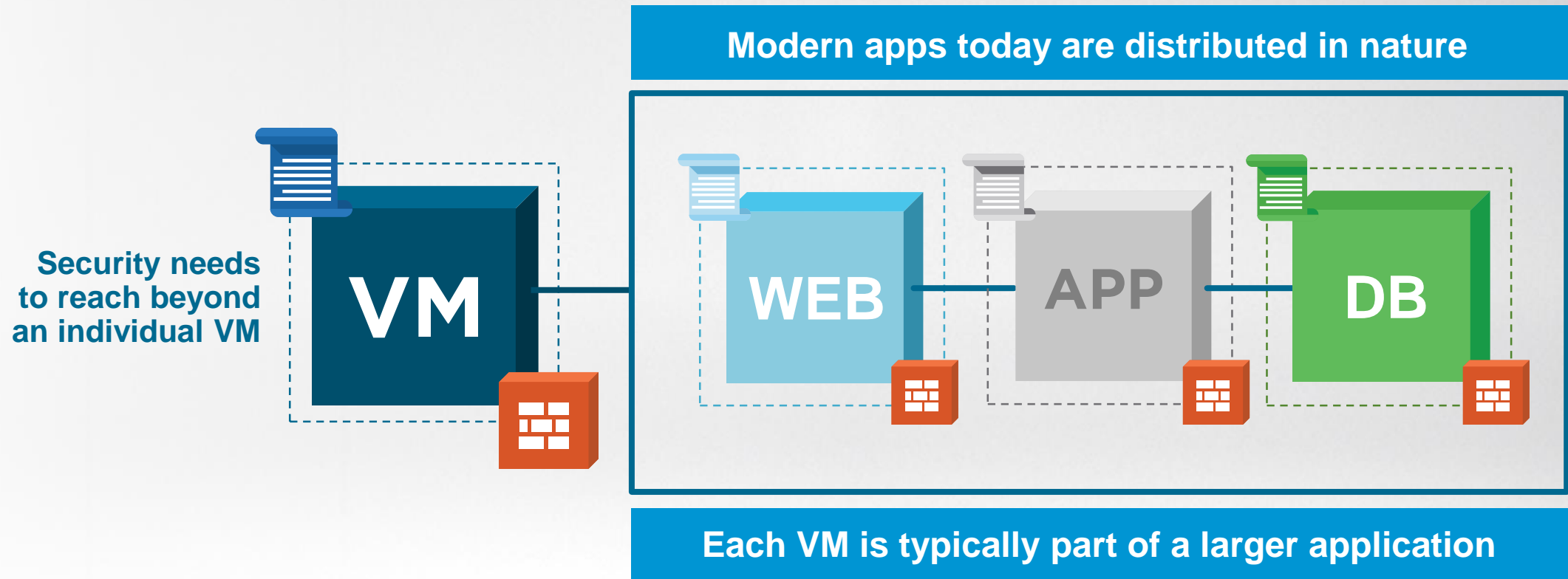
Every VM can have:

