



SECURITE

Enterprise Cybersecurity Solutions by

Quick Heal

Partner NET
SMART ICT DISTRIBUTION



About Seqrite



Vision

To be the trusted global leader in securing the digital world

Mission

Secure our customers by providing innovative, most preferred and valued security solutions, services and knowledge

Protect information and interactions on all types of networks, devices & things globally

Build a healthy business and organization

25+ Years of Innovation in Cybersecurity Industry

80% customers retained

AI & cloud powered security

Comprehensive **Product Portfolio**

10 million active users

State-of-the-art **R&D & Innovation Centre**

Enterprise Arm of India's biggest cybersecurity firm

ISO Certified Customer Support





SEQRITE

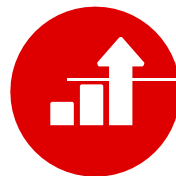
▶ **Seqrite:** Trusted Partner to Secure Digital Transformation Journey



Cyber Security Engineering Heritage: **25+** collective years. **150+** engineers from: Security background.



Incorporated **1995**, Proven product portfolio across **Endpoint** security, **Network** Security, **EMM** and **API** security



Consistent brand growth across cybersecurity products and services.



Quick Heal **Security Labs:** Threat Research, Real-time Detection. Threat Intelligence. **35K+** customers across Retail, HiTech, BFSI, Manufacturing, Automotive, Healthcare, Pharma & more

Patented Technologies

USPTO 10,387,649

Signatureless Behaviour-based Detection Technology

USPTO 10,311,234

Anti-Ransomware technology

USPTO 8,973,136

System and method for protecting computer systems from malware attacks

USPTO 8,914,908

A completely automated computer implemented system and method for piracy control based on update requests

USPTO 8,347,389

System for protecting devices against virus attacks

USPTO 7,945,955

Virus detection in mobile devices having insufficient resources to execute virus detection software



...backed by Certifications, Patents and..

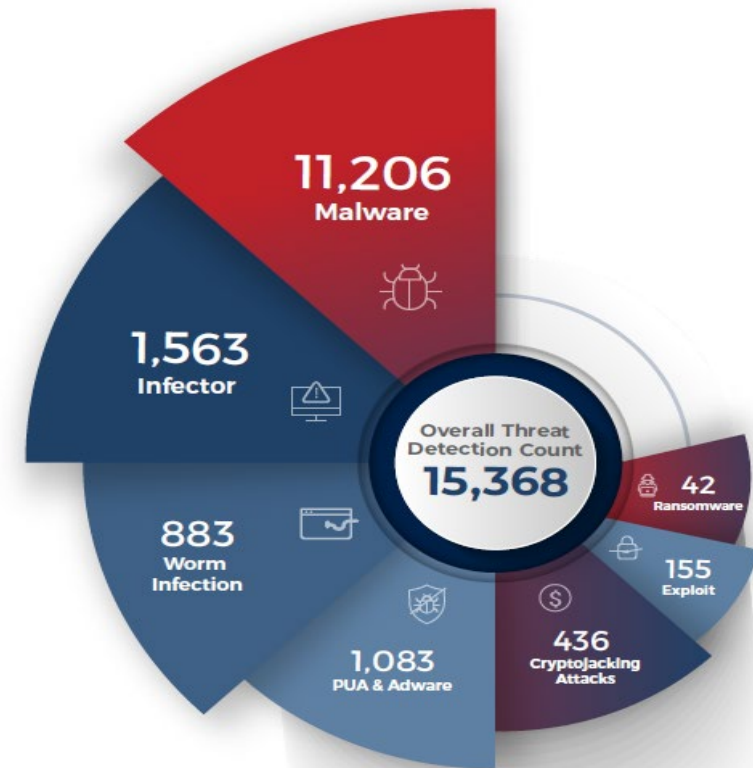
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International & ISO Certifications



Detection Highlights - 2022*

Average number of threats detected every hour for 2022



THE SEQRITE ANNUAL THREAT REPORT 2023

98⁺

Million Windows Malware detected in 2022.

