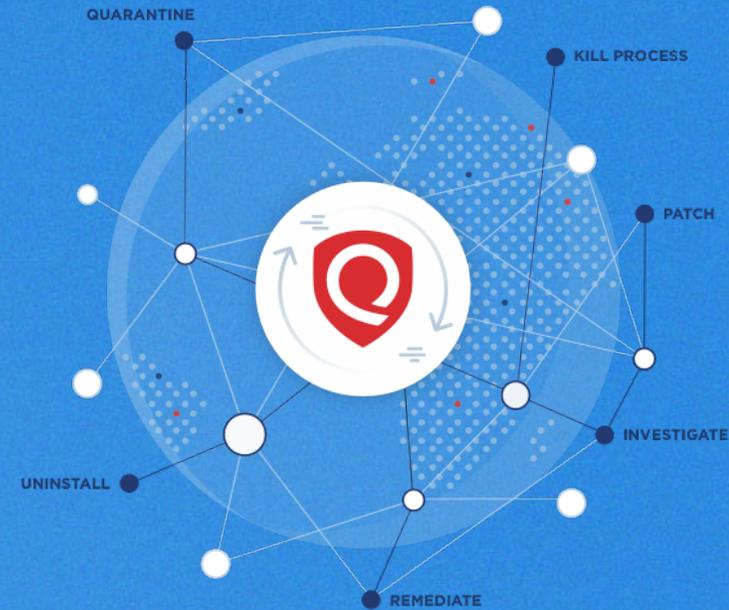


How to improve your VM program with Qualys

All-in-one solution to discover, assess, prioritize & remediate critical vulnerabilities



Francesco Bassetto
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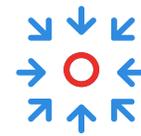
What Security Teams are asking



We need **accurate asset inventory** with business context



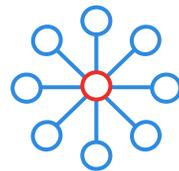
We need **quick assessment** of new threats and vulnerabilities



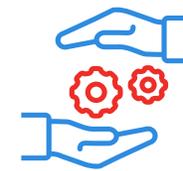
We want to **prioritize vulnerabilities** based on risk and threat context



We need **comprehensive coverage** for vulnerabilities

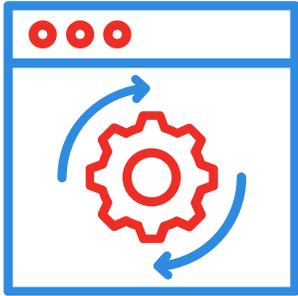


We need ability to **secure an ephemeral infrastructure**

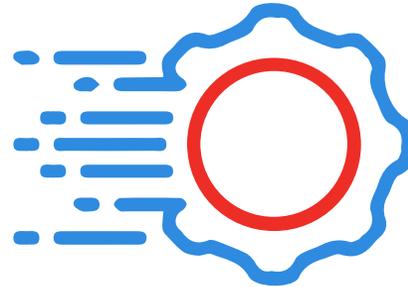


We need **better collaboration** with IT team to remediate vulnerabilities

What IT Teams are asking



How can we automate remediation workflows?



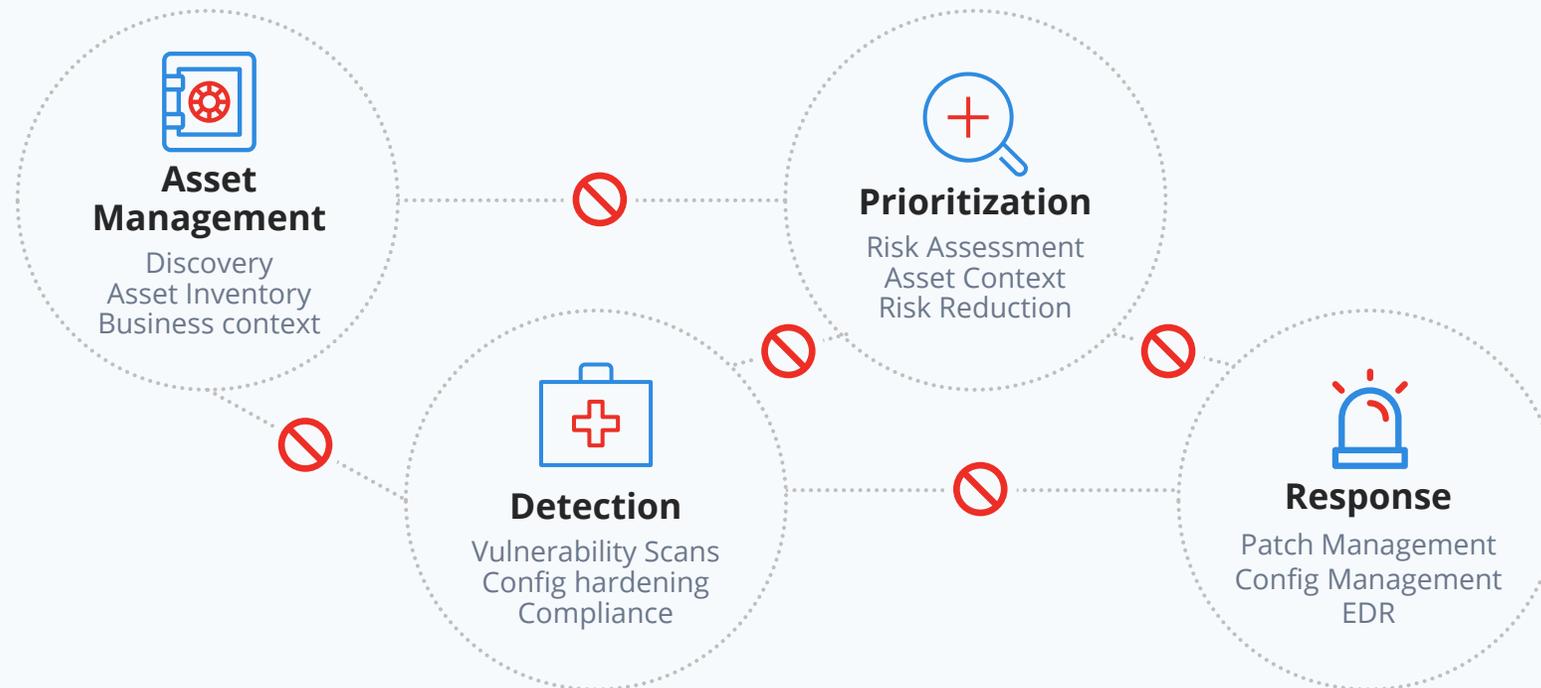
How can we reduce time to remediate?



