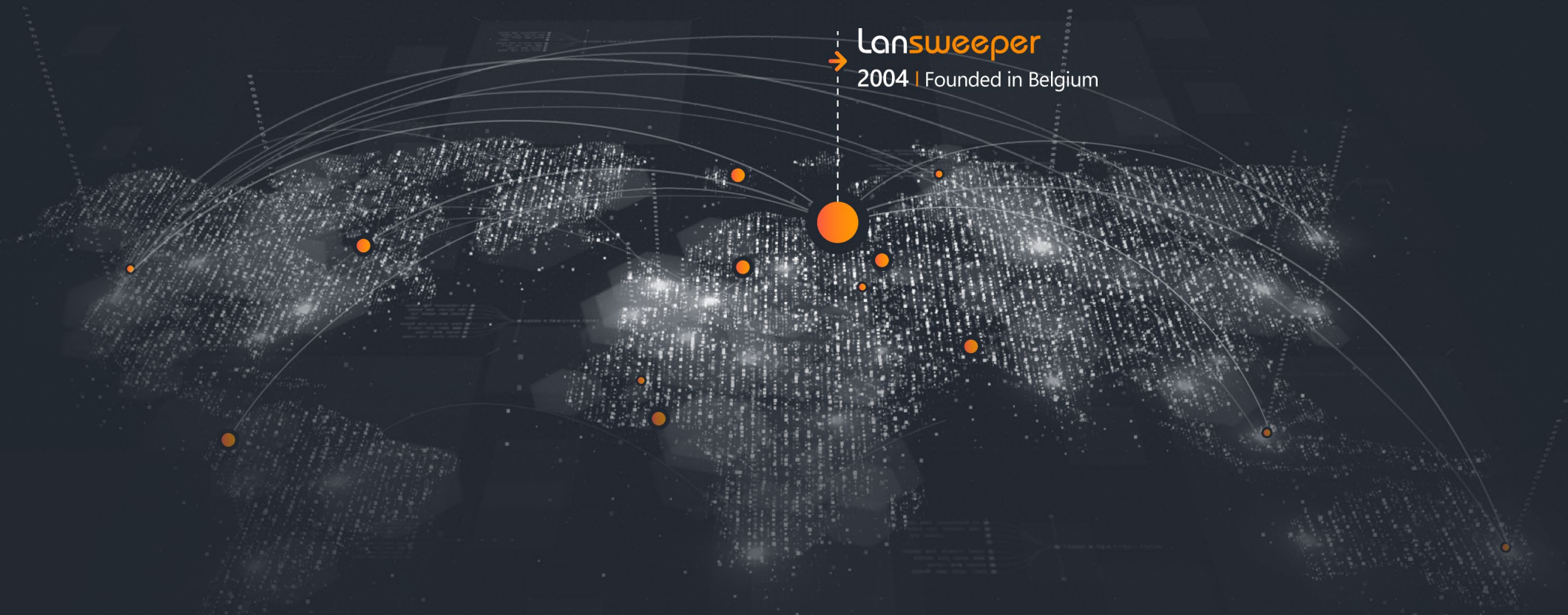
infocom SECURITY

MULTIPOINT GROUP
Cyber Strong Solutions

Lansweeper

Lansweeper | Committed to provide visibility



Founded in 2004 | Belgium **Customer |** +24000 with 90% retention **Funding in 2021 |** $158M by Insight Capital Partners

Employee Growth | 100 in 2020 to 342 today **Partner ecosystem |** +460 active partners & +35 integrations

MAERSK Bank of Ireland SONY UNIVERSITY OF CAMBRIDGE BAYER ArcelorMittal BOSCH

Empowering **IT Heroes** with **accurate data** and **actionable insights** about their **technology environment**.

I(o)T Discovery Leadership

Conclusive data on all devices, software, users and their relations.

Data to Intelligence

Rationalized information driving decisions across the organization.

Solution Ecosystem

Value delivered with our data, but beyond our scope.

Lansweeper

25,000+ Customers

Across

130+ Countries

Inspire & **motivate** us
to continue improving Lansweeper.

Lansweeper

"You cannot protect
something you don't know you have!"

Lansweeper

30% of organizations admit
to not knowing which IT Assets they own.

Lansweeper

43% of organizations still use spreadsheets to track IT assets.