- ⊕ Individual security policies
- ⊕ Individual firewalls



# What if you could...

Maintain that level of consistent security across an entire application

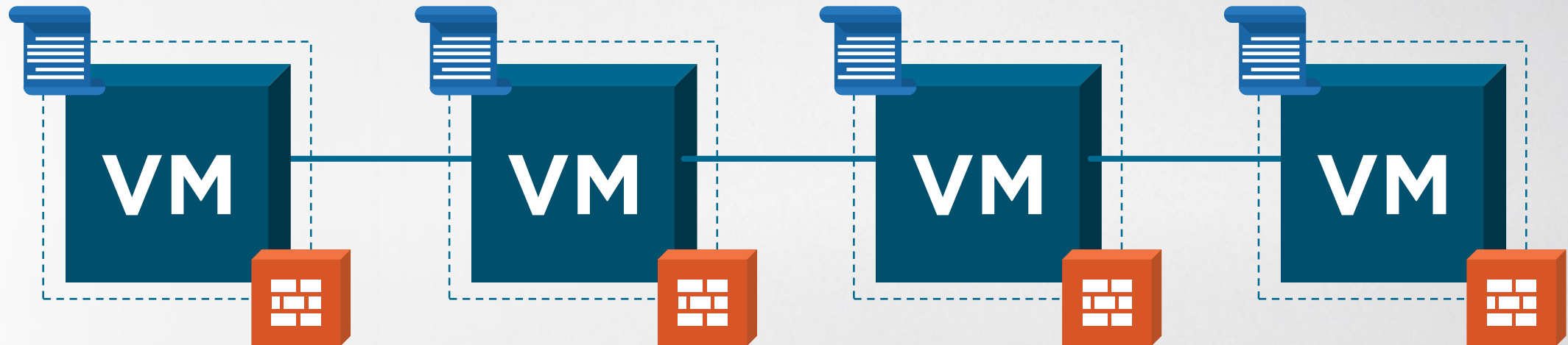






# What if you could...

Maintain that level of consistent security across an entire application





# What if you could...

Maintain that level of consistent security across an entire application



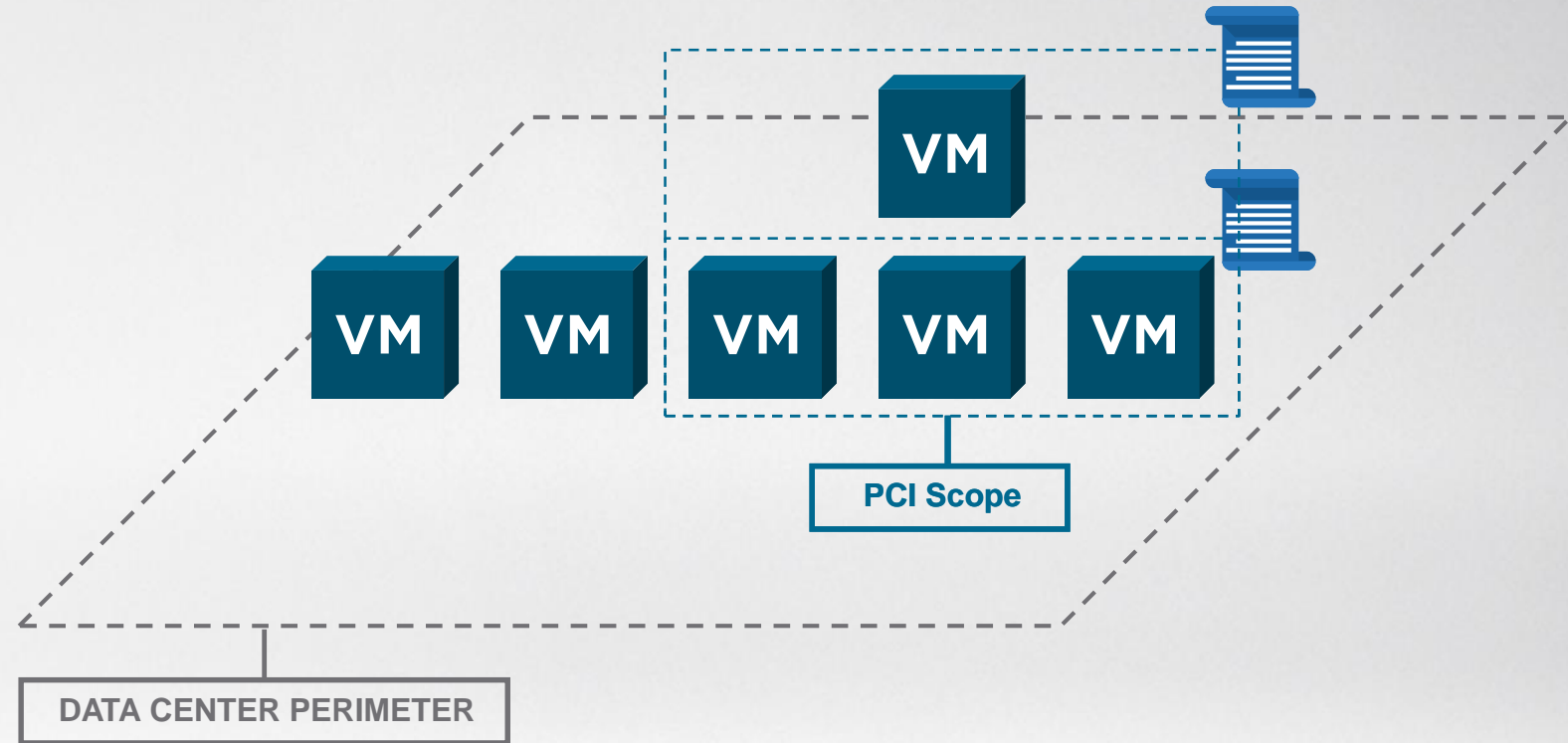


# Better security, simplified policy

Define a policy using workload characteristics, not IPs and ports

An NSX security policy can be based on things like:

