



Platinum
Business
Partner



Modern Cybersecurity solutions for today's business challenges

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Business priorities are driving digital transformation



Users and Endpoints

Accessing from anywhere
using any device



Data and Apps

Data is a shared resource
for users and apps





Infrastructure

Servers and networks distributed
across hybrid cloud environments

Security needs to safeguard these key transformations, but that can be a challenge...

Organizations need a modern, open, Zero Trust approach to security


Security Challenges

Cloud Security 	Advanced Threats 	Compliance and Privacy 	Skills Shortage 	Mobile, Edge and IoT / OT 
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IBM Solutions



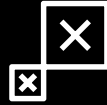
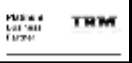
IBM Security

Align your security strategy to your business	
Protect digital users, assets, and data	Manage defenses against growing threats
Modernize your security with an open, multicloud platform	

IBM Differentiation

Deep Expertise	AI-Driven Technology	Open Platform	Largest Ecosystem
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Hybrid multicloud environments exacerbate key data security challenges for organizations



Stop threats before they disrupt business

\$5.33 M

Average total cost of a breach at enterprises of more than 25,000 employees



Achieve regulatory compliance

\$2.30 M

Average difference in cost of a breach at organizations with high level vs. low level of compliance failure



Keep up with the data sprawl

\$1.66 M

Average difference in cost of a breach at organizations with high level vs. low level of cloud migration

287 days

Average time to identify and contain a data breach

A smarter, continuous approach is needed to address data security challenges



Discover

Discover and classify your sensitive data across on-premises and cloud data stores

Protect

Protect sensitive data through policies and data activity monitoring

Analyze

Analyze and harden against risks and vulnerabilities with advanced analytics and assessments

Respond

Respond to threats in real-time and send actionable alerts to security operations systems

Comply

Comply with data privacy and security regulations, and simplify auditing and reporting

IBM Security Guardium Data Protection

Guardium Data Protection accelerates data discovery, improves accuracy, and saves time



Discover

50%

increase in data classification accuracy

Protect

43%

increase in data threat detection accuracy

Analyze

67%

increase in discovering data source vulnerabilities and misconfigurations

Respond

42%

decreased time remediating data security issues

Comply

89%

reduced time spent preparing for an audit

Guardium Data Protection

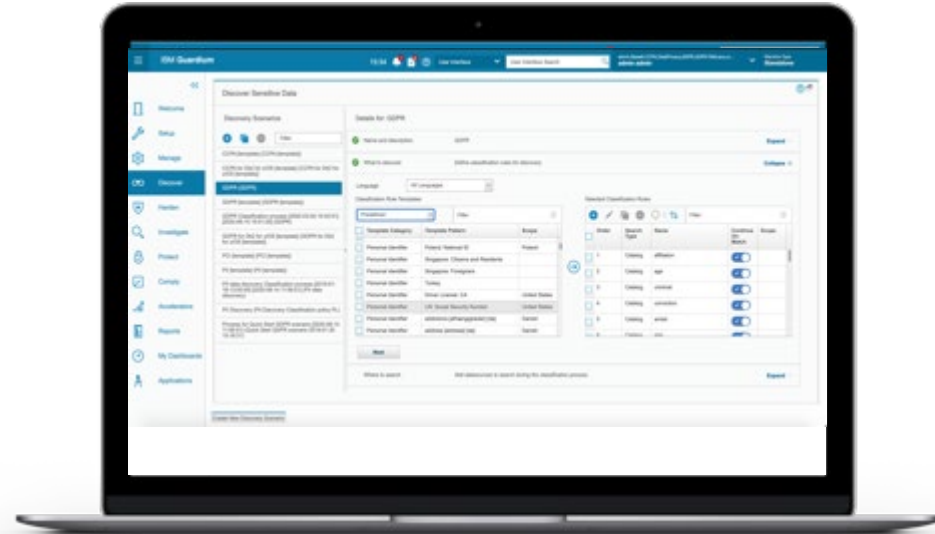


Discover and classify sensitive data across on-premises and cloud environments

- Automatically discover databases or import assets manually. Define & map applications to their data sources
- 100+ data discovery patterns help to identify regulated data in your environment

