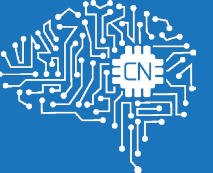




ISAWARE Cyber Noesis



Cyber-Awareness: A User-Centric Holistic Approach in practice!

Eleni Klaoudatou

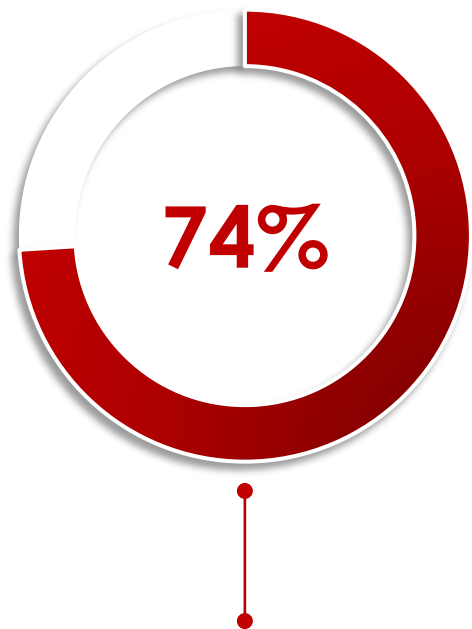
Cybersecurity Professional
Services Manager

Katerina Gounari

Capacity Building Manager

Infocom Security 2024 – 11/04/2024

Current reports (Y-2023)
show....



of breaches involved the **human element**, which includes social engineering attacks, errors or misuse.



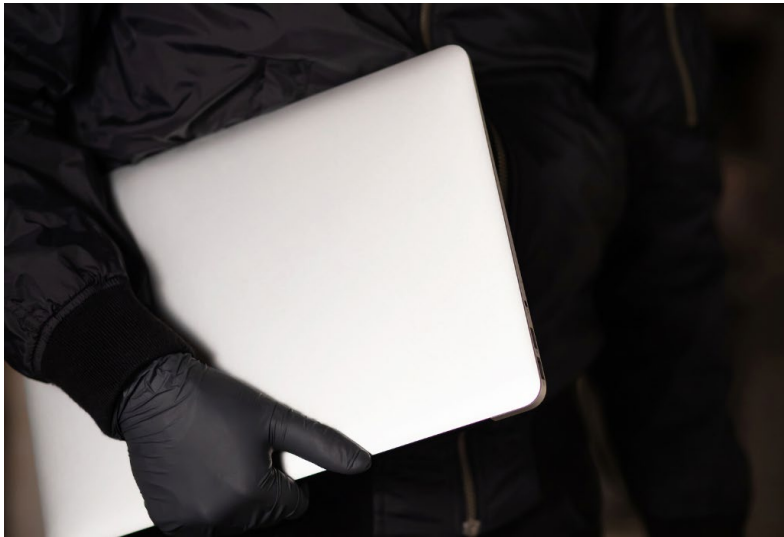
*Verizon's 2023 Data Breaches
Investigations Report*

In the future Organizations will have to deal with....

THE REVIEW OF THE ENISA FORESIGHT CYBER-SECURITY THREATS FOR 2030



INCIDENTS...



But we have an established Cyber awareness training....



Generic training material that does not reflect corporate strategy



Undefined or unclear training objectives



Ignoring user's perception of the training activities



Relying on typical KPIs to evaluate the outcomes of training activities



LIMITATIONS

- **Customization is time consuming**
- **Security Teams are understaffed**
- **Budget is spent on technology**

A hand holding a glowing lightbulb over an open book, with a network diagram overlay. The background is dark with bokeh light effects. The network diagram consists of white dots connected by thin lines, forming a complex web. The lightbulb is the central focus, emitting a bright glow. The book is open, and the pages are visible. The overall scene suggests learning, innovation, and knowledge.

Behavior change is an ambitious (and necessary) goal!

- ➔ Learning in the correct context.
- ➔ Repeating actions to embed knowledge.
- ➔ Continuous evaluation to adopt strategy.
- ➔ Rewarding staff to encourage new habits.

