

25\*  
YEARS  
pylones\*

\***Simplifying**  
Digital Challenges

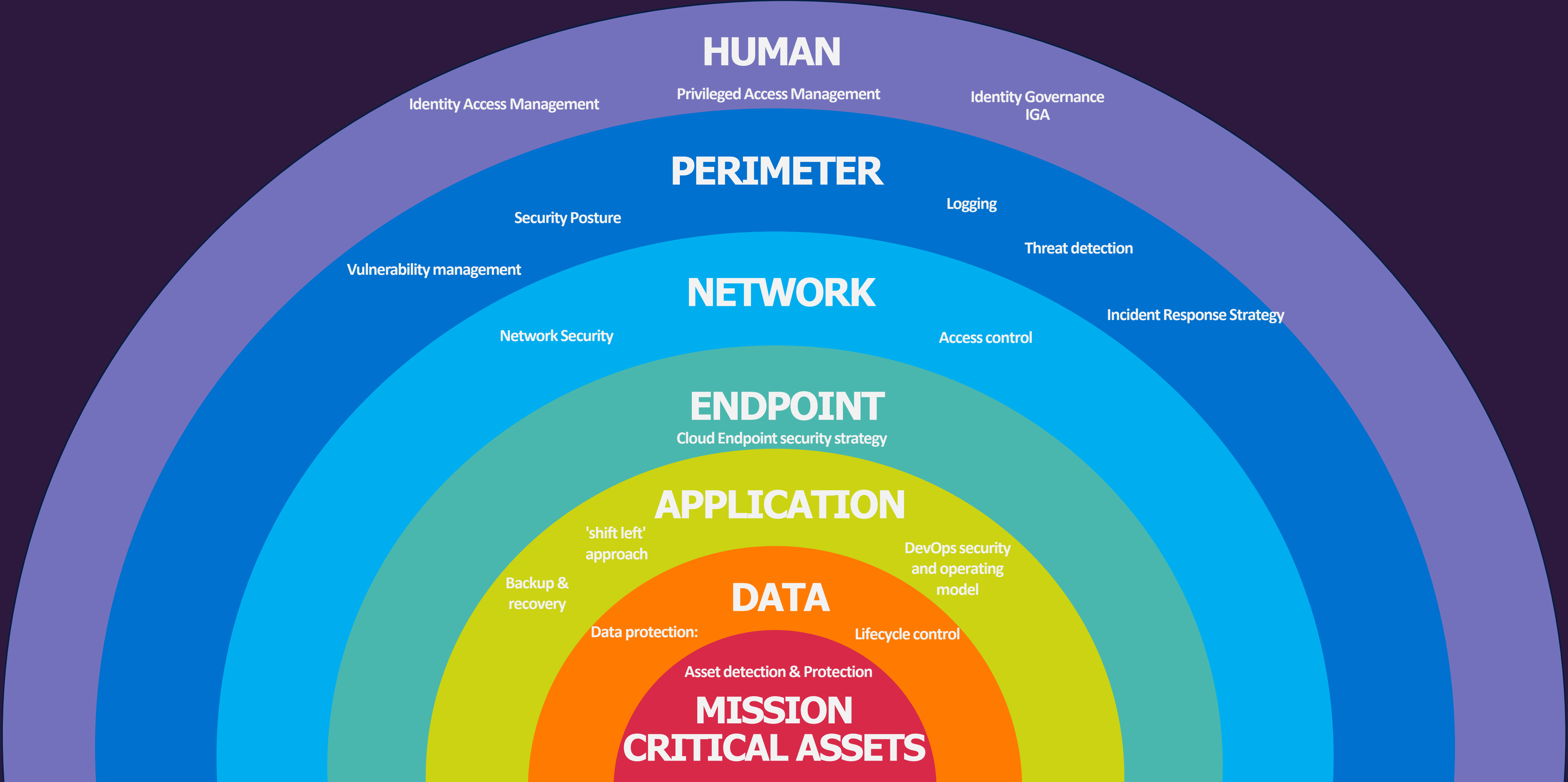
# \* The cybersecurity landscape has changed