Lansweeper

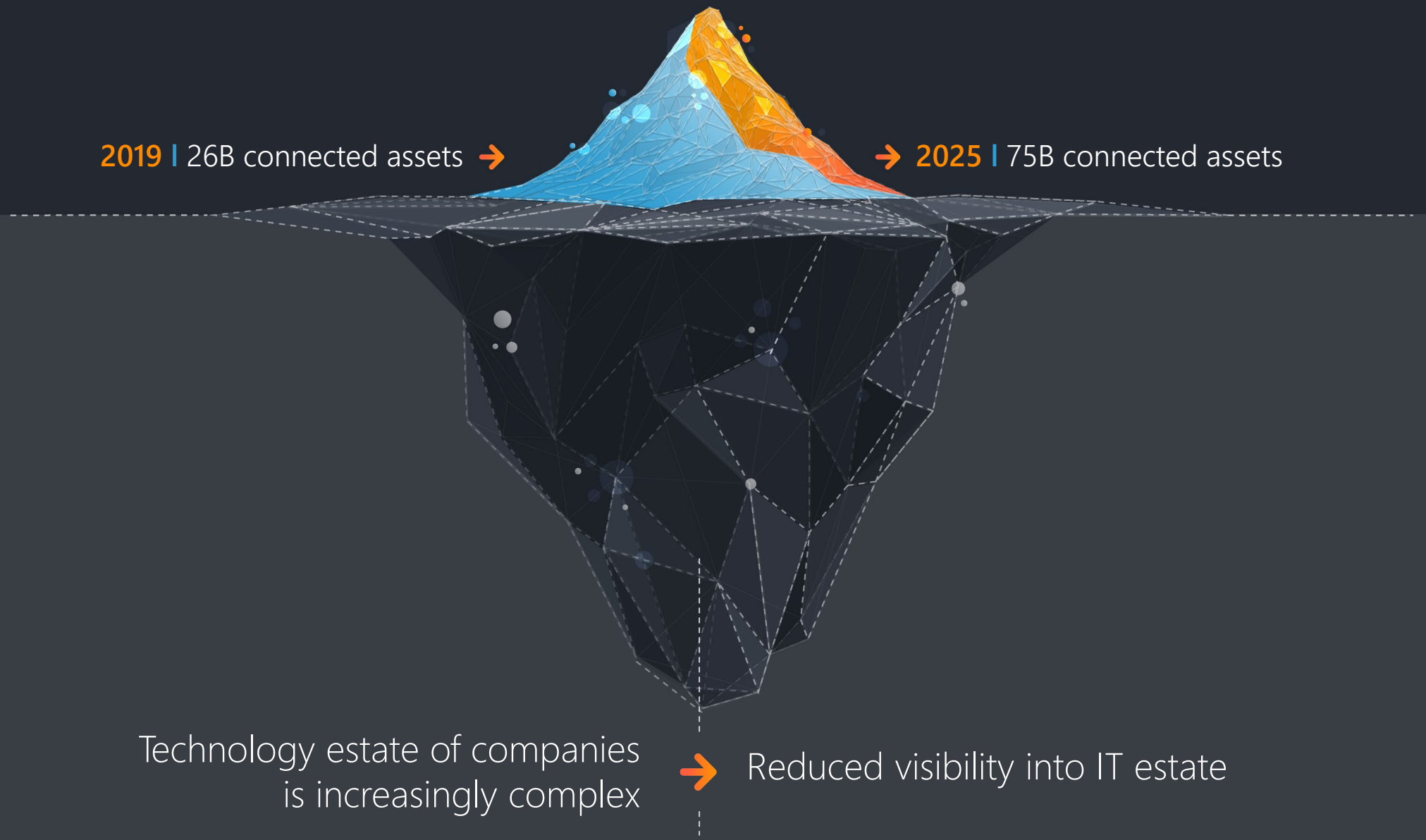
Knowing your IT at all times enables you to save up to **30%** of your IT budget.

Lansweeper

By 2024, the number of enterprise internal and external hardware and software asset audit requests will increase by **100%.**

