

Trend Micro

**Leveraging AI-based XDR in the
new threat landscape**

Alexandros Vasilakis
Regional Sales Manager – Greece, Cyprus & Malta



Trend Micro At a Glance

\$2 Billion

2022 Net Sales

96 Consecutive Profitable Quarters

Every quarter since going public

424,000+

500,000+ commercial customers, 175+ countries

SaaS Commercial Customers

62M+

SaaS-Protected Assets

#1 Cloud Security

Based on global market share*

Leader in **XDR**

Based on offering strength and strategy*

Leader in **EPP**

Based on offering strength and strategy*

#1 Next-Gen IPS

Based on global market share*

#1 in Public Vulnerability Disclosure*
+ Over 140 Billion threats blocked in 2022

7500+ Employees in 73 Countries

*IDC Worldwide Cloud Workload Security 2021 Share Snapshot, July 2022

*Forrester Wave, Extended Detection and Response (XDR), Q4, 2021

*Gartner Magic Quadrant for Endpoint Protection Platforms, May 2021

*Gartner Market Share: Enterprise Network Equipment by Market Segment, Worldwide, 3Q22

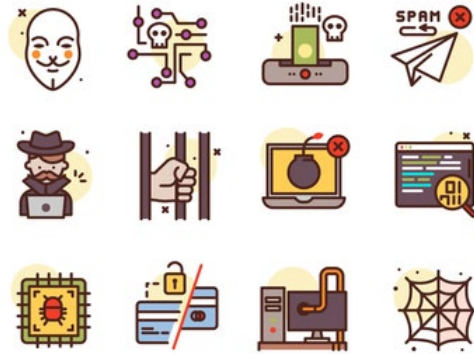
*Quantifying the Public Vulnerability Market, Omdia, May 2022