Protect sensitive assets with data activity monitoring

- Define rule-based policies to monitor, log, report & alert on unauthorized data access
- Customize or use predefined policy templates to meet your audit & compliance requirements
- Variety of agent-based and agentless options to protect data on-premises & in the cloud



Guardium Data Protection

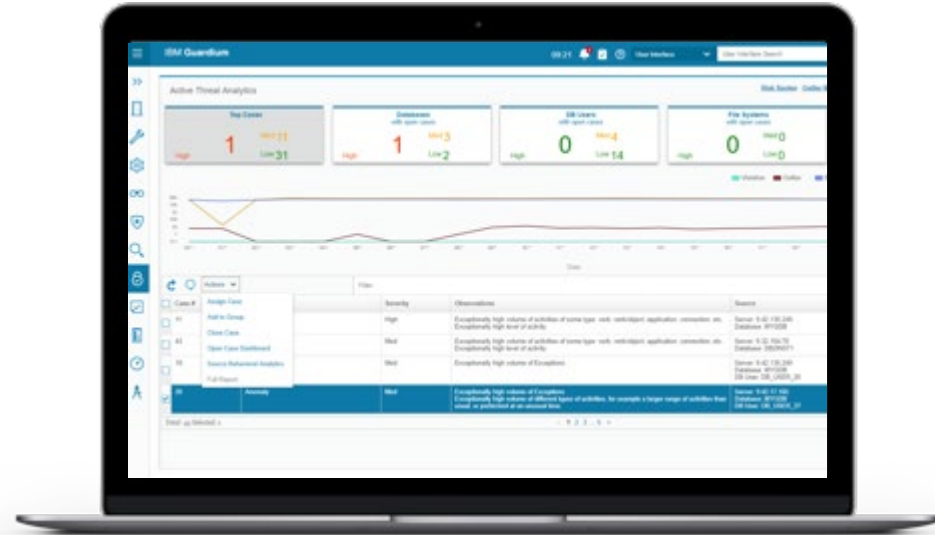


Analyze and harden your environments for vulnerabilities

- Proactively scan for vulnerabilities across heterogenous platforms using more than 3000 assessments
- Investigate user risk details to determine the “Who?”, “What?”, “When?” and “Where?” of an event with threat analytics

Respond to threats in real-time

- Quickly uncover and respond to suspicious user activity and external threats by blocking or quarantining suspicious users in real-time
- Initiate remediation of security gaps by integrating with security operations solutions to close the loop on exposures

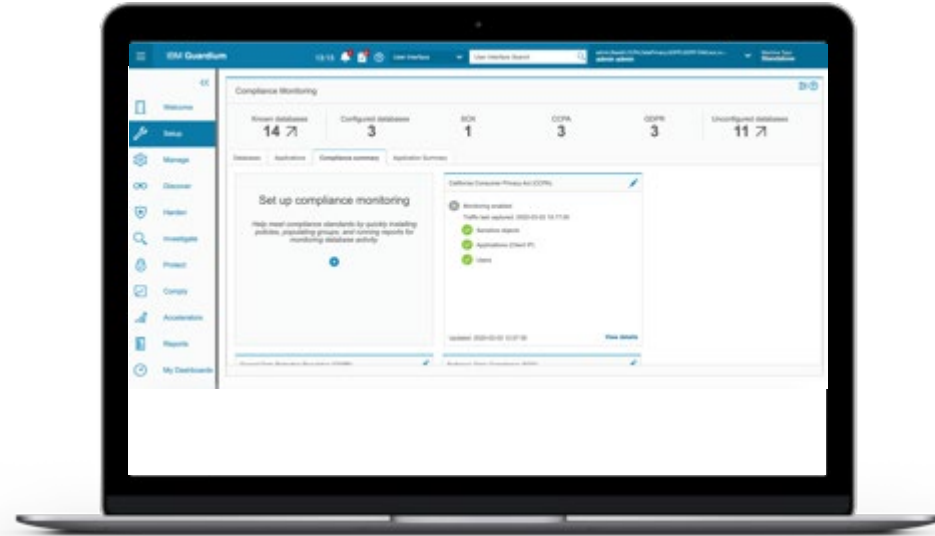


Guardium Data Protection



Comply with regulations and simplify auditing and reporting through automation

- Automate tracking and reporting for regulatory compliance with pre-built templates for a quick start
- Add tagging to multiple policies and rules to enable easier and faster policy management
- Track progress towards compliance on all selected regulations from a single interface
- Accelerate audit activities and confirm separation of duties through a continuous, fine-grained audit trail