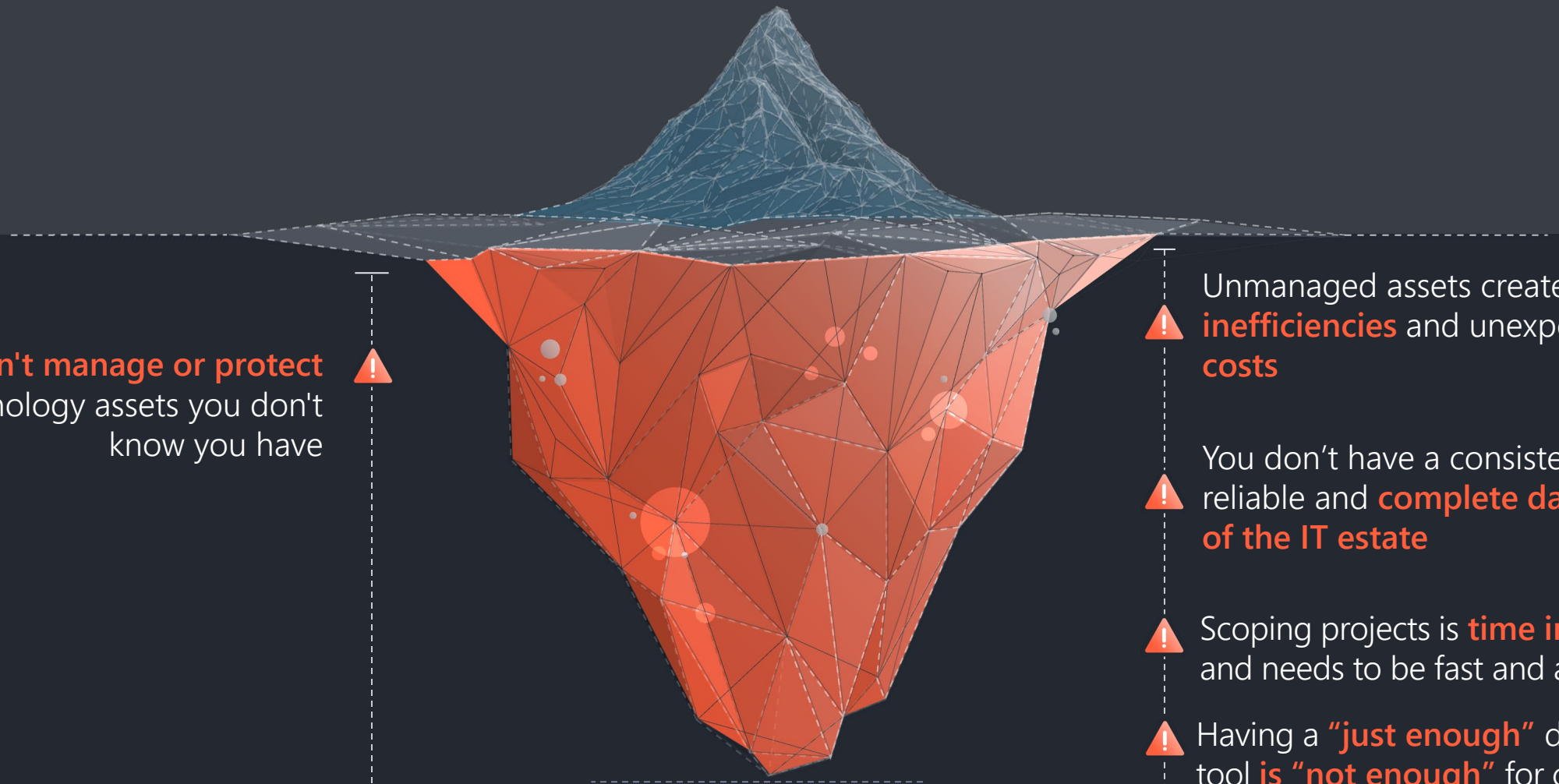
Lansweeper

The problem



Technology estate of companies is increasingly complex → Reduced visibility into IT estate

The problem



You can't manage or protect technology assets you don't know you have

Unmanaged assets create **risks, inefficiencies** and unexpected **costs**

You don’t have a consistent, reliable and **complete database of the IT estate**

Scoping projects is **time intensive** and needs to be fast and accurate

Having a **“just enough”** discovering tool **is “not enough”** for customer’s use case

The Impact

The High Cost of a Fragmented Approach

- Underleveraged & Redundant Data Silos
- Inefficiency & Misinformed Decisions
- Enterprise-wide Misalignment
- Money Being Lost Across the Board

Creating a new inventory every time a new IT-specific use case is introduced, is an enormous waste of time and resources.

Lansweeper

Common Challenge

ISO 27001 Inventory of Assets	HIPAA Health Insurance Portability & Accountability Act Inventory of Devices and Software	International Organization for Standardization ISO 19770 Dedicated to ITAM
CIS Center for Internet Security® Inventory of Hardware and Software Assets	The TOGAF® Standard — Version 9.2 Physical Inventory of deployed technology	ITIL® Service Asset and Configuration Management
COBIT 2019 Managed I&T Assets	NIST National Institute of Standards and Technology Special Publication on ITAM	IAITAM Dedicated Industry Body