Threat Landscape



Initial
Access



Tools
of the
Trade

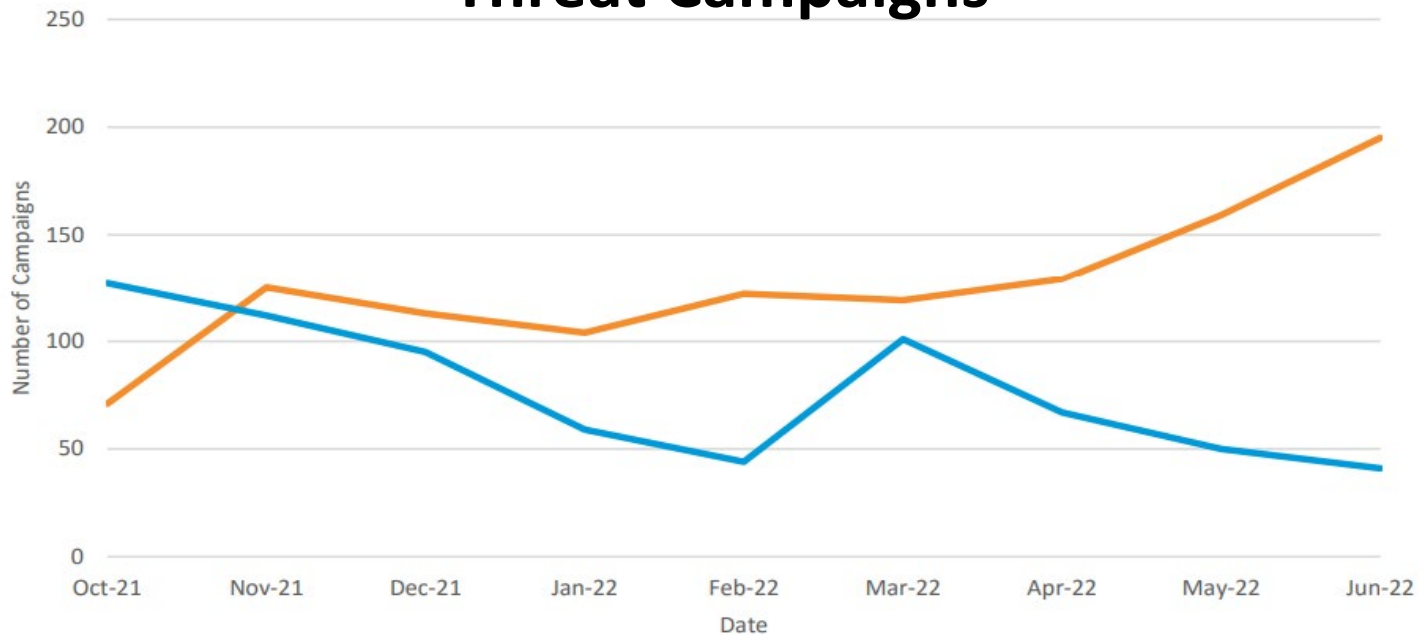


(Financial)
Gain

The most popular **Initial Access** vector.



Threat Campaigns



● Using Office
Macros

● Using alternative
Initial Access vectors

Alternative Initial Access vector ... (1)

The screenshot shows a Google search for 'adobe reader'. The search results include several ads. The first ad is from 'https://www.bdpay.com/' and is titled 'Pdf Reader for Windows - Download Reader'. This ad is highlighted with a red arrow and the text 'GOOGLE AD LEADING TO MALICIOUS SITE'. Below this ad, there are other ads from 'informationvine.com' and 'pdf-suite.com'. At the bottom of the search results, the official Adobe Acrobat Reader DC download link is visible. A red arrow points from the malicious ad to the word 'Malware!' at the bottom of the slide.

adobe reader - Google Search

https://www.google.com/search?q=adobe+reader&ei=ZbitY76TGMqlqtsPhu23oAw&ved=0ahUKFwj-2a5Xmj_8AhXKkmoFH

Google

adobe reader

All Videos Images Books

About 266,000,000 results (0.56 seconds)

Ad - https://www.bdpay.com/ : Pdf Reader for Windows - Download Reader
This free PDF reader app lets you view, comment, fill out, and sign PDF forms to help

Ad - https://www.informationvine.com/ : Find Free Adobe Download. - Recommended.
Find Free Adobe Download On Informationvine.com.

Ad - https://www.pdf-suite.com/windows-app/pdf-reader-pro : Download PDF Reader - PDF Reader, the Pro for All
Create your PDFs, easily Convert from Office and other 300 file formats - just few clicks.

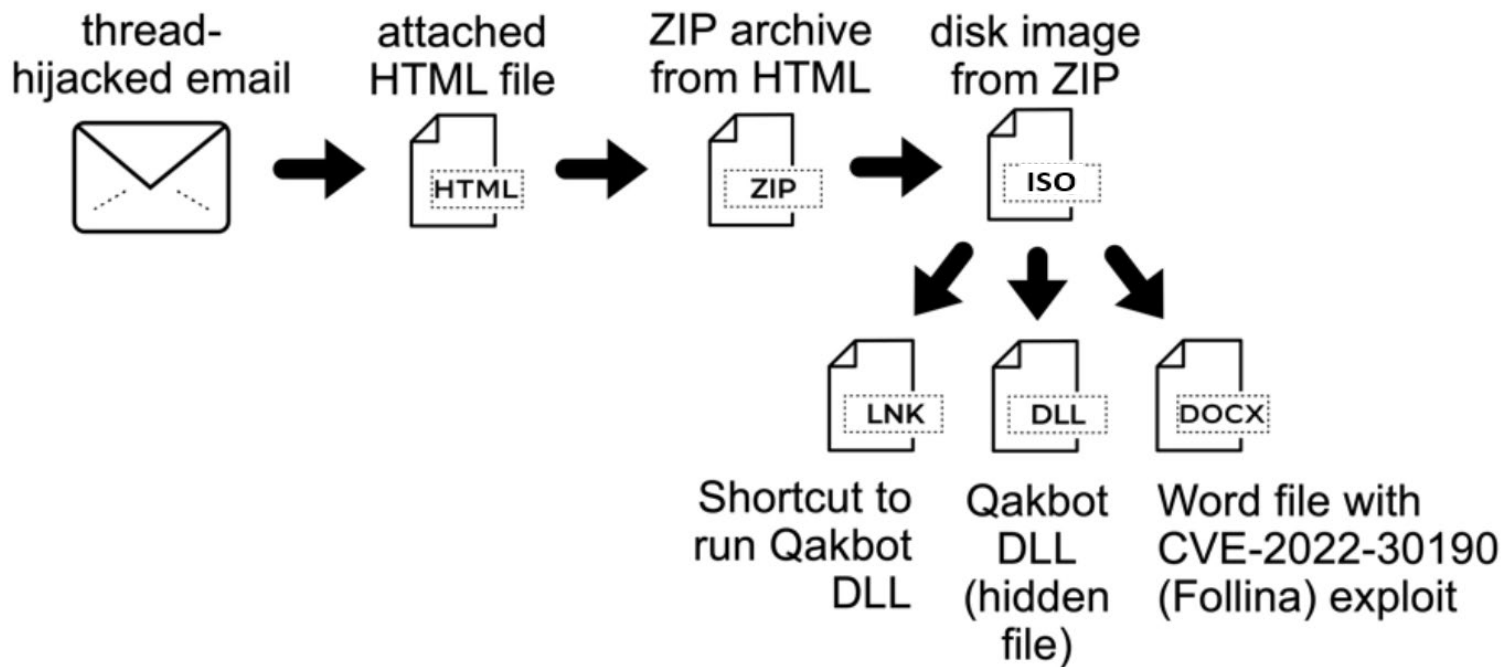
https://get.adobe.com/reader : Adobe Acrobat Reader DC Download | Free PDF viewer for ...
Download free Adobe Acrobat Reader software for your Windows, Mac OS and Android devices to view, print, and comment on PDF documents.