- Operating system
- Machine name
- Services
- Application tier
- Regulatory requirements
- Security posture



Creating and managing policies becomes a whole lot easier



# Stop threats in their tracks

*“With the increasing number of IoT devices, the more segmented our network is, the better off we are...That way, threats can’t move laterally within the data center.”*

Christopher Frenz  
Director of Infrastructure  
Interfaith Medical Center



Micro-segmentation

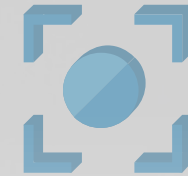
# Security with NSX



Micro-segmentation



Secure end user

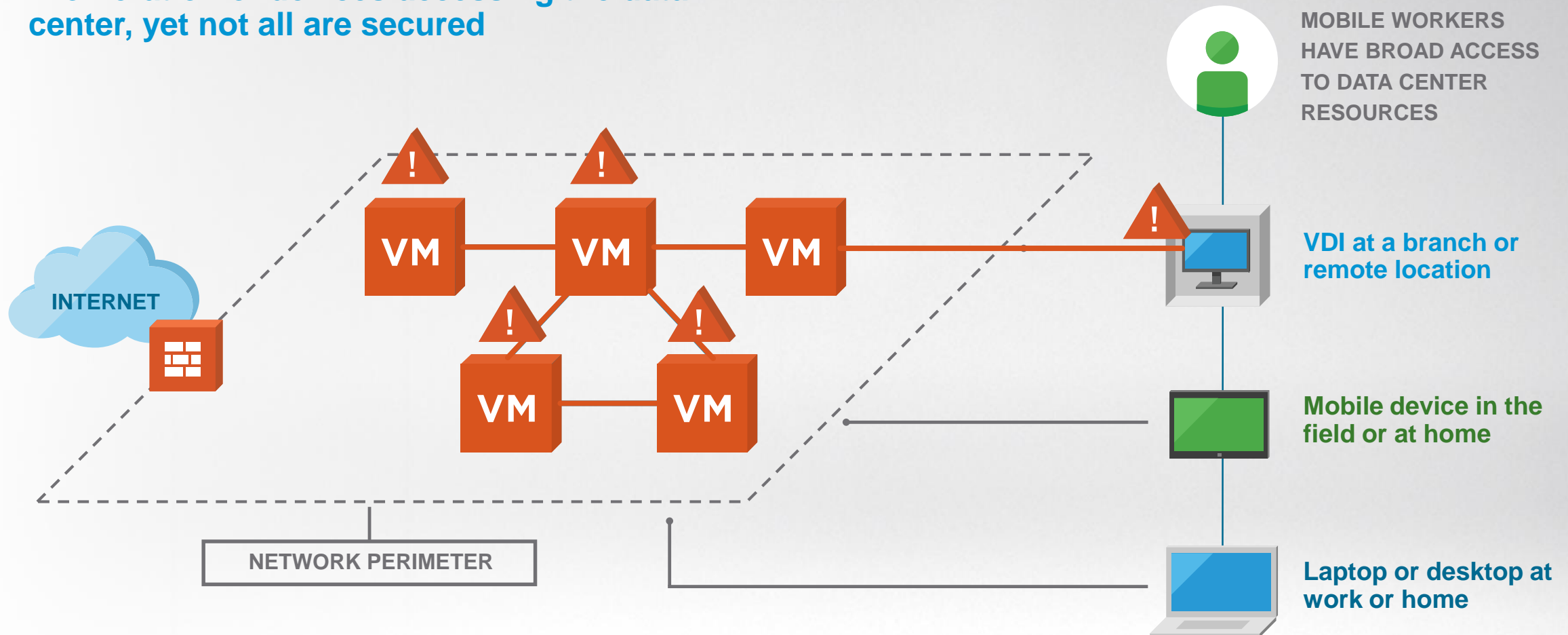