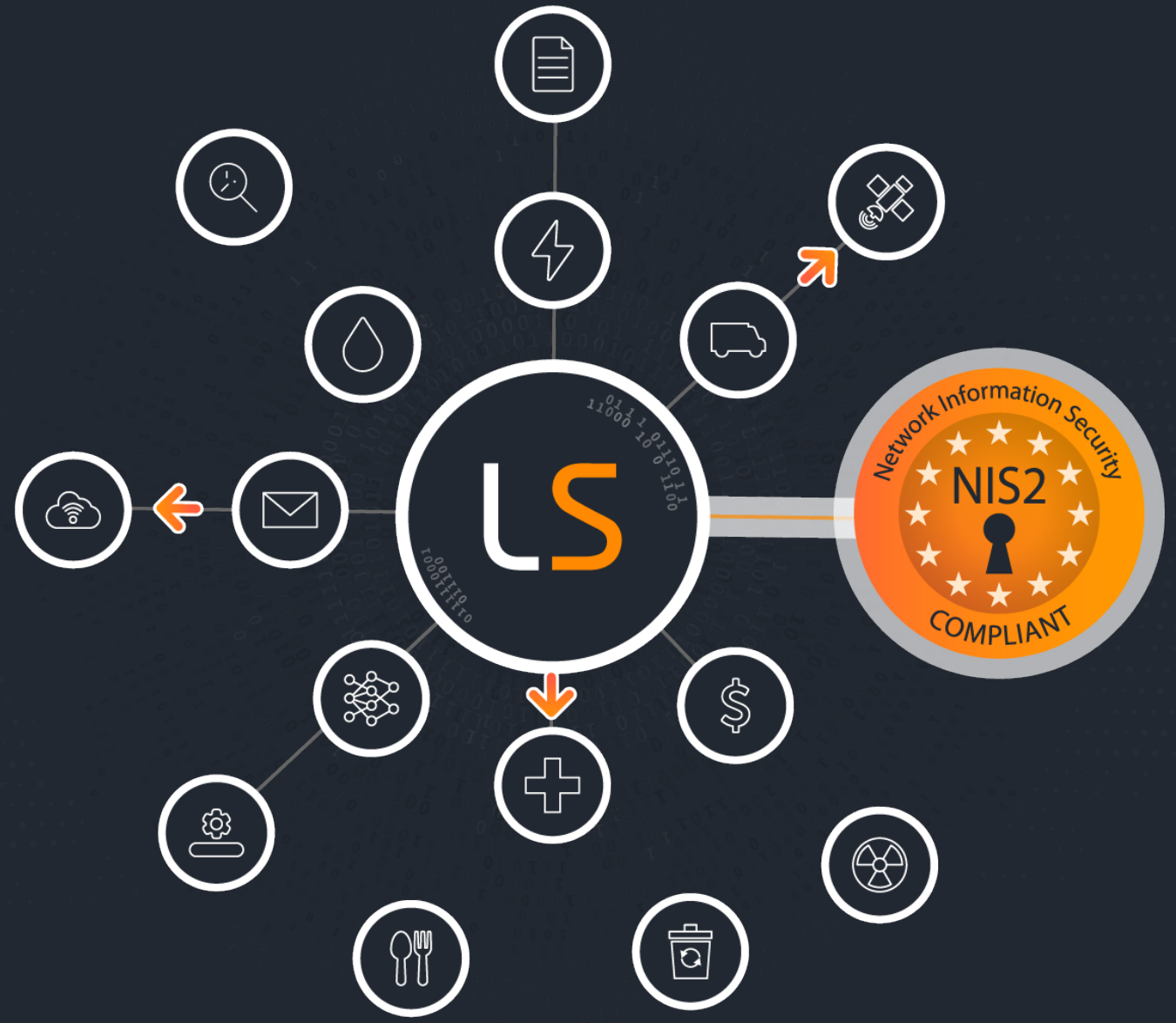
Function	Category	Category Identifier
Govern (GV)	Organizational Context	GV.OC
	Risk Management Strategy	GV.RM
	Cybersecurity Supply Chain Risk Management	GV.SC
	Roles, Responsibilities, and Authorities	GV.RR
	Policies, Processes, and Procedures	GV.PO
	Oversight	GV.OV
Identify (ID)	Asset Management	ID.AM
	Risk Assessment	ID.RA
	Improvement	ID.IM
Protect (PR)	Identity Management, Authentication, and Access Control	PR.AA
	Awareness and Training	PR.AT
	Data Security	PR.DS
	Platform Security	PR.PS
	Technology Infrastructure Resilience	PR.IR
Detect (DE)	Continuous Monitoring	DE.CM
	Adverse Event Analysis	DE.AE
Respond (RS)	Incident Management	RS.MA
	Incident Analysis	RS.AN
	Incident Response Reporting and Communication	RS.CO
	Incident Mitigation	RS.MI
Recover (RC)	Incident Recovery Plan Execution	RC.RP
	Incident Recovery Communication	RC.CO

From Directive to Practice

GETTING READY FOR NIS2

The NIS2 Directive provides legal measures to boost the overall level of cybersecurity in the European Union. Compliance is crucial - and mandatory - for organizations operating within the EU or providing services to EU member states. NIS2 introduces significant changes, broadening the scope of compliance and imposing stringent measures to enhance your overall security posture.