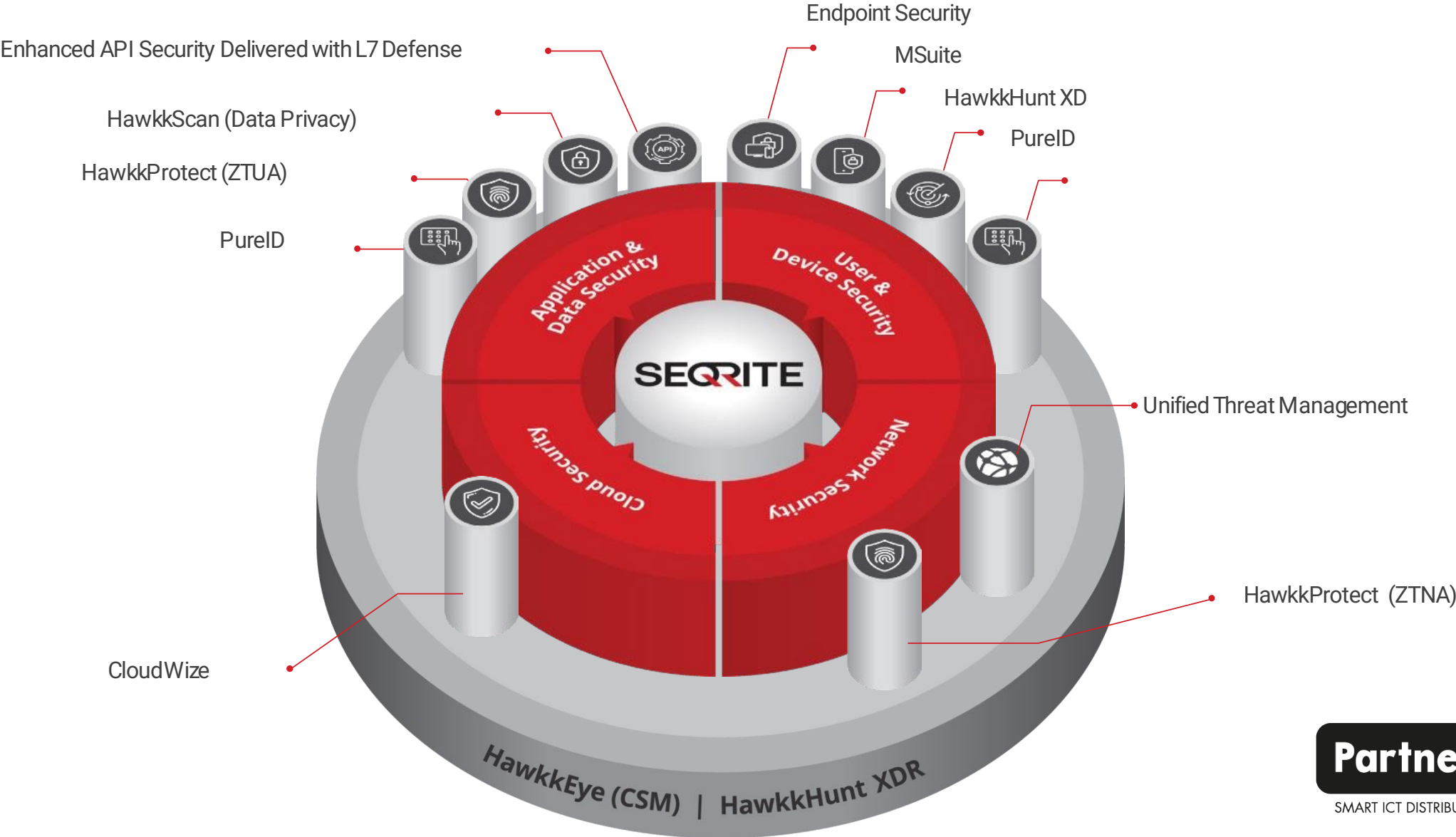
27⁺

Million Windows Malware detected only in Q2 2022.