DMZ Anywhere



# Our security realities

Proliferation of devices accessing the data center, yet not all are secured

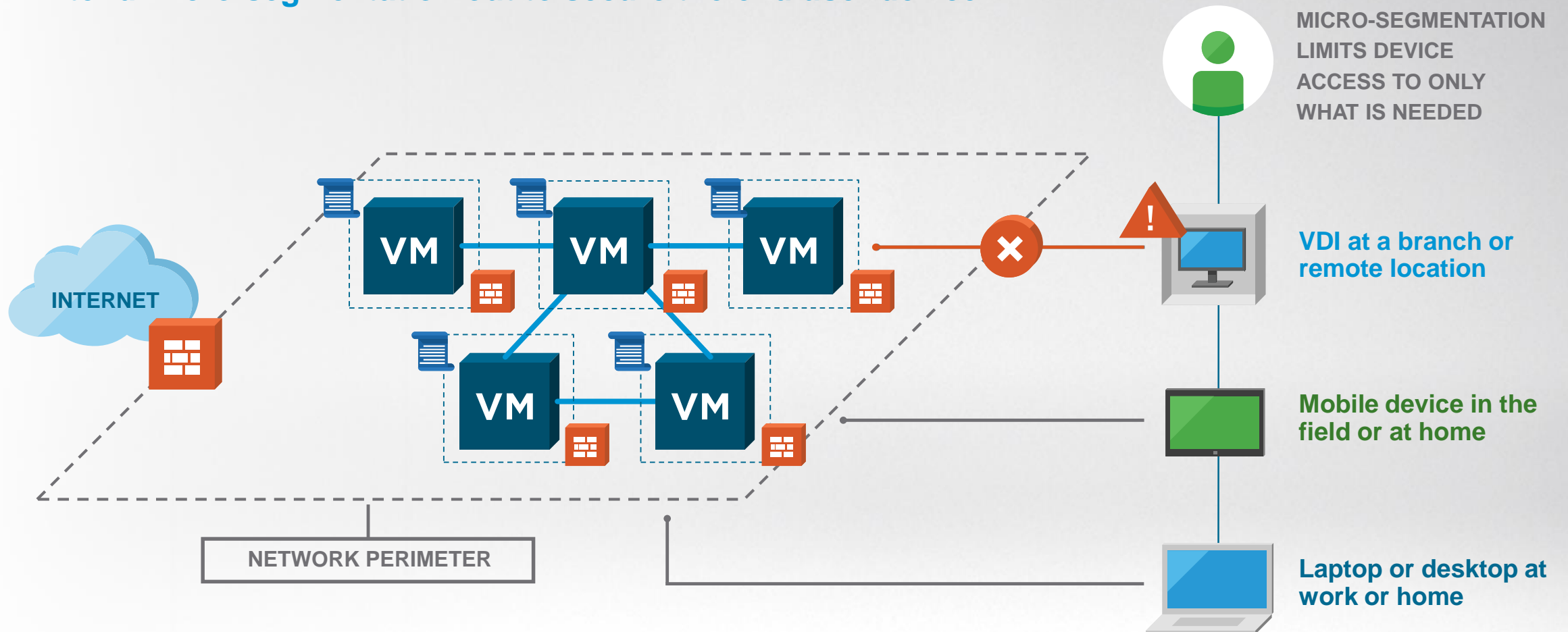






# What if you could...

Extend micro-segmentation out to secure the end user device



# Security from data center to device

*“We have Airwatch, which provides our mobile device management. We have NSX, which controls access in our network and to our network. And we also have Horizon, which provides a platform for our employees to get onto their desktops from anywhere they are. They all work well together.”*