The requirements for the NIS2 directive are extensive and meeting them will require a concerted effort from all stakeholders, but everything starts with knowing your IT environment.



Lansweeper can help you prepare!

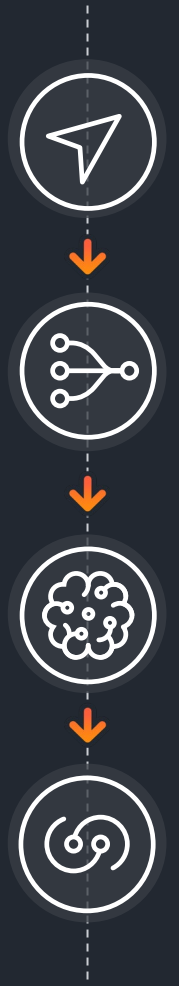
Our Solution

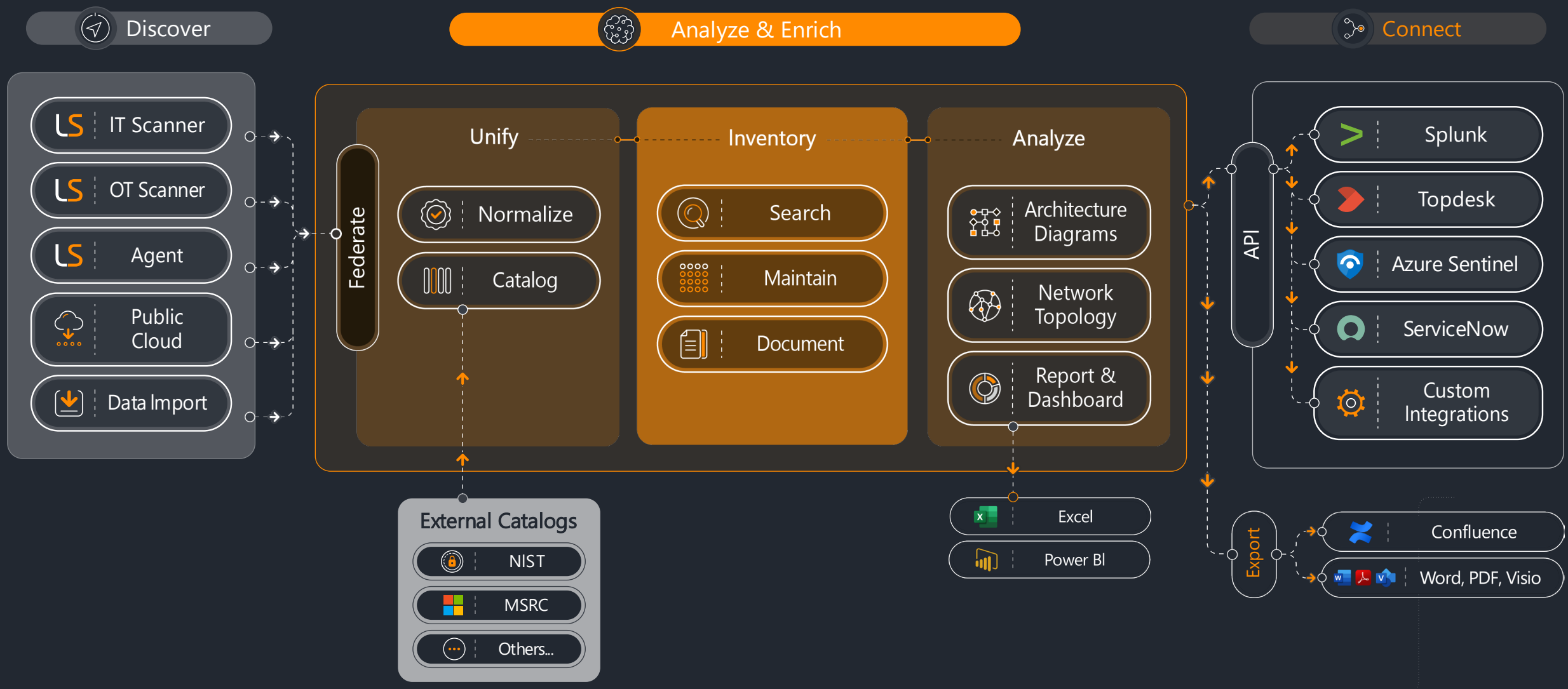
Discover all assets
IT, OT, IoT and cloud assets with Lansweeper's agent based or agentless scanners

