

pylones\*

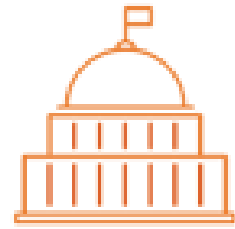
# THE STATE OF CYBERSECURITY

Unveiling the Greek market cybersecurity landscape.

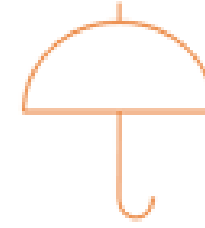
10/04/2024 | Emmanuel Netos, Pylones CEO



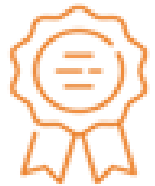
Turnover: > 12m Euros  
(steadily increasing for the  
past 10 years)



Focuses +90% in Private  
Sector (Corporate &  
Enterprise ICT Market)



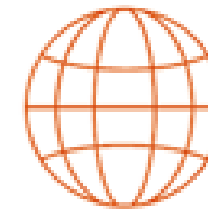
>50 Full Time Employees  
(25% more that 10 years  
with the company)



ISO  
9001 | 27001 | 27701  
20000-1 | 22301 | 14001



CYBERSECURITY<sup>TM</sup>  
MADE IN EUROPE



>11 International  
Projects



50+ vendor certifications  
(F5, HPE, IBM, AWS, Okta,  
Palo Alto, Microsoft etc.)