Terry Chatman  
Information Systems  
Vallejo Sanitation Flood Control District



Secure end user



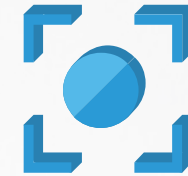
# Security with NSX



Micro-segmentation



Secure end user

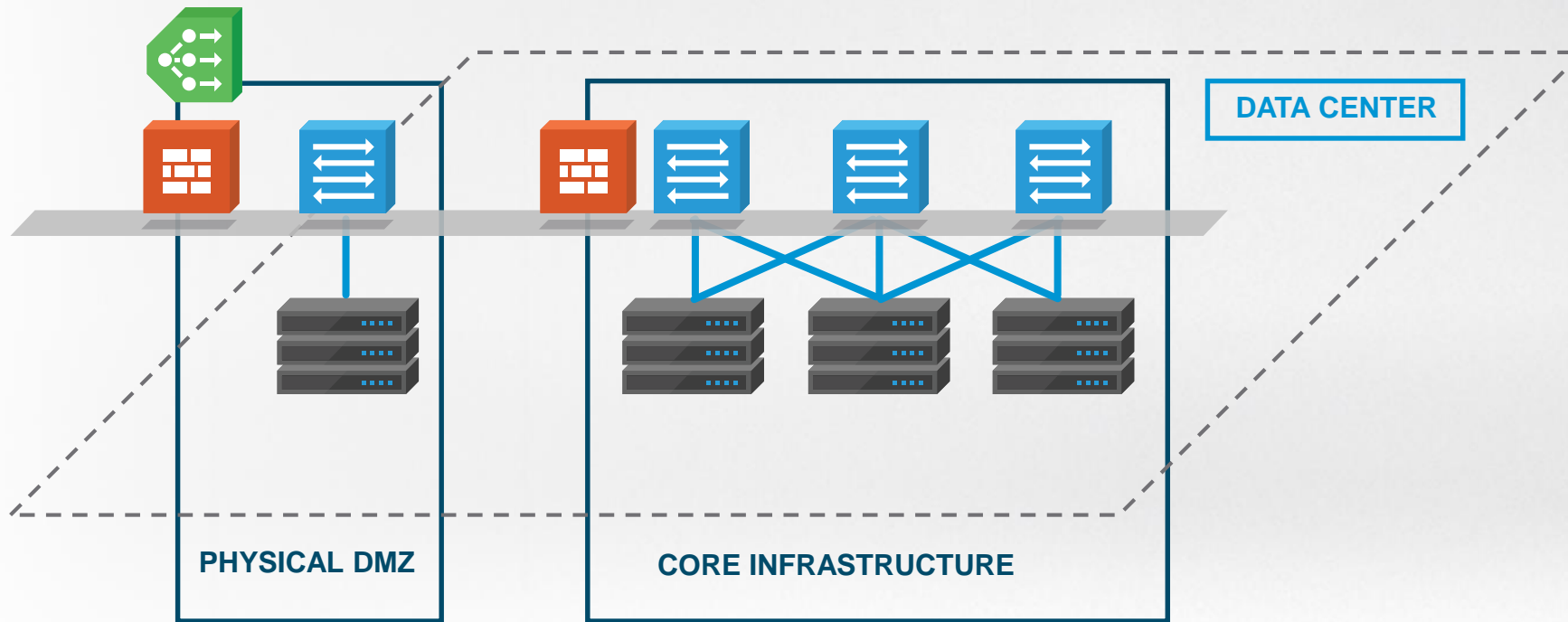


DMZ Anywhere



# Our security realities

Isolating physical infrastructure for security is effective, but inefficient



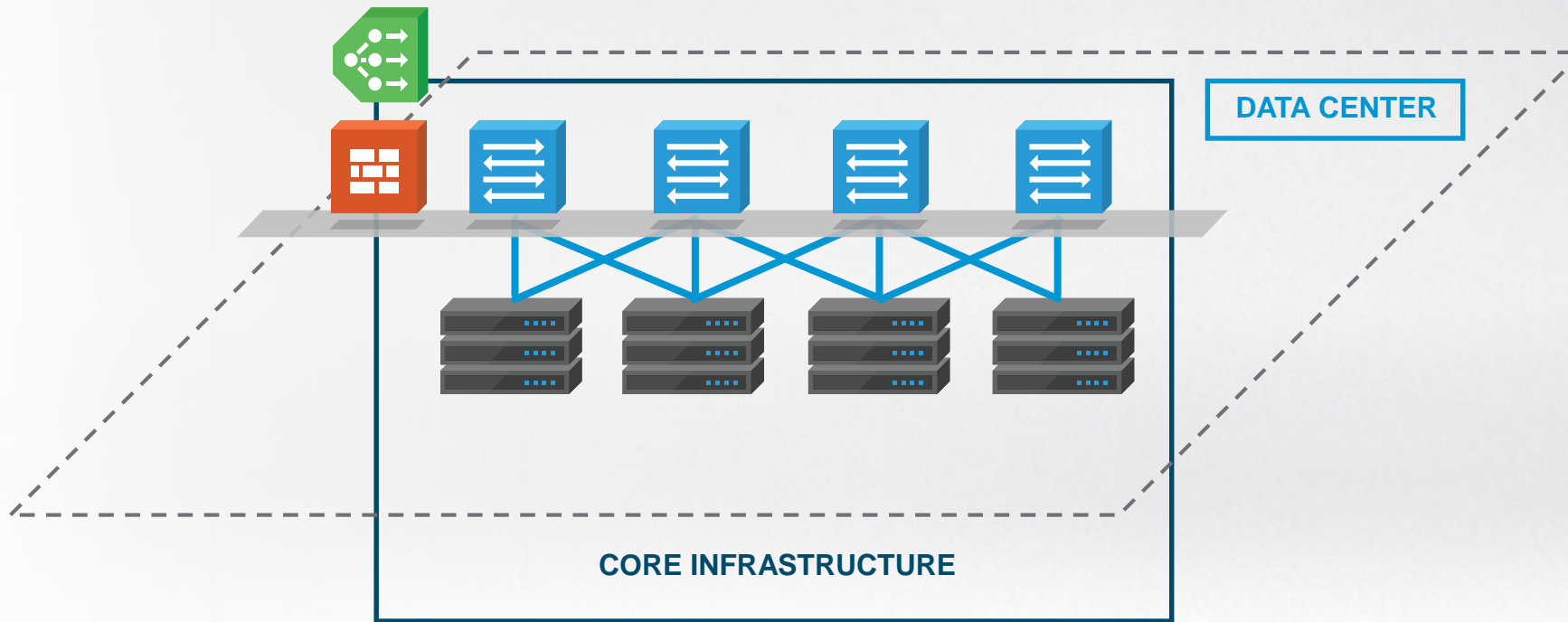
- Manual processes
- Inefficient use of pooled resources
- High CapEx investment