## Traditional: Stack Landscape

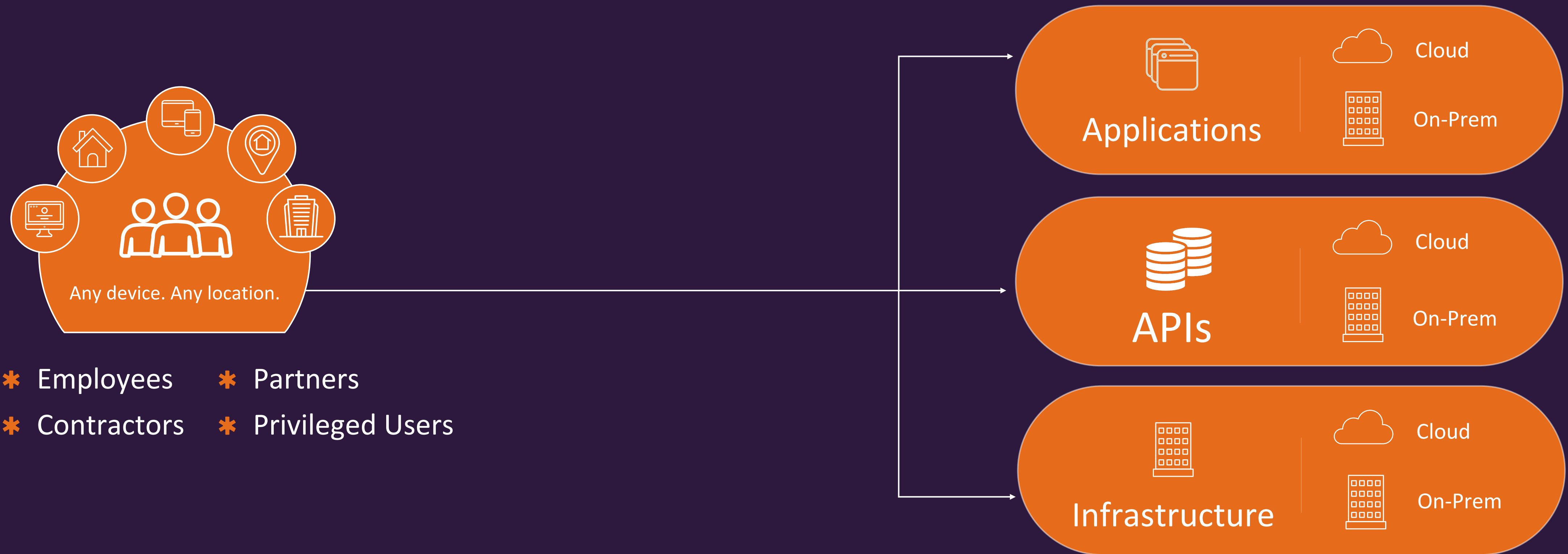


# \* The cybersecurity landscape has changed

## New: Risk Transformation



# \* A Unified cybersecurity strategy



To the Data Center & Hybrid Cloud Transformation