14⁺

Million threats detected only in the Professional Services Industry

Seqrite – Cyber Security Portfolio



Security Integrated Solution Suite



Centralized Security Management: HawkEye



HawkHunt XDR: Visibility, Analytics, Threat Intelligence, Orchestration



Security Labs – Threat Intelligence, HawkInsight

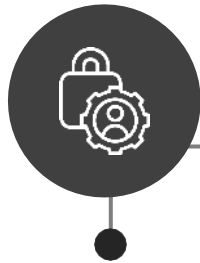
Introducing SEQRITE HawkEye

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SEQRITE HawkEye

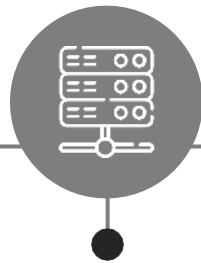
Single Pane Of Glass platform for managing SEQRITE product portfolio: Centralized Management, Licensing, Unified Dashboard, Monitoring & Reporting



EPS Cloud

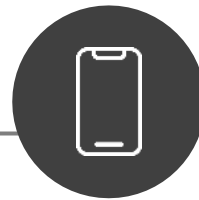
EPS Cloud provides enterprise security for every connected endpoint against cyber attacks from a single platform.

DLP: Data Loss Prevention (DLP) feature prevents unauthorized loss, pilferage, or leakage of confidential company data.



HawkEye

Advanced, endpoint protection, detection, and incident response solution in a single unified console.



EMM

MSuite: Mobilize your workforce, remotely manage enterprise devices onthego, and secure sensitive business data with advanced **enterprise mobility management** solution.



Workspace: Enhance productivity and secure official apps and data through a virtual container on an employee device without compromising employee privacy with unified BYOD Management Software.



HawkProtect

Secure client-less remote access to enterprise applications and services for your employees, contractors, and third-parties



HawkScan

Powerful privacy-data classification and labelling platform for complex and heterogenous enterprise data landscapes