Compliance Key use cases



- Audit Requirements

- PCI compliance**

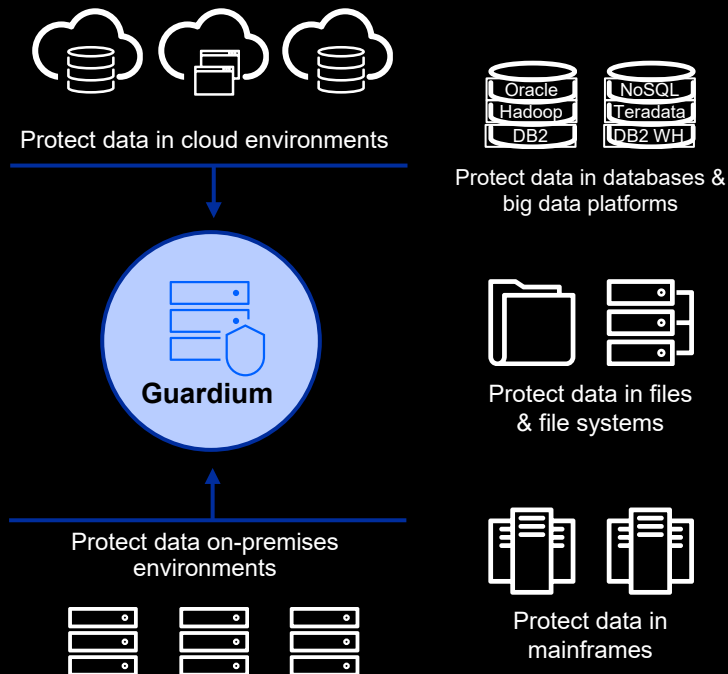
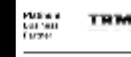
- GDPR compliance**

- Security best practice

Audit Requirements	PCI DSS	COBIT (SOX)	ISO 27002	Data Privacy & Protection Laws	NIST SP 800-53 (FISMA)
1. Access to Sensitive Data (Successful/Failed SELECTs)	✓		✓	✓	✓
2. Schema Changes (DDL) (Create/Drop/Alter Tables, etc.)	✓	✓	✓	✓	✓
3. Data Changes (DML) (Insert, Update, Delete)		✓	✓		
4. Security Exceptions (Failed logins, SQL errors, etc.)	✓	✓	✓	✓	✓
5. Accounts, Roles & Permissions (DCL) (GRANT, REVOKE)	✓	✓	✓	✓	✓

Capabilities	Basel II	GDPR	HIPAA	PCI	PII	SOX
Data discovery	X	X	X	X	X	X
Monitoring	X	X		X	X	X
Reports		X		X	X	

Built to protect data on-premises, in the cloud and everywhere in between



✓ Supports hybrid multicloud data protection with consistent data security policies across environments holistic risk views

- Databases and data warehouses
- Big Data
- Files
- Mainframe and z/OS
- Cloud: AWS, Azure, Google Cloud, IBM Cloud, Oracle Cloud, Database-as-a-Service

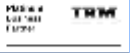
Supported Platform Database for Data Activity Monitoring ➔

✓ Broad platform support and massive scalability for the largest on-premises and cloud environments

Detailed system requirements and supported platforms ➔

Start taking
a modern,
Zero Trust
approach to
data security

IBM Security Guardium Data Protection

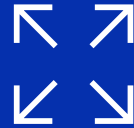


Intelligent



Empower your team
to quickly discern
and focus on the
most significant
threats in real-time

Adaptive



Evolve your data
security as your data
and IT infrastructure
change and grow –
while reducing costs

Connected



Break down silos to
accelerate response
and streamline
compliance to reduce
risk to the business

Clients see results with Guardium Data Protection



IBM SECURITY GUARDIUM BY THE NUMBERS



Reduced probability of a breach by **40%**.



Increased automation saves **79 hours** during database analysis.



Effort required to complete an audit decreased by **75%**.