# What if you could...

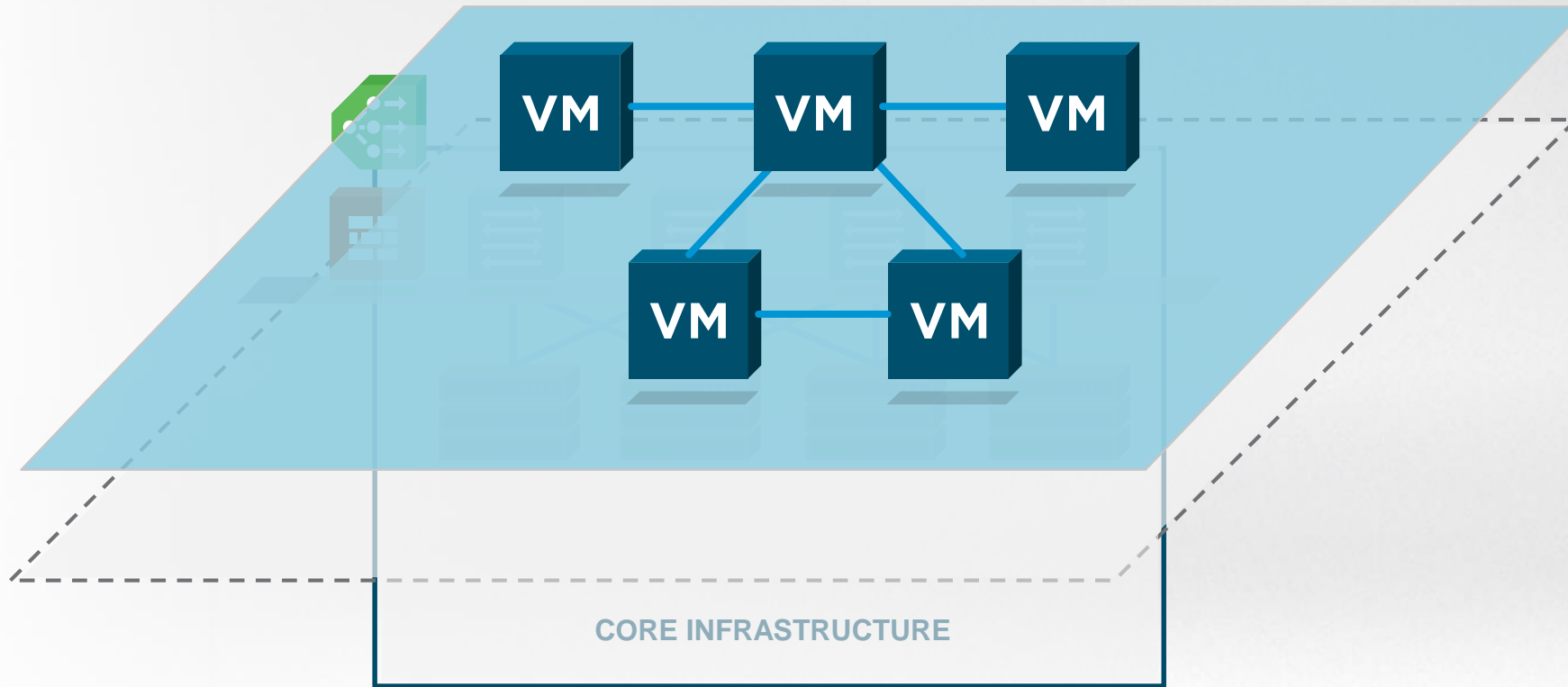
Pool your physical infrastructure resources...