Unify your inventory
Create and maintain a reliable, centralized database that contains the data on your entire technology estate

Analyze your inventory
Analyze your technology estate with vulnerability risk assessments, network diagrams & lifecycle information

Integrate seamlessly
Take action with Lansweeper data in third party applications

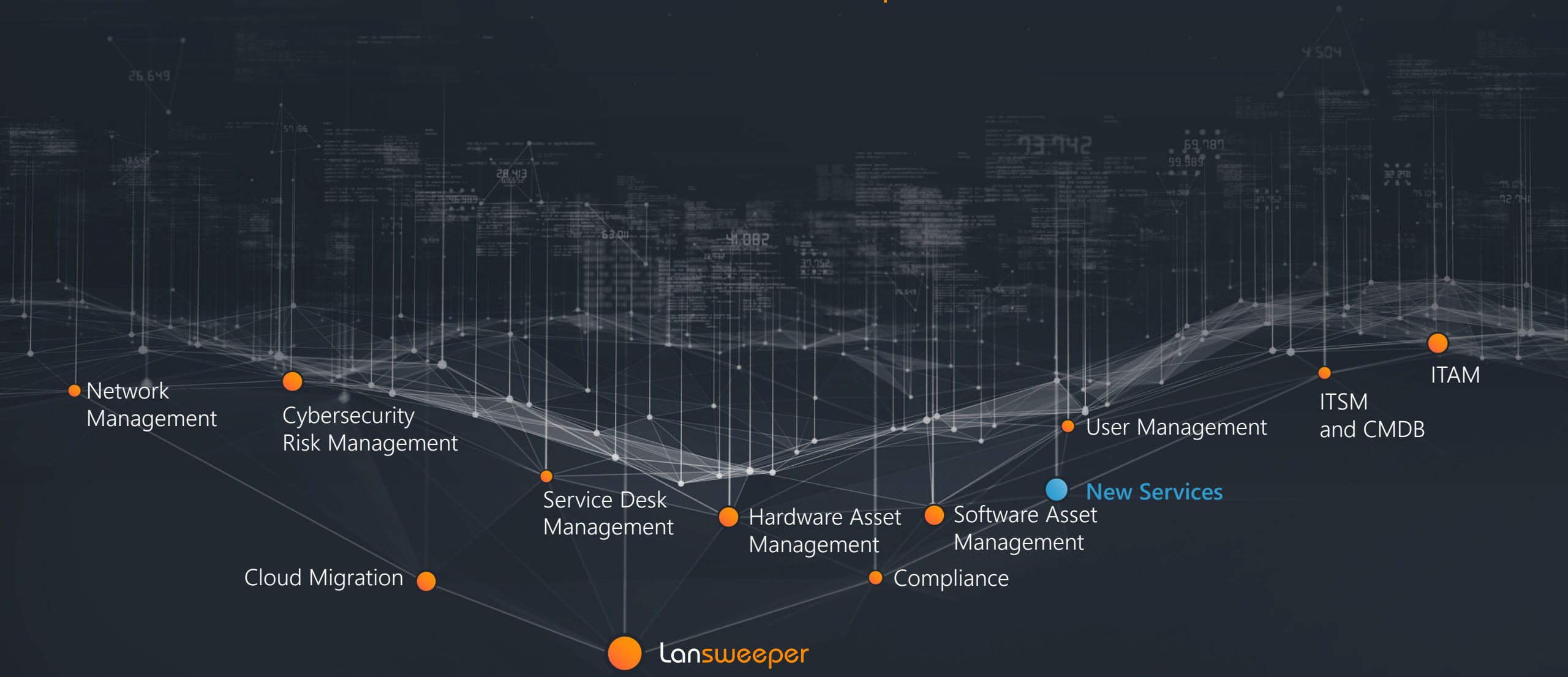



Discover
Analyze & Enrich
Connect
IT Scanner
OT Scanner
Agent
Public Cloud
Data Import
Federate
Unify
Normalize
Catalog
Inventory
Search
Maintain
Document
Analyze
Architecture Diagrams
Network Topology
Report & Dashboard
API
Splunk
Topdesk
Azure Sentinel
ServiceNow
Custom Integrations
External Catalogs
NIST
MSRC
Others...
Excel
Power BI
Export
Confluence
Word, PDF, Visio