**Companies move to the cloud as the  
ecosystem evolves  
(users/partners/customers)**



**Multi-cloud the new norma**





# Cloud Maturity?

Shared  
Responsibility

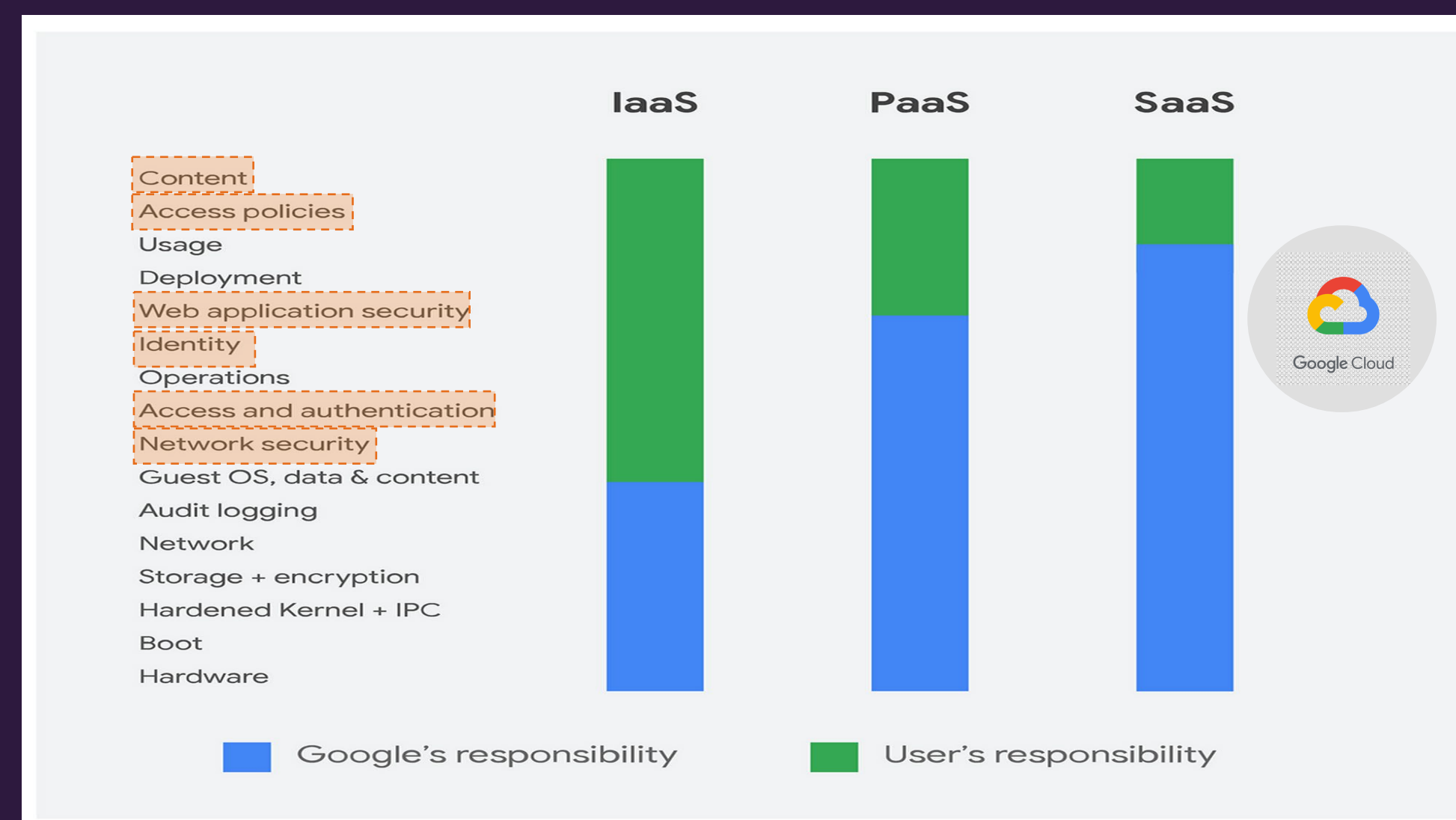
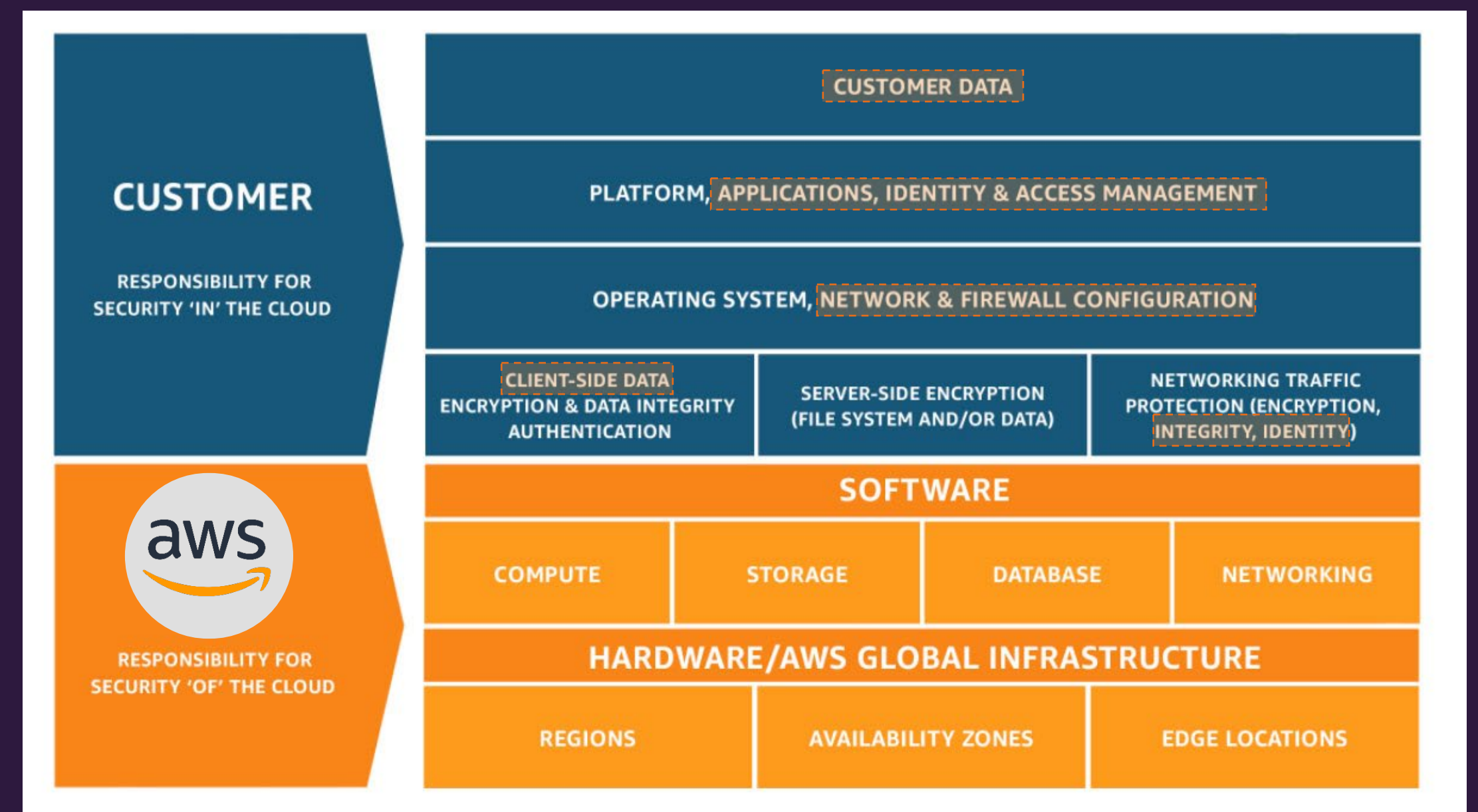
Blind Spots



MULTI-CLOUD?