# What if you could...

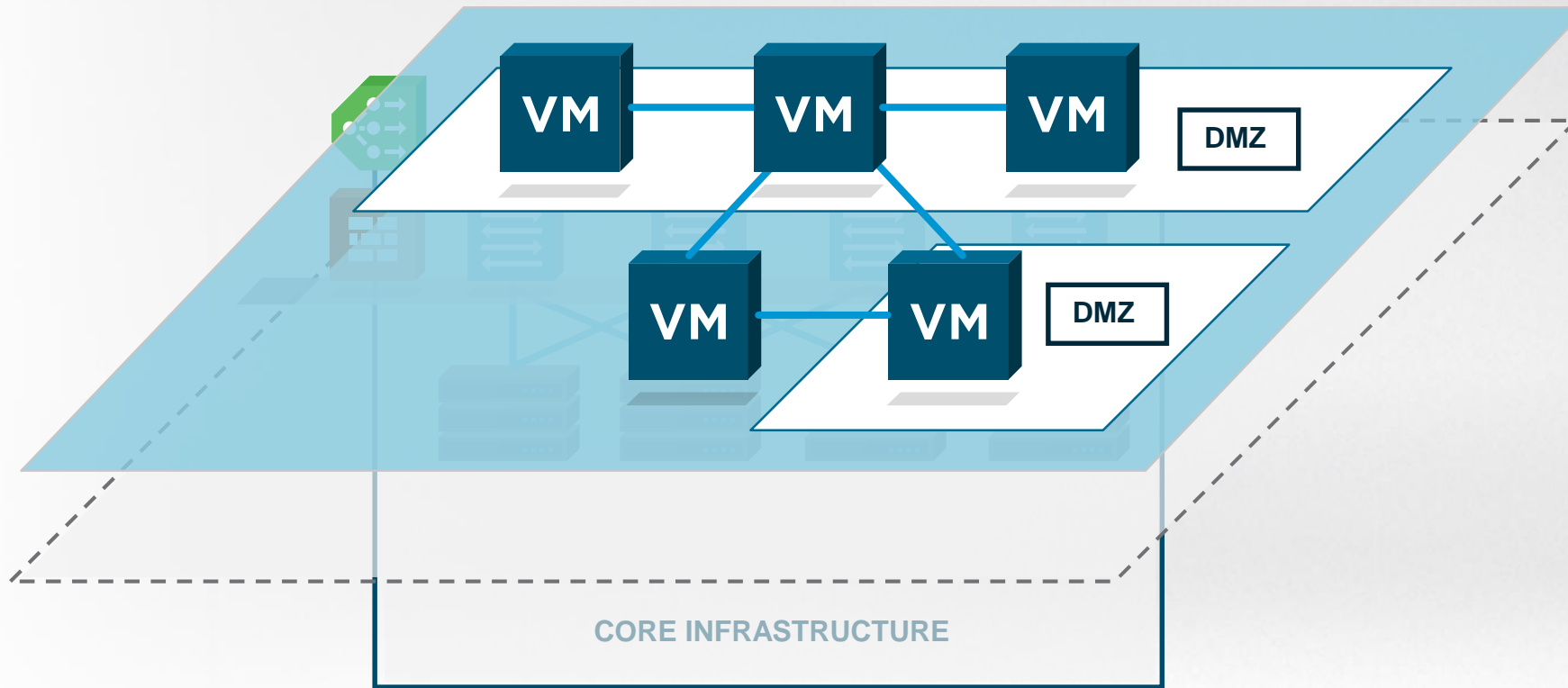
So that you could provide isolation at the hypervisor layer





# What if you could...

Enabling you to create DMZs anywhere, regardless of their location



- Scalable and flexible
- Increase asset utilization
- Simplify management

# Security at Any Size, Anywhere

*“NSX allows us to secure our dedicated science networks for our researchers. Anywhere there is connectivity, I can set up a DMZ.”*

Brian Pietrewicz  
Deputy CIO & Director of Computing Platforms  
University of New Mexico