How can we determine which patches to deploy?

Many Tools, Few Solutions

IT and security teams used numerous point solutions, but lacked a holistic solution



Effective VM program involve many challenges

Holistic view, Fast Detection, Prioritization, Automation, Orchestration, Communication Gapless are key words to hit the goals

- ✓ **Holistic view:** address security and compliance across heterogeneous ecosystem through a single platform it's a game changer to get all your environment under control.
- ✓ **Fast detection:** agents, connectors and appliances allow to implement an optimized and fastest data collection in an hybrid environment, reducing the time to detect.
- ✓ **Prioritization:** identify priorities during remediation it's a huge challenge. Qualys with his sophisticated engine allow to wind the battle.
- ✓ **Automation and Orchestration:** integrated remediation capabilities like patch management and no-code workflows save valuable time, simplifying processes and reduce the time to remediate (TTR)
- ✓ **Communication Gapless:** Unify security and IT threat response allow faster remediation and remove frictions between teams involved on the process.

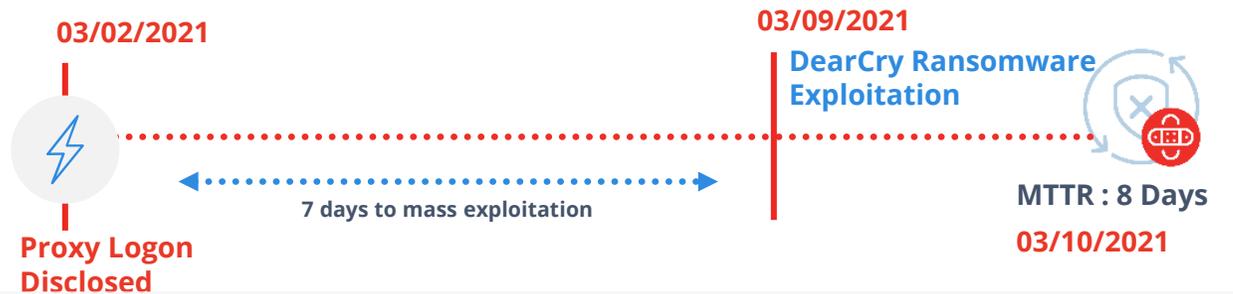
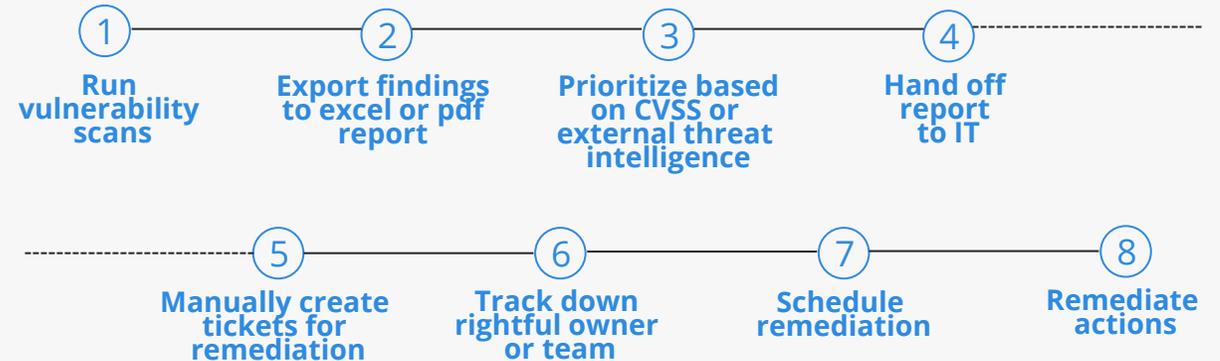


GET MORE SECURITY.

Slow Remediation Times

Slow response could be the difference between a business that is up & running and one that is offline for days

Siloed Tools & Manual Process Between Security and IT Teams



✓ Slow MTTR

✓ Unscalable IT/Security Processes

Bringing Risk Insights into Intelligent Response

✓ Where IT and security teams were once forced to use numerous point solutions, Qualys VMDR 1.0 provided a holistic, single integrated solution.

✓ Now, VMDR 2.0 with Qualys TruRisk adds unprecedented cyber risk quantification, visualization, Automated workflows with ITSM & QFlow integrations into a single unified solution.

VMDR 1.0



Asset Management

Discovery
Asset Inventory
Business context



Detection

Vulnerability Scans
Config hardening
Compliance



Prioritization

Risk Assessment
Asset Context
Risk Reduction



Response

Patch Management
Config Management
EDR



Qualys TruRisk™

+

Automated Workflows
Risk-Based
Prioritization

VMDR 2.0

Thank You

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