SEQRITE HawkHunt XDR



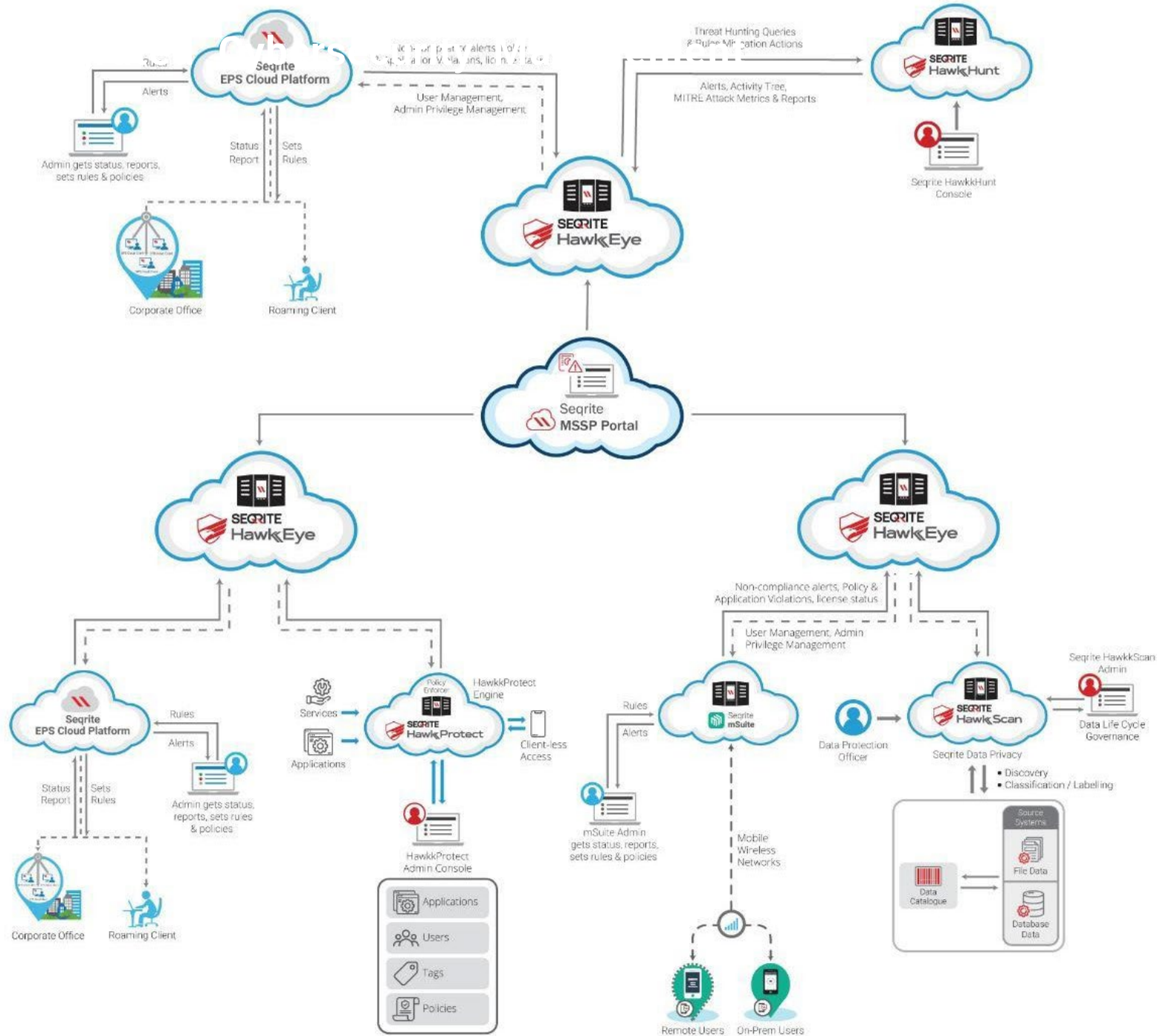
An XDR Platform that enables a secure, hybrid SOC at a low price-point

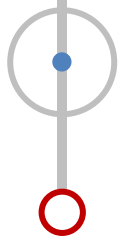
Why Seqrite XDRs is a better choice?

- **Lower levels of FPs:** Inherently, an XDR platform is superior to a SIEM in threat detection, as SIEMs produce too much noise, while XDRs throw fewer false positives (40-70% lesser) due to their focus on source-specific logic.
- **Playbooks:** SEQRITE HawkHunt XDR ensures optimized resource utilization through automation.
- **Shared threat intelligence:** The customer can source global threat intelligence and SEQRITE's in-house research generated intelligence to tackle zero days and advanced persistent threats.
- **Historical data search:** Historical data search allows IOC lookup for events that may have been missed earlier.
- **ML and Anomaly Detection:** SEQRITE HawkHunt XDR detects anomalous behavior and raises alerts.

Unique features of HawkHunt XDR:

- **Focus of Automation:** Out of the box detection rules and playbooks Advanced Threat Detection and Response. Comes with SOAR automation for Triage and Response, threat hunting, IOC search and kill, and many more.
- **Incident Management and SLA setting** – no need to look for another tool for Incident/Case Management
- **ML/AI for 24/7 awake vigilance:** Tracks threats across any location within an enterprise using ML for analyzing both internal and external data and responds automatically while you are away
- **SEQRITE MDR team** available for response assistance and SOC resource augmentation.