Long term partnership  
with leading companies  
in the private sector



13+ International Vendor  
partnership

Founded in 1997

Owned by Cyprus  
based P.M. Tseriotis  
Group

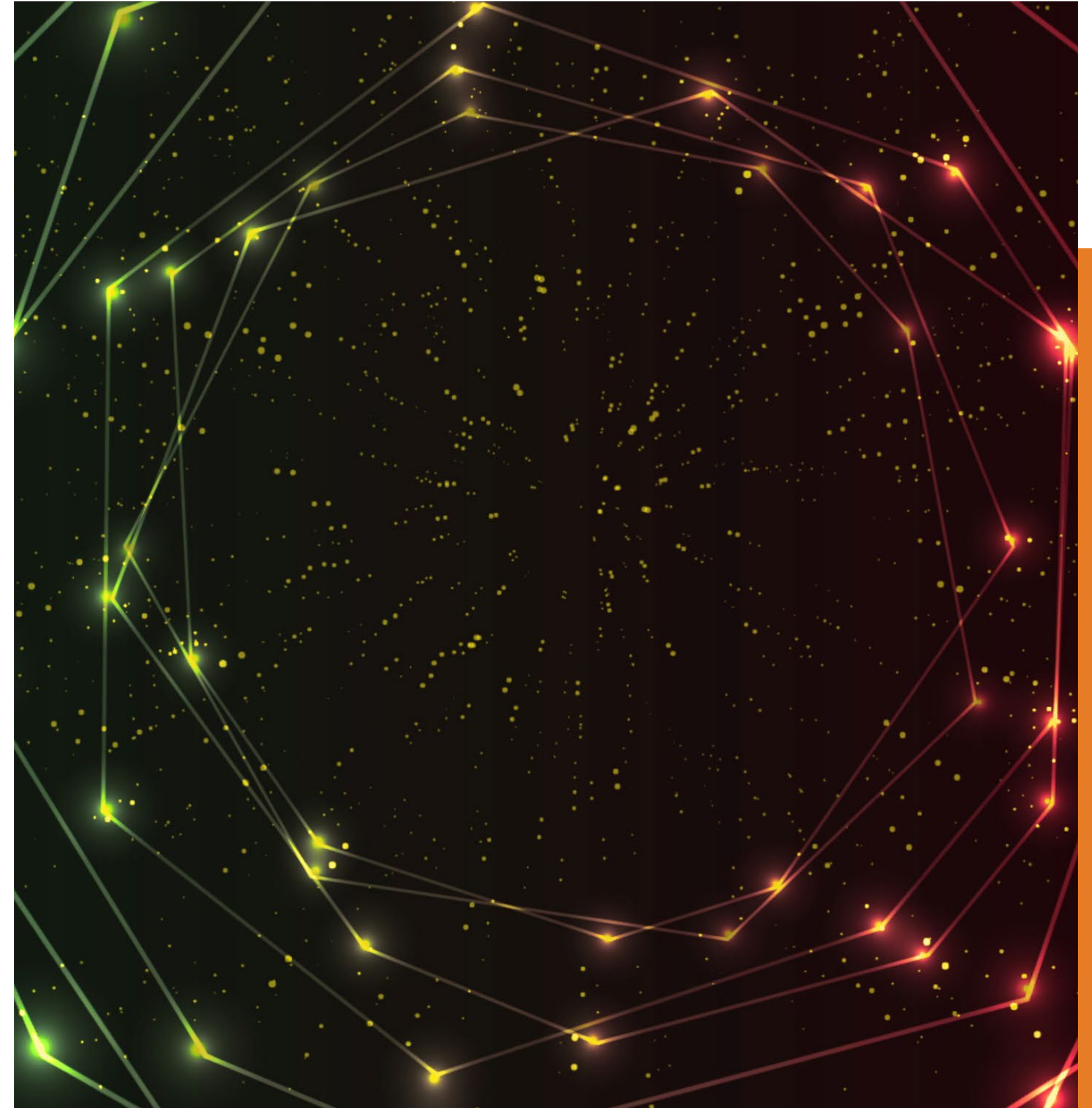
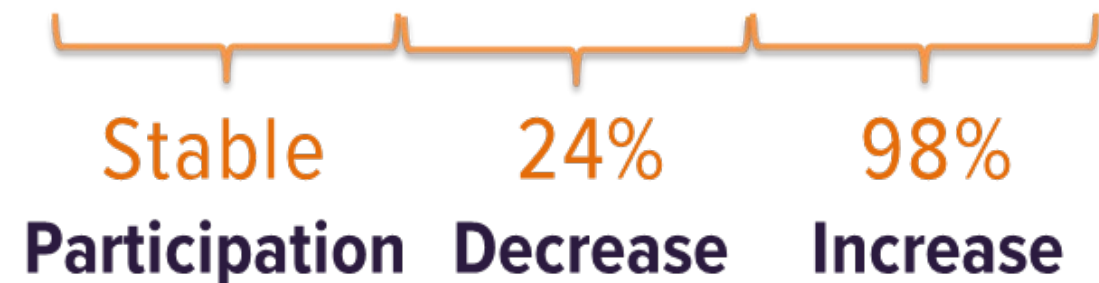
Activities in Greece,  
Cyprus, Central &  
Southern Europe with  
numerous projects  
internationally

# TSoC Snapshot:

## Scope, Participants, & Trends

**5** consecutive years  
The State of Cybersecurity

2020- 2021- 2022 - 2023 - 2024



# Let's meet the participants

# Who participates in the research?

How many employees work at your company?

- 2020 – Over 250: 38%
- 2021 – Over 250: 45%
- 2022 – Over 250: 10%, Over 500: 30%
- 2023 – Over 250: 10%, Over 500: 34%

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from the IT & Security Departments.

Over 1/3

from Large Enterprise Sector.

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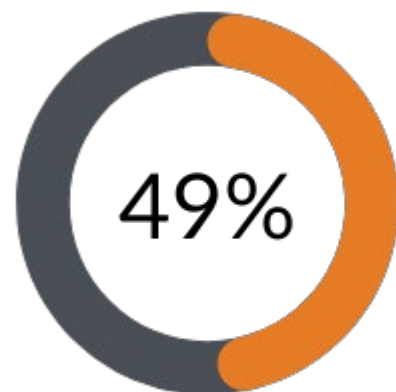