https://www.adobe.com/acrobat/pdf-reader : PDF reader | Adobe Acrobat Reader
This free PDF reader app lets you view, comment, fill out, and sign PDF forms to help you move through your workflow quickly and efficiently.

https://www.googleadservices.com/pagead/aclk?sa=L&ai=DChcSEWj4sagmL_BAHVjF0CBHY3OAEYABADGgJvYQ&ae=2&chost=www.google.com&cid=CAASJURokbSmQNuTK23K

Malware!

Alternative Initial Access vector ... (2)



How to take advantage of this change?



Quick Takeaways:

1. Macro malware, as an easy Initial Access vector, is almost over.
2. Now, threat actors are seeking (new) alternatives to gain initial access.
3. The known attack surface will change.

Use of commercial pentest tools in most attacks



cobaltstrike



BRUTE RÂTEL

Use of OS built-in tools / programs in attacks



Living Off The Land Binaries, Scripts and Libraries

Powershell.exe	At.exe
Certutil.exe	Cmstp.exe
Bitsadmin.exe	Mshtml.dll
Cmd.Exe	Ieframe.dll
Explorer.exe	Setupapi.dll
Mshta.exe	Shell32.dll
Msiexec.exe	Url.dll
Reg.exe	Zipfldr.dll
Regedit.exe	Comsvcs.dll
Regsvr32.exe	Cl_LoadAssembly.ps1
Rundll32.exe	Cl_Invocation.ps1
Schtasks.exe	Pubprn.vbs
Wmic.exe	UtilityFunctions.ps1
Wscript.exe	Nltest.exe
Net.exe	...

Quick Takeaways:

1. Commercial pentest tools lend threat actors efficiency and speed during an attack.
2. The use of OS built-in & normal tools complicates detection and response.
3. We are moving to less-malware-but-more-commercial/normal tools attack scenario.