VOICE OF THE CUSTOMER

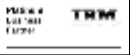
“When we use IBM Security Guardium in our database analysis we are able to create reports and custom tables in a matter of minutes.”

“I was able to short cut all the manual work we used to have to do for an audit. The compliance templates provided by IBM Security Guardium saved me a lot of time and kept the auditors happy.”

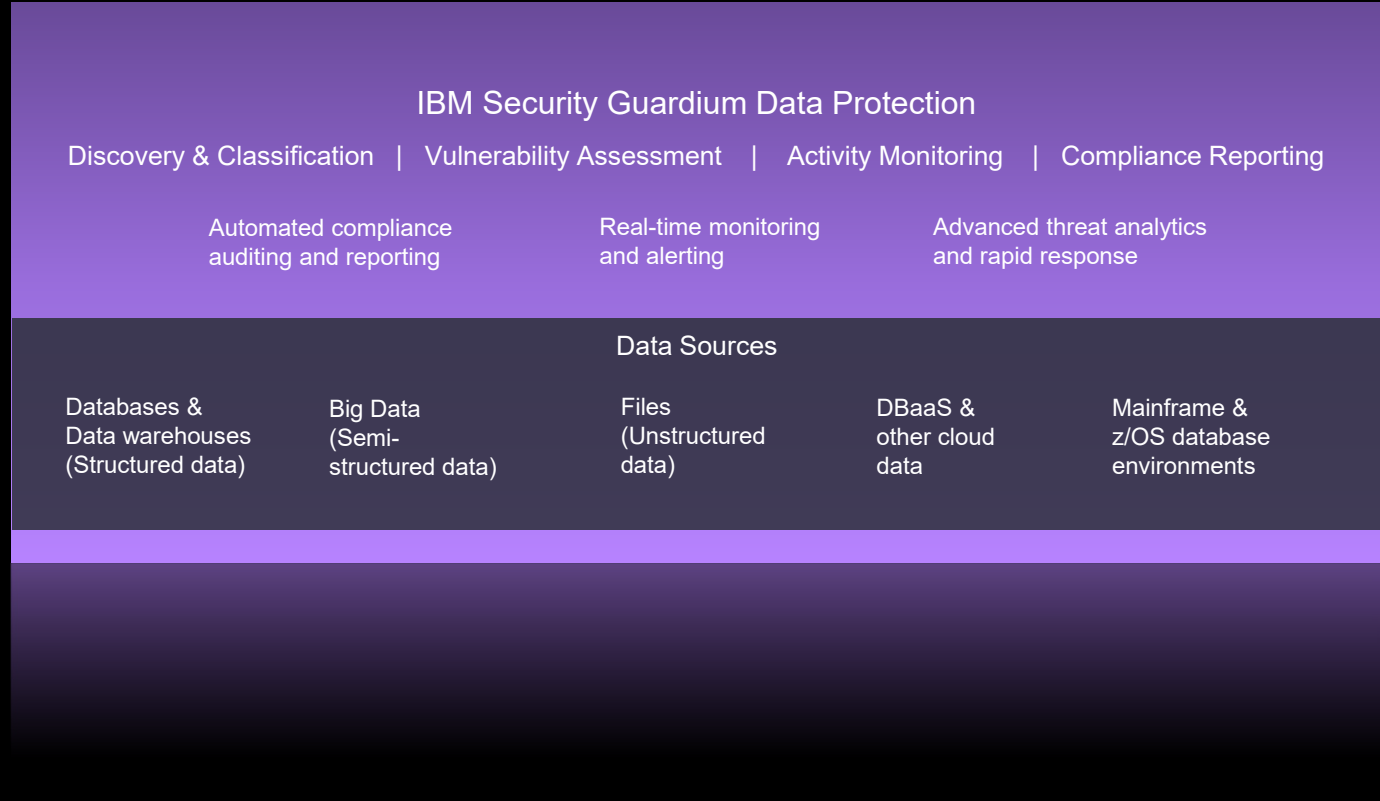


IT security engineer, energy & utilities

IBM Security Guardium Data Protection



- Discover and classify sensitive data, regardless of whether it's stored on-premises or in the cloud
- Harden your infrastructure with vulnerability scans
- Uncover and respond to threats in real-time
- Use pre-built templates to accelerate your compliance journey





Thank you!