Azure Sentinel
servicely.ai
Jira Software
Reftab
Radar
HALOITSM
freshservice
ADMINREMIX
ASSETLABS
splunk>
4me
TOPdesk
asset panda
LICENSEWARE
CORTEX XSOAR
BY PALO ALTO NETWORKS
PRTG NETWORK MONITOR
servicenow
Mint Service Desk
Power BI
SAM
Cybersecurity
Network Management
ITSM - CMDB
Service Desk
Other
Inventory
Discovery

Scenarios & Use Cases

Technology Inventory Data should not be scenario-specific.



Lansweeper | Our advantage

- Incredibly broad and deep endpoint discovery across Mac, Linux and Windows: IT, OT, IoT and Cloud
- Great time to value, configure and deploy in minutes; have complete inventory within hours.....not weeks
- Greatest value for money in the market
- On prem, hybrid or cloud based
- A single, consistent and thorough source of truth for all applications that require asset data to operate
- Integrations with 3rd party software allows you to get the full value out of the investments you've already made

What's in it for you?

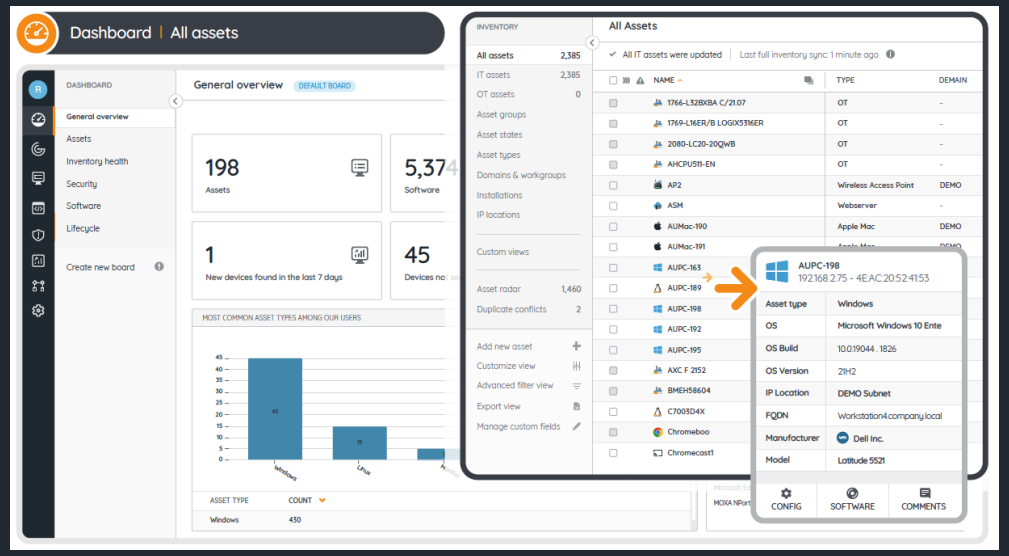
Complete Visibility
Discover and manage all your IT, OT, IoT and public cloud assets from a single database

Reduced security risks
Map out all the end points that need to be protected and identify security risks with our vulnerability risk assessment features

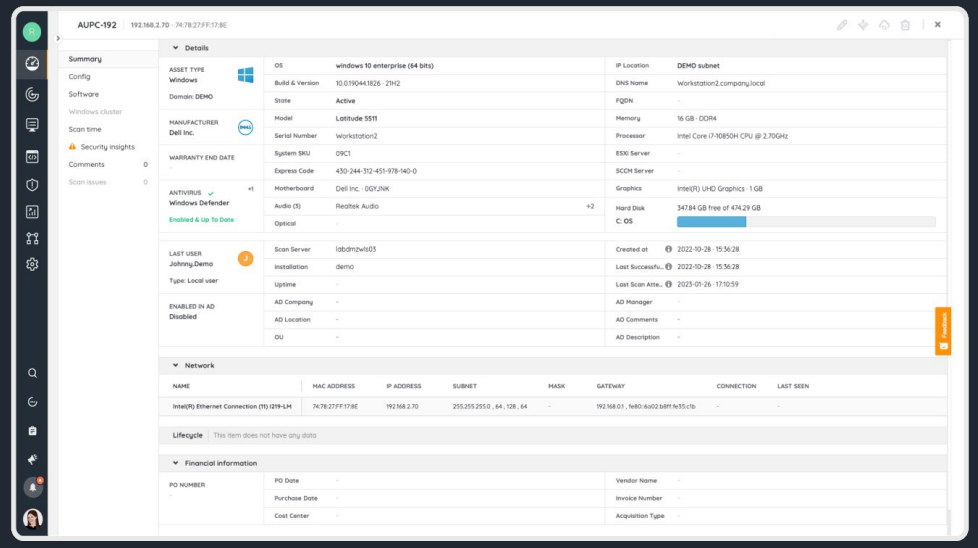
Improved efficiency of IT and Cyber security teams
All IT, OT, IoT and cloud asset data in one place allows for automated record keeping, reporting and more