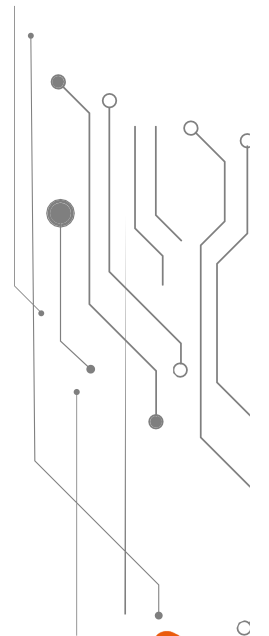




Challenges enterprises face with traditional user access solutions in breach-prone hybrid workspaces:

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- 1 Growing Attack Surface:** Increasing endpoints, fetched by rampant BYOD practices and the adoption of unsanctioned cloud applications, expose the network to lethal breaches.
- 2 Travelling Data:** Valuable company information move unprotected and unobserved across employee devices (managed and unmanaged).
- 3 Technology Constraints:** VPNs have become too complex to manage and scale with cloud and BYOD adoption.
- 4 User Role Entitlement:** Traditionally, access privileges, once granted, are not questioned even if the user logs in from an unmanaged device.
- 5 Unravelling security measures:** Security silos, growing threat vectors, and evolving threat landscape add to security nightmares for CISOs.





HawkkProtect

Zero Trust User Access
across
Borderless Workspaces



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Introducing **HawkkProtect**

(Ensuring Secure User Access Across Borderless Workspaces)

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What is HawkkProtect?

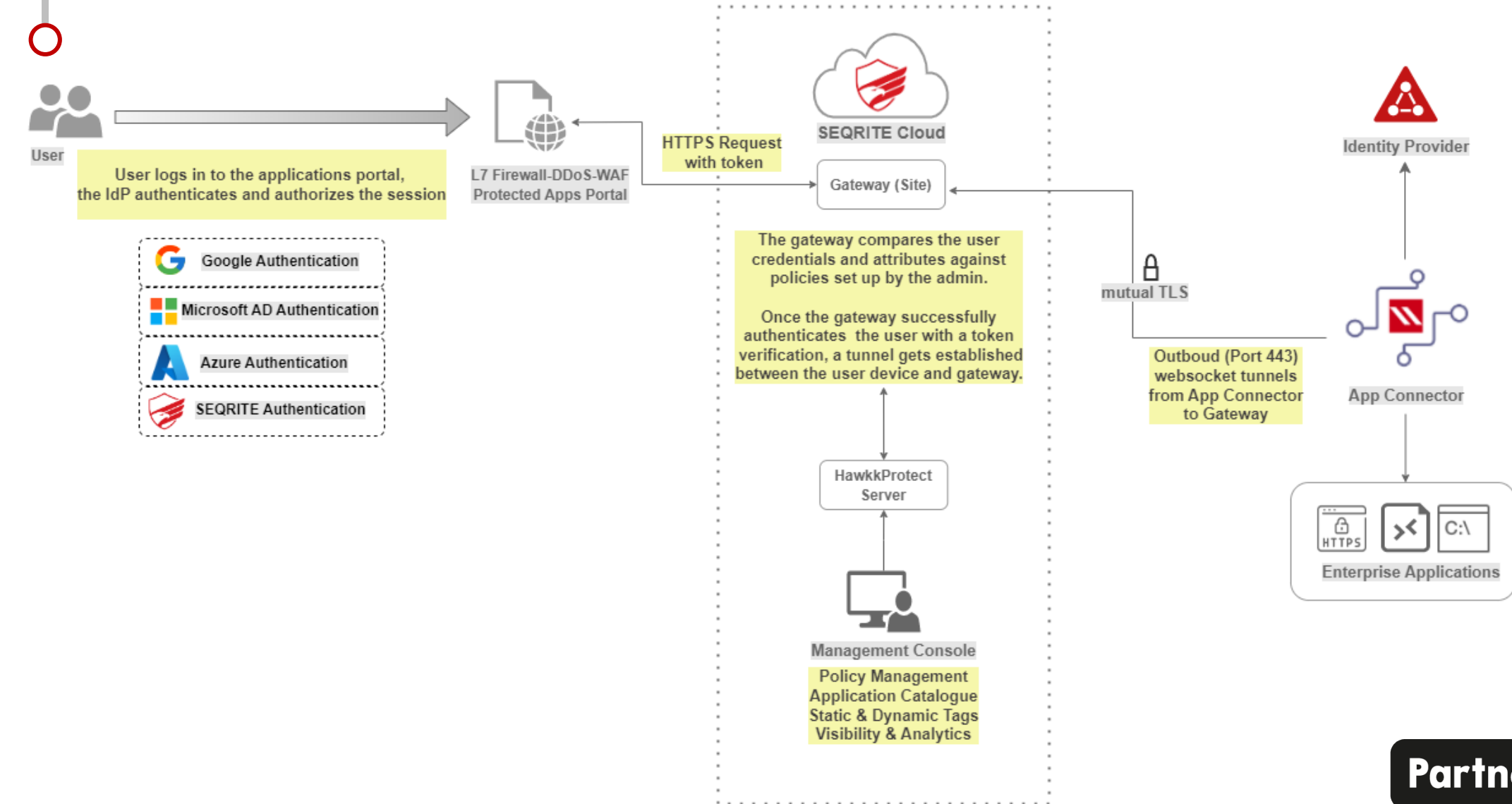
Enforce a zero-trust user access paradigm across employees, contractors, or vendor staff with access to the enterprise applications and services, whether from within or outside the corporate network.