1/3

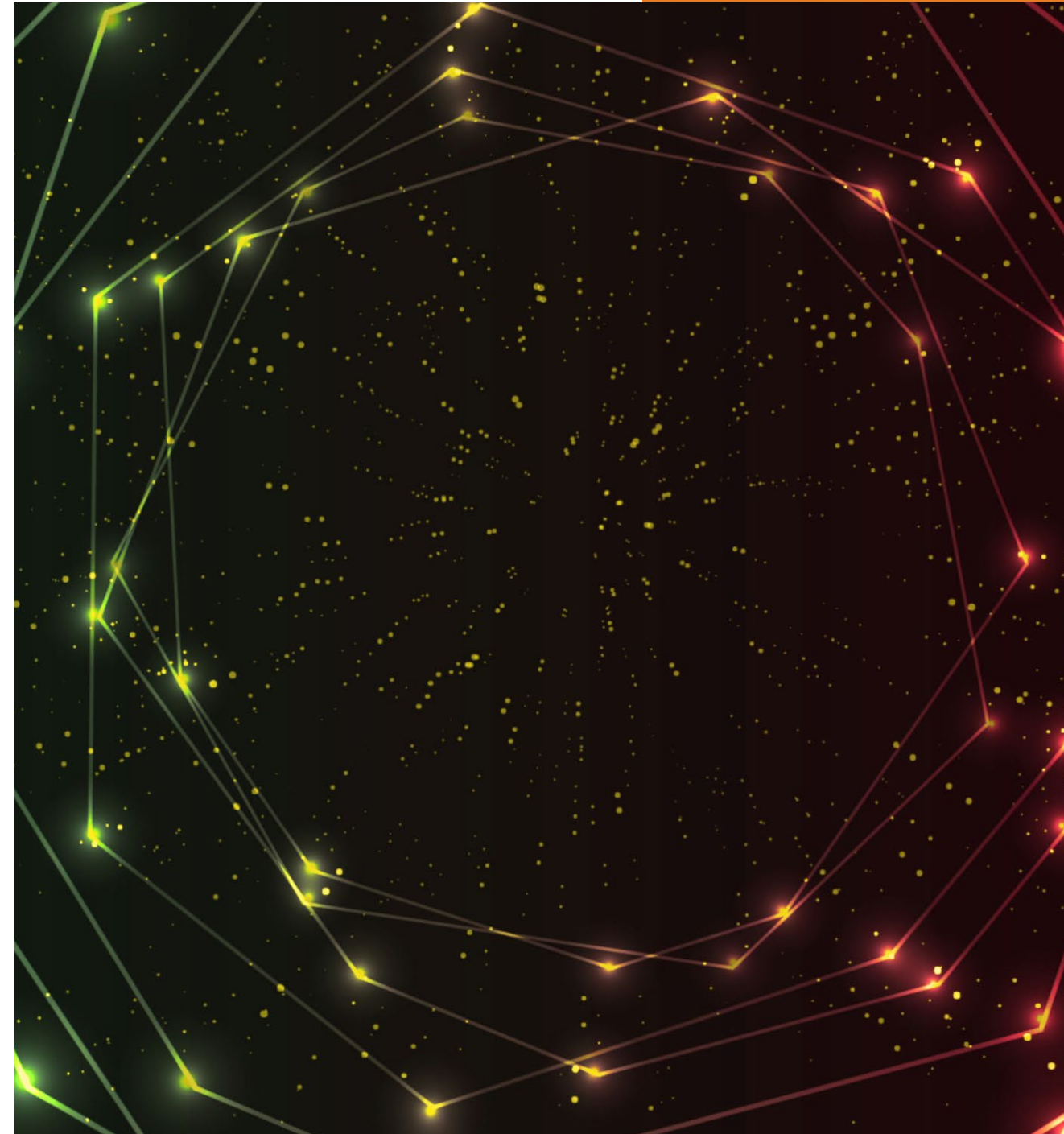
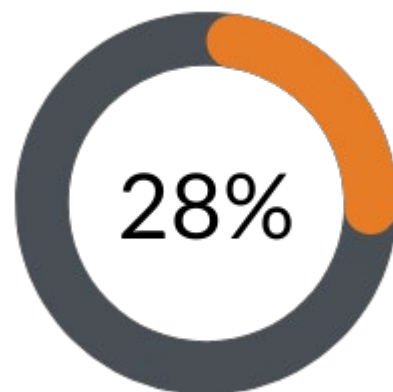
of companies experience  
cyber attacks

Have you ever encountered a cyber threat or a security breach within your digital or computerized systems?