# Shared Responsibility model







# Your Responsibility 'IN' the Cloud



## Identity Access Security

- \* IAM
- \* Access Policy
- \* Governance



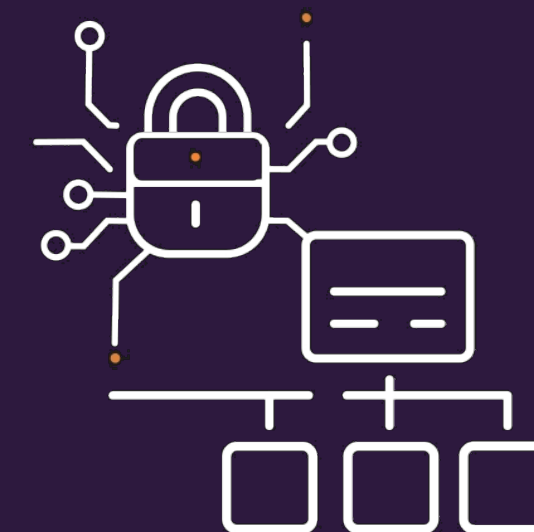
## Data Security

- \* DLP /CASB
- \* ANTI-FRAUD



## Application Security

- \* WAF
- \* API
- \* ANTI-BOT
- \* DoS



## Network Security

- \* Inventory
- \* Network Access
- \* IPS / IDS



## Edge Visibility

- \* SASE
- \* EDGE 2.0
- \* XDR





MULTI-CLOUD?

# CLOUD Cybersecurity Journey

Cloud Providers INSTRUCT

PYLONES DELIVER

Security '*OF*' the Cloud

Security '*IN*' the Cloud



Cloud Provider Responsibility

Yours Responsibility





# Pylones CyberSecurity Services

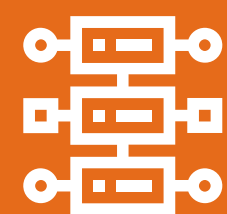
Identity Governance



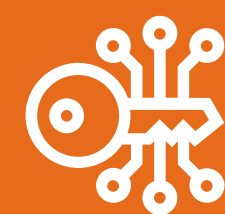
Design Services  
Consulting & Architecture



Managed Services



Technology Deployment



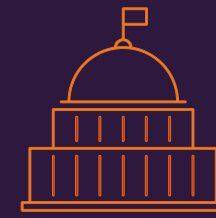


\* Pylones at a glance





Turnover: >9.5m Euros  
(steadily increasing for  
the past 8 years)



Focuses 95% in Private  
Sector (Corporate &  
Enterprise ICT Market)



>50 Full Time Employees  
(25% more than 10 years  
with the company)



ISO 9001:2008  
ISO 27001:2013



CYBERSECURITY<sup>™</sup>  
MADE IN EUROPE



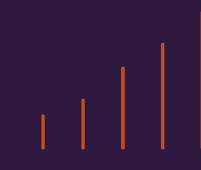
>11 International  
Projects



50+ vendor certifications  
(F5, HPE, IBM, AWS, Okta,  
Palo Alto, Microsoft etc. )



Long term partnership  
with leading companies  
in the private sector



13+ International  
Vendor partnerships

Founded in 1997

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Owned by Cyprus  
based P.M. Tseriotis  
Group

---

Activities in Greece,  
Cyprus, Central &  
Southern Europe with  
numerous projects  
internationally

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# \* Our People

- \* Company staff increased **19%** the last 5 years
- \* Gender balance is non-negotiable for us - **Over 30%** of the staff are **women**
- \* **>25** new IT Certifications



# \* Watch how we do IT

 **Lightboard Lessons**  with #Pylones



 Our customers reflect our  success 



**subscribe**



25\*  
YEARS  
pylones\*

# The State of Cybersecurity 2022

Στα πλαίσια του Infocom Security, κάθε μέρα **5 τυχεροί** θα κερδίσουν από μια αιώρα μετά από κλήρωση στο τέλος του event!

**SCAN AND TAKE THE SURVEY**



**“The biggest cybersecurity  
issues companies faces today”**



**“Simplifying Digital Challenges”**