Starting your zero-trust journey with HawkkProtect:

- Create a zero-trust ecosystem with controlled set of users and applications. Easily expand as per your organization's security appetite.
- Deploy with an agent-based or an agent-less solution depending on your organizations business and security requirements.
- Plug in your security requirements and deploy HawkkProtect within minutes.
- Integrate HawkkProtect with your existing IT infrastructure for identity management.

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How HawkkProtect works?



What is HawkkProtect all about



Leverage Zero-trust Cognizance: Enforce zero-trust user access policies for every employee, contractor, or vendor staff accessing all types of enterprise applications and services



Monitor User Activity in Real-time with Advanced Correlation between all users, services and applications. View connection flow between all users, applications, services across your org IT infrastructure in real-time



Separate privileges from user roles: Authenticate every user access request and give access privileges only on the functions required to complete set task.



Contextual zero-trust policies: Classify user-entity landscape based on business context. Implement zero-trust policies based on set classification and security requirements.

Secure
User
Access



Contextual
Policies



Custom
Classification



Real-time
Correlation



Zero Trust
User
Access



Scale Response with Confidence, Speed and Accuracy

- Quick and easy onboarding of users, applications, and services.
- Get to deploy-readiness within a few minutes.
- Start simple (with few users and few apps) and later scale to expand.
- The solution easily integrates with your existing IT infrastructure for identity management.

Deliver Security with visual-first zero trust for admins

- Rich graphical views to understand how users are accessing corporate applications
- Use business tags or labels applied on users and applications to define policies; Defined policies fluidly accommodate user changes in your enterprise

Zero Trust Security – A key to a Digital and agile strategy

- Leverage client-less access to empower the broadest set of users
- Existing customers from Seqrite HawkkEye platform viz, HawkkScan, HawkkHunt, and Seqrite EPS cloud can avail HawkkProtect to protect their enterprise applications



Key Features:

- **Identity Provider Integration**
[Supported IdPs : AD 2012, AD 2016, AD 2019, MS Azure, Google Workspaces, ADFS, Local User Management through HawkEye]
- **Tag-based Zero-Trust Policies**
Policy rules defined with business tags to grant enterprise application access to end-users.
- **Site Management**
Cloud Gateway managed by Seqrite
- **Dedicated User Portal deployed on Cloud**
Apps portal available for end users integrated with IdP for authentication & authorization.
- **Password-less Authentication for Local User Database**
Email OTP based authentication & authorization for end users.
- **Visibility & Dashboard**
Access logs with rich graphical view presented in globe, hierarchy, tabular form.
- **L7 Firewall and DDoS Policies**
Block application access based on source IP address, country, etc.
Block application access with a rate limit applied for a time duration.