2020



2023



# Top Cybersecurity Risks

2020

- Theft of sensitive data: 63%
- Phishing: 62%
- Malware: 61%

2021

- Phishing: 59%
- Malware: 56%
- Theft of sensitive data: 54%

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- Malware: 47%
- Phishing: 38%
- Theft of sensitive data: 32%

2023

- Malware: 36%
- Phishing: 32%
- Theft of sensitive data: 19%



Compromised

employee credentials:

2020 -> 69%

2023 -> 18%



Main risk

types remain

consistent

over the years

# Cybersecurity Investment Priorities

2020 - IT Security Awareness Training: 26%, Firewall and Network Protection: 25%, Cloud Security: 20%

2021 - IT Security Awareness Training: 41%, Firewall and Network Protection: 35%, Cloud Security: 32%, Identity and Access Management (IDaaS): 31%

2022 – Email security and Protection: 32%, IT Security Awareness training: 31%, Firewall and Network Protection: 25%, Cloud Security: 25%, DLP: 22%

2023 – Cloud security: 26%, IT Security Awareness training: 24%, Firewall and Network Protection: 21%, Email security and Protection: 20%, DLP: 18%

## The top 3 investment solutions



- IT Security Awareness Training
- Cloud Security
- Firewalls

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- Email Security
- Data Loss Prevention (DLP)

# A glance at Cyber Budget

Increase tied to EU's NIS1 and NIS2 directives since 2016, expanding regulatory scope across 18 sectors.

Unofficial rule suggests companies allocate 7%-20% of IT budget to cybersecurity, varying by risk exposure, potential cyberattack costs, and overall budget.

How did your company's IT security budget (cyber-budget) change over the past 12 months?

- 2021 - Increased: 44%
- 2022 - Increased: 51%
- 2023 - Increased: 57%

<https://www.enisa.europa.eu/topics/cybersecurity-policy/nis-directive-new>



# The State of Cybersecurity 2023

## Participants, Scope, Trends



### Participants

- 59% from the IT & Security Departments
- Over 1/3 from Large Enterprise Sector
- 1/3 from IT industry & 1/6 from Public Sector

CHECK THE RESULTS OF PREVIOUS YEARS

<https://www.pyrones.gr/the-state-of-cybersecurity/>

# The State of Cybersecurity 2023

## Participants, Scope, Trends

### Top Results

1/3  
would invest in  
cloud security

30%  
face incident  
detection\* challenges  
in cloud security

\*24%  
data recovery/business  
continuity

1/3  
Lack of specialized  
personnel or  
understaffing

34%  
strive to embed  
cybersecurity into  
their culture\*\*

\*\*27%  
aim to train their staff in  
cybersecurity

Only 16%  
admit that invest  
in cybersecurity  
compliance &  
regulatory



CHECK THE RESULTS OF PREVIOUS YEARS

<https://www.pylones.gr/the-state-of-cybersecurity/>

# The State of Cybersecurity 2024

## Participants & Scope

Targeted & limited  
**Audience**

- Emphasis on Cloud Security
- Focus on AI to enhance security measures and detect threats
- Cybersecurity's role in Business Sustainability



SCAN & TAKE SURVEY

And win a VR Headset worth €450

Special Thanks  
to all participants  
&



HELLENIC



Πανεπιστήμιο Πειραιώς  
Τμήμα Ψηφιακών Συστημάτων  
Π.Μ.Σ. "Πληροφοριακά Συστήματα & Υπηρεσίες"

με επικεφαλής τον **καθηγητή Χρήστο Ξενάκη**