Cut costs
Find devices that are EOL, identify underused assets and right size your software licenses based on actual use

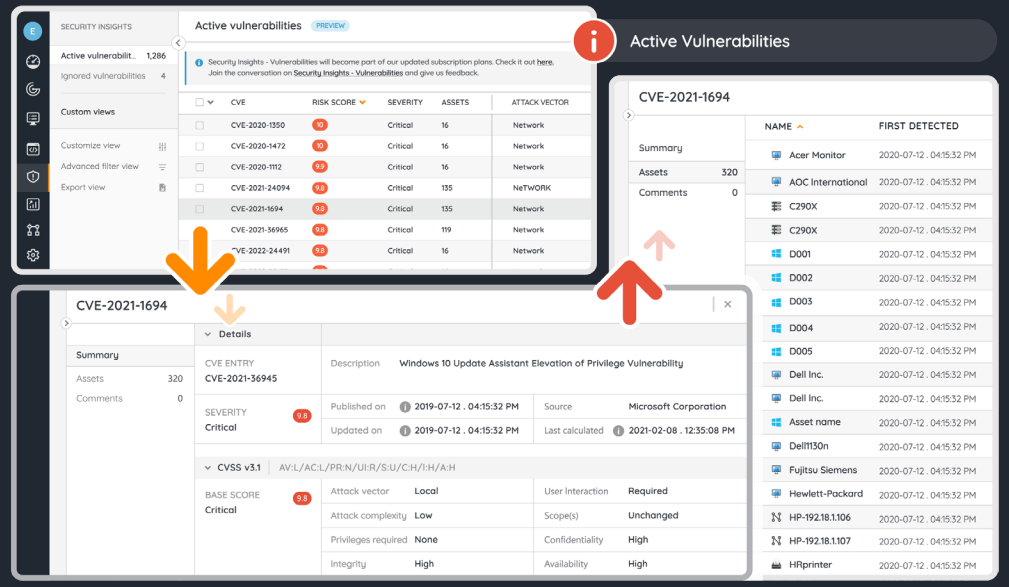
Cross-platform Asset Discovery.



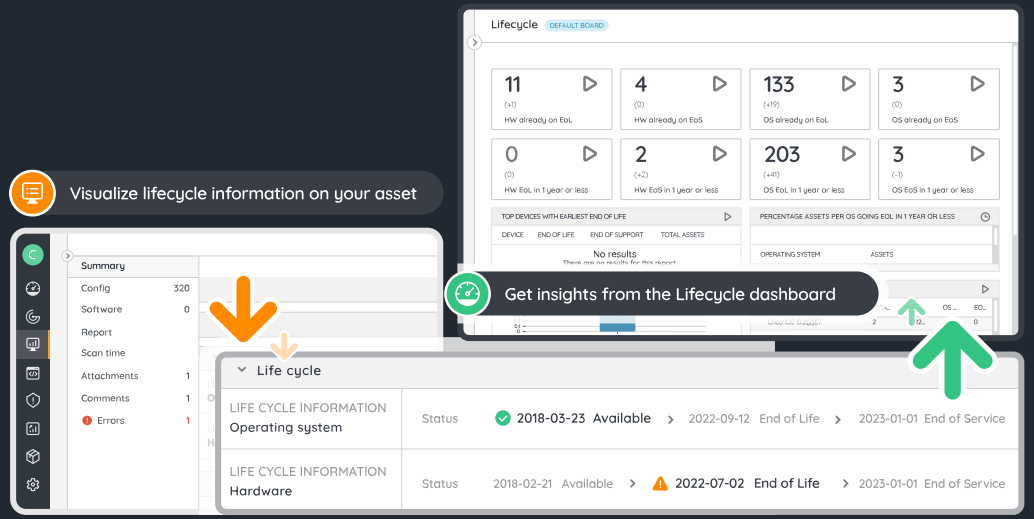
A detailed view on every asset.



Identify critical vulnerabilities and threads.



Track IT assets throughout the lifecycle & optimize costs.



Lansweeper

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