Ransomware Landscape





**LOCKBIT, CONTI, AND BLACKCAT LEAD
PACK AMID RISE IN ACTIVE RAAS AND
EXTORTION GROUPS**

RANSOMWARE IN Q1 2022

**LOCKBIT AND BLACK BASTA ARE THE
MOST ACTIVE RAAS GROUPS AS VICTIM
COUNT RISES**

RANSOMWARE IN Q2 AND Q3 2022

Lockbit aka Water Selkie

LockBit 3.0 introduced the first ransomware bug bounty program

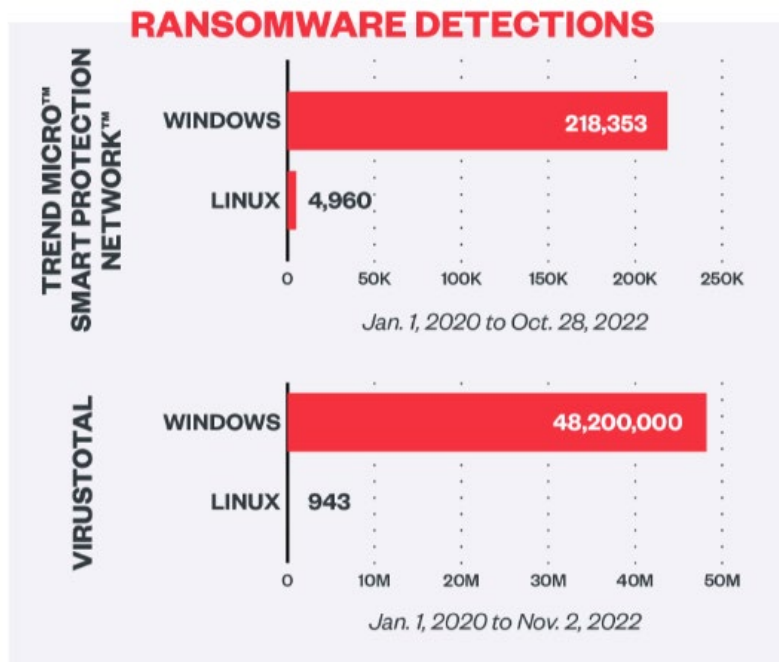


Bug Bounty Categories

- Web Site Bugs
- Locker Bugs
- TOX messenger
- Tor network
- Brilliant ideas
- Doxing

We invite all security researchers, ethical and unethical hackers on the planet to participate in our bug bounty program. The amount of remuneration varies from **\$1000 to \$1 million.**

Ransomware Linux-based Versions



Perform more wide-spread attacks on targets using Linux-based servers



Ransomware Linux-based Versions

Groups shifting to Rust and Go eventually develop Linux variants

Ransomware	GoLang	Rust	Linux Variant
Hive	✓	✓	✓
BlackCat		✓	✓
Babuk	✓		✓
BlackByte	✓		✓
PartyTicket	✓		✓
Snatch	✓		✓
Decaf	✓		✓

Why adversaries switch to Rust and Go

Go	RUST
→ Secure, without memory errors that would result in security vulnerabilities	→ Code safety
→ Reduced compilation times	→ High performance while processing large amounts of data
→ Internet-oriented and concurrent programming	→ Support for concurrent programming
→ Multi-platform	→ Multi-platform

Near and Far Future of Ransomware Business Models

Evolution

1. **Change of targeted endpoints** - internet of things (IoT)/Linux
2. **Scale up** through increased professionalism and automation

Revolution

1. Hack into **cryptocurrency** exchanges/Steal cryptocurrencies
2. Replace ransomware payload with **business email compromise (BEC)**



Trend Vision One XDR

Attack Surface Risk Management

Discover Attack Surface • Assess Risk • Mitigate Risk



Zero Trust Architecture



User & Identity



Endpoints & Servers



Email



Cloud Infra



Applications



Code Repo



Data



Network



5G



ICS/OT

Managed Services

Ecosystem Integration

IT Infra

Endpoint & Email Security

Network Security

SOC Operations

XDR

ASM

Cloud Operations

CNAPP

Hybrid Cloud Security

Core Services

Security Engines | Open API | AI/ML | Big Data Analytics

Global Threat Intelligence

Attack Surface Intelligence | Zero Day Initiative | Threat Research



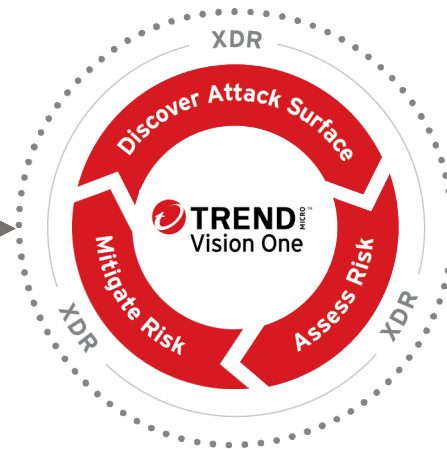
Bringing Simplicity to SOC Operations



IOCs shared by:

- Government Agencies
- Security information sharing organizations
- Independent Security Researchers
- Third-Party Detections sourced from your SIEM
- Corporate Security Teams
- Other Security Vendors
- Third-party TAXII/MISP

XDR Sensor Data (endpoint, email, network, etc.)



Centralized Risk Assessment
Centralized Investigation
Centralized Response
Centralized Cross-Vendor Block Lists

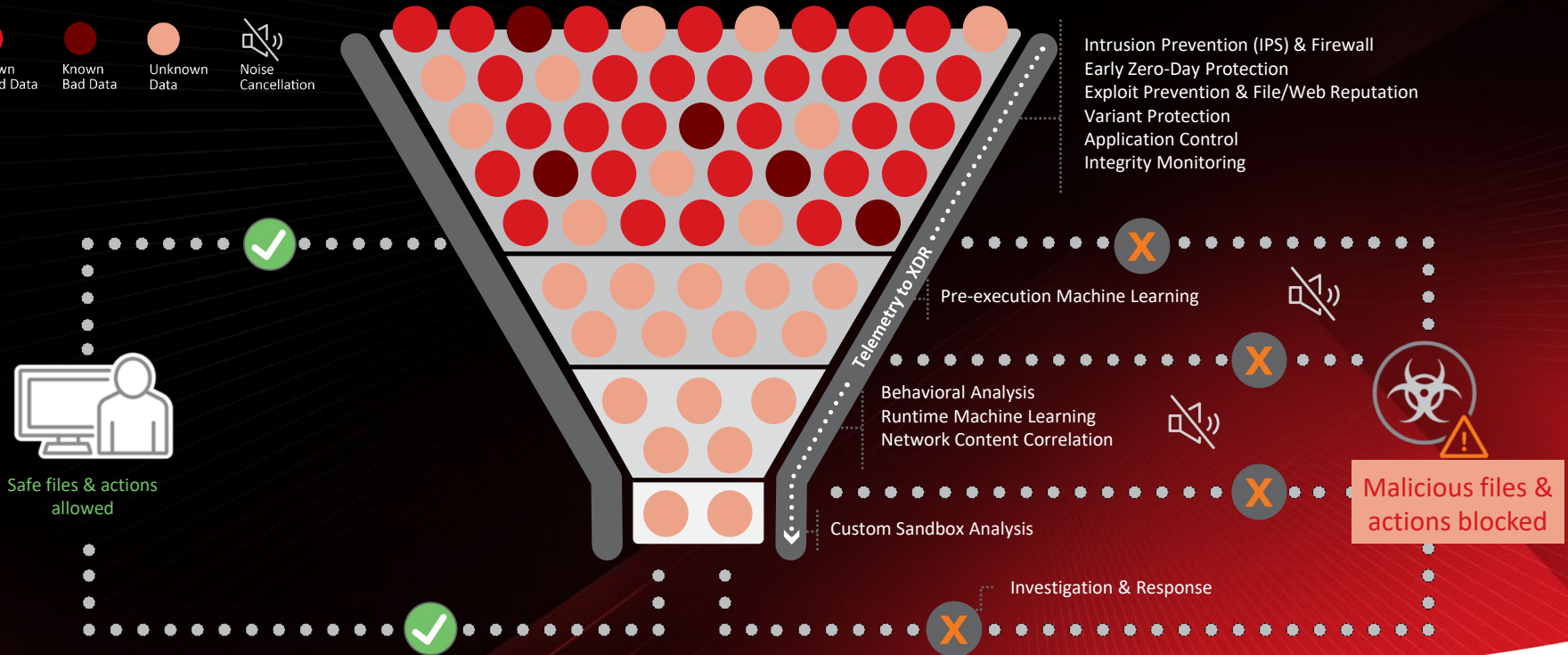
Automated or Manual Response

- Quarantine or Delete Emails
- User Password Reset or Disable Account
- Endpoint Isolation
- URL Blocking
- Network Firewall Rules
- Cloud Sandboxing