- **WAF Rules**
Apply WAF rules to prevent users accessing applications vulnerable to SQL injections, Cross Site Scripting , OS command injections, System Resource Access, Server Side Template Injections.
- **SMS-based OTP Support for Local User Authentication**
Added support of SMS OTP on Mobile along with existing Email-based OTP for end-user authentication and authorization.
- **Support for Agent-based Applications**
Manage who has access to private applications and services with the help of an agent. HawkProtect will not grant access to private applications if the agent is not installed. Supported protocols: HTTP, HTTPS, RDP, SSH, Telnet, SMB.

**Business Gains
with Seqrite
HawkkProtect**

- 01 Built to secure user access across on-premise, or enterprise SaaS applications, HawkkProtect is foremost **Cloud-First**.
- 02 Eliminating traditional security silos, HawkkProtect enables organizations to begin their zero-trust journey with an **Integrated Security Posture**.
- 03 Saving security teams hours of effort in manual **correlation** of user and application statistics, HawkkProtect provides **visual-first insights in real-time** to support relevant threat response.
- 04 **With contextual and zero-trust access policy enforcement**, ensure user access is verified and only required level of access is provided every single time.
- 05 Utilize your existing security investments with flexible **Agent-based or Agent-less** deployment options as per enterprise security requirements.





ΠΟΙΑ ΕΙΝΑΙ Η PartnerNET

- Ένας value added, smart διανομέας λύσεων στο χώρο του ICT
- Εξειδίκευση σε:
 - Unified Communications
 - Wireless & Wired Networking
 - Access Control & Surveillance
 - Cyber Security



Devoted to
Information & Communication Technology



ΠΟΙΑ ΕΙΝΑΙ Η PartnerNET

01

Τεχνογνωσία διανομής και υποστήριξης προϊόντων ICT

02

Πάνω από 25 χρόνια εμπειρίας

03

Πάνω από 2000 Συνεργάτες

04

Παρουσία στην Ελλάδα, την Κύπρο και τα Βαλκάνια

05

Συνεχείς εκπαιδεύσεις μέσω της PartnerNET Academy

06

Υποστήριξη χτισμένη για να εξυπηρετεί τις ανάγκες των Συνεργατών



Υποστήριξη χτισμένη για να υπηρετεί τις ανάγκες των Συνεργατών

- ✓ Εξειδικευμένο τεχνικό τμήμα
- ✓ Πιστοποιημένοι Τεχνικοί
- ✓ Συνεχής εκπαίδευση και ανάπτυξη
- ✓ Δυνατότητα Ειδικής Υποστήριξης βάσει SLA



BRANDS THΣ PartnerNET



Networking

(Wired and Wi-Fi)

Alcatel·Lucent 
Enterprise


GRANDSTREAM
CONNECTING THE WORLD

XBroxNET

Ruijie | Reyee

Voice

Alcatel·Lucent 
Enterprise

Alcatel

beroNet 


GRANDSTREAM
CONNECTING THE WORLD

Htek

PATTON
Let's Connect!

supervoice

swissvoice

Facility Control

Akuvox
Open A Smart World


GRANDSTREAM
CONNECTING THE WORLD

IPTV & DIGITAL SIGNAGE

tripleplay
by uniguest

Cyber Security

SECURE

StorageVault

BRANDS ΠΟΥ ΓΙΝΟΝΤΑΙ ΛΥΣΕΙΣ



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Switch to SEQRITE
Your RIGHT to Cybersecurity

Thank You

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