DMZ anywhere

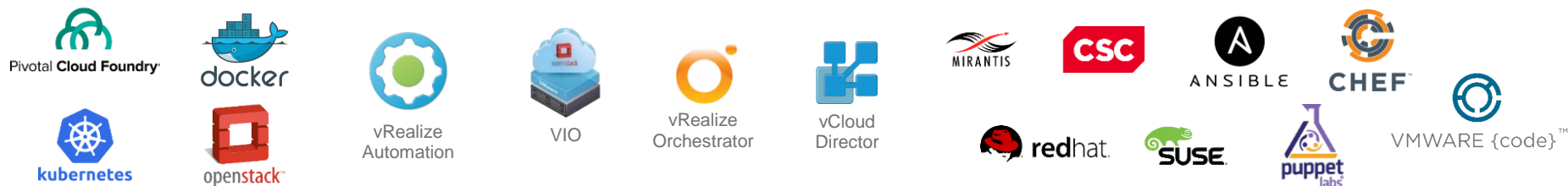


THE UNIVERSITY of  
NEW MEXICO



# Driving value with our NSX partner ecosystem

## Orchestration & Management



## Networking & Security Services



## Network Infrastructure



## Compute Infrastructure



## Platforms

vmware®



vSAN Ready Node

VXRAIL

VXRACK

FUJITSU

IBM

HITACHI  
Hitachi Data Systems

## Operations & Visibility

Gigamon®

algosec

tufin

REDSEAL

Infoblox  
CONTROL YOUR NETWORK

NETSCOUT

SKYBOX  
SECURITY

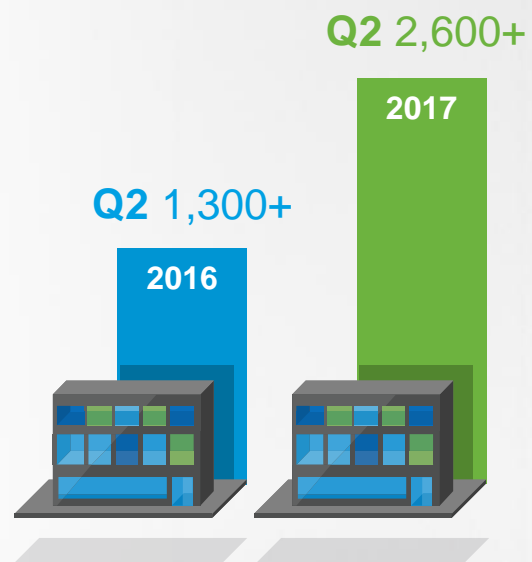
ForeScout  
FIREMON

riverbed

HYTRUST  
Cloud Under Control

ca  
technologies

# NSX customer momentum is growing exponentially



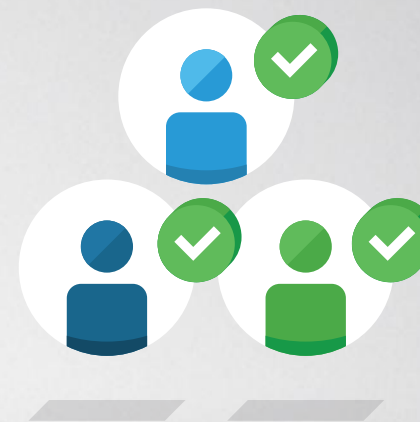
## Customers

**2,600+ customers** across all industries and organizational sizes — representing **100% year-over-year growth**



## Deployments

**Over two new deployments** of NSX per day. Number of deployments increased **3x year-over-year**



## Certifications

**8,800+ Certified NSX professionals**

# Customer are using NSX...



## SERVICE PROVIDER

To stay one step ahead of hackers



## HEALTHCARE

To keep hospitals running smoothly



## FINANCE

To process millions of transactions globally



## TECHNOLOGY

To keep pace with the explosion of data



## PUBLIC SECTOR

To protect governments and militaries



## TELECOM

To keep millions of people connected



## EDUCATION

To deliver apps to thousands of students



## RETAIL

To process \$ billions of retail transactions



## TRAVEL AND TRANSPORT

To keep planes in the air

# Where to get started

## Engage and Learn

Join VMUG for exclusive access to NSX  
[vmug.com/VMUG-Join/VMUG-Advantage](https://vmug.com/VMUG-Join/VMUG-Advantage)

Connect with your peers  
[communities.vmware.com](https://communities.vmware.com)

Find NSX Resources  
[vmware.com/products/nsx](https://vmware.com/products/nsx)

Network Virtualization Blog  
[blogs.vmware.com/networkvirtualization](https://blogs.vmware.com/networkvirtualization)

## Try

### Free Hands-on Labs

Test drive NSX yourself with expert-led or self-paced hands-on labs

[labs.hol.vmware.com](https://labs.hol.vmware.com)

## Take

### Training and Certification

Several paths to professional certifications. Learn more at [vmware.com/go/nsxtraining](https://vmware.com/go/nsxtraining)





Thank you