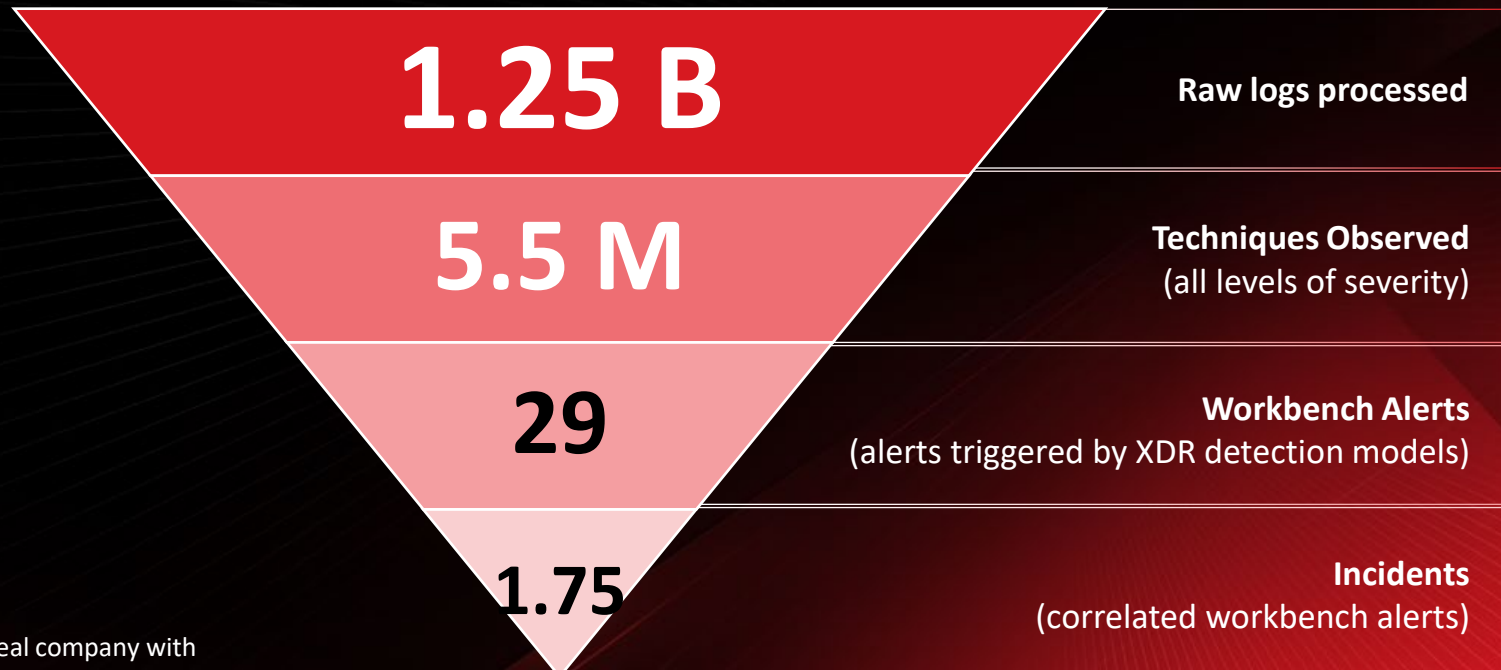
Smart, layered security maximizes protection

LEGEND

- Known Good Data
- Known Bad Data
- Unknown Data
- Noise Cancellation



High Confidence Detections without Alert Overload



Based on a real company with
1000 devices in a 7-day period

Managed XDR: MDR Service by Trend Experts

Expert Threat Hunting

Cutting-edge techniques with verification and enrichment by threat experts



24x7 Monitoring & Detection

Continuous monitoring and routine sweeping of endpoint, server, network, and email

Rapid Investigation and Mitigation

Detailed response plan and remote actions through Trend Micro products



“Big enough to deliver, small enough to care”

Thank you!