What should we make differently ?

- **Different forms** of education for **different learning types**
- **Different forms** of education for **different roles**
- Promote **local security culture**
- Performance **evaluation** with **appropriate KPIs**

TOWARDS BUILDING A USER CENTRIC TRAINING APPROACH!

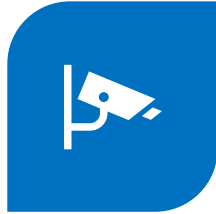


ENISA – AR IN A BOX



Our Approach... ISAWARE





**SURVEILLANCE
AUDITS**



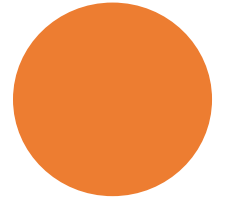
**INTERVIEWS WITH
EMPLOYEES**



**REVIEW PREVIOUS
AWARENESS
ACTIVITIES**



**BASELINE PHISHING
EXERCISE**





**RAISE CYBER
AWARENESS**



**PROMOTE SECURITY
CULTURE FOR
SPECIFIC TOPICS**



**COMMUNICATE
POLICIES**



**IMPROVE USERS' PERCEIVED
CONFIDENCE IN RECOGNIZING
SECURITY THREATS DURING
THEIR DAILY ACTIVITIES**





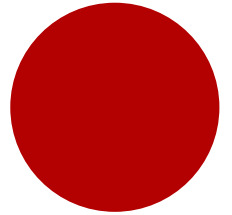
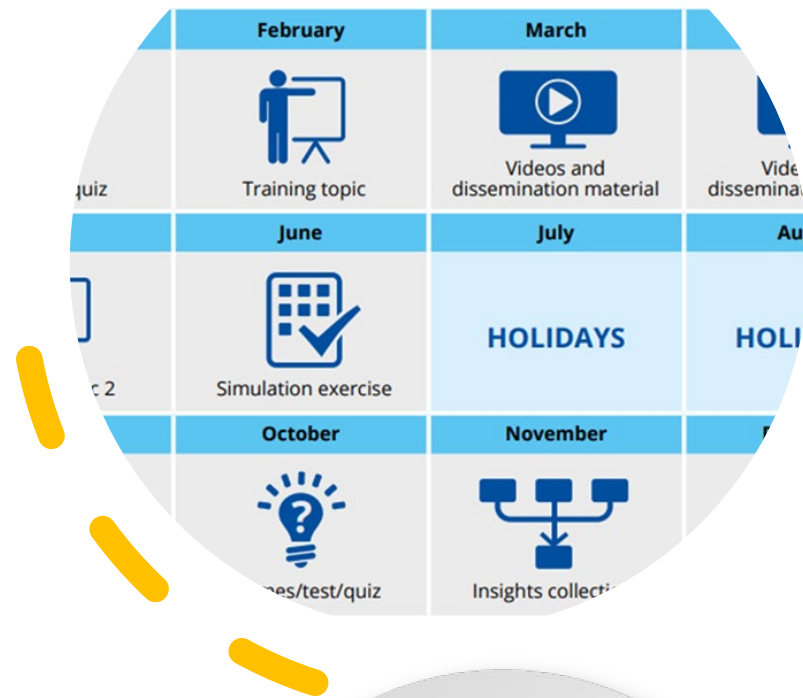
SPLIT USERS INTO GROUPS



CHOOSE THE RIGHT MEANS DELIVERY METHODS FOR THE VARIOUS GROUPS & / LEARNING TYPE



SET A TIME PLAN



S	Specific
M	Measurable
A	Achievable
R	Relevant
T	Time-bound



PHISHING SCORE (%)



PHISHING REPORTING SCORE (%)



SECURITY CULTURE
 (Policy Awareness, Physical Security Issues, Information Handling, Perception Of Everyone's Responsibility For Cybersecurity, Passwords, etc.)
 (Knowledge Questions – Audits)



USERS' PERCEIVED CONFIDENCE IN RECOGNIZING SECURITY THREATS DURING THEIR DAILY ACTIVITIES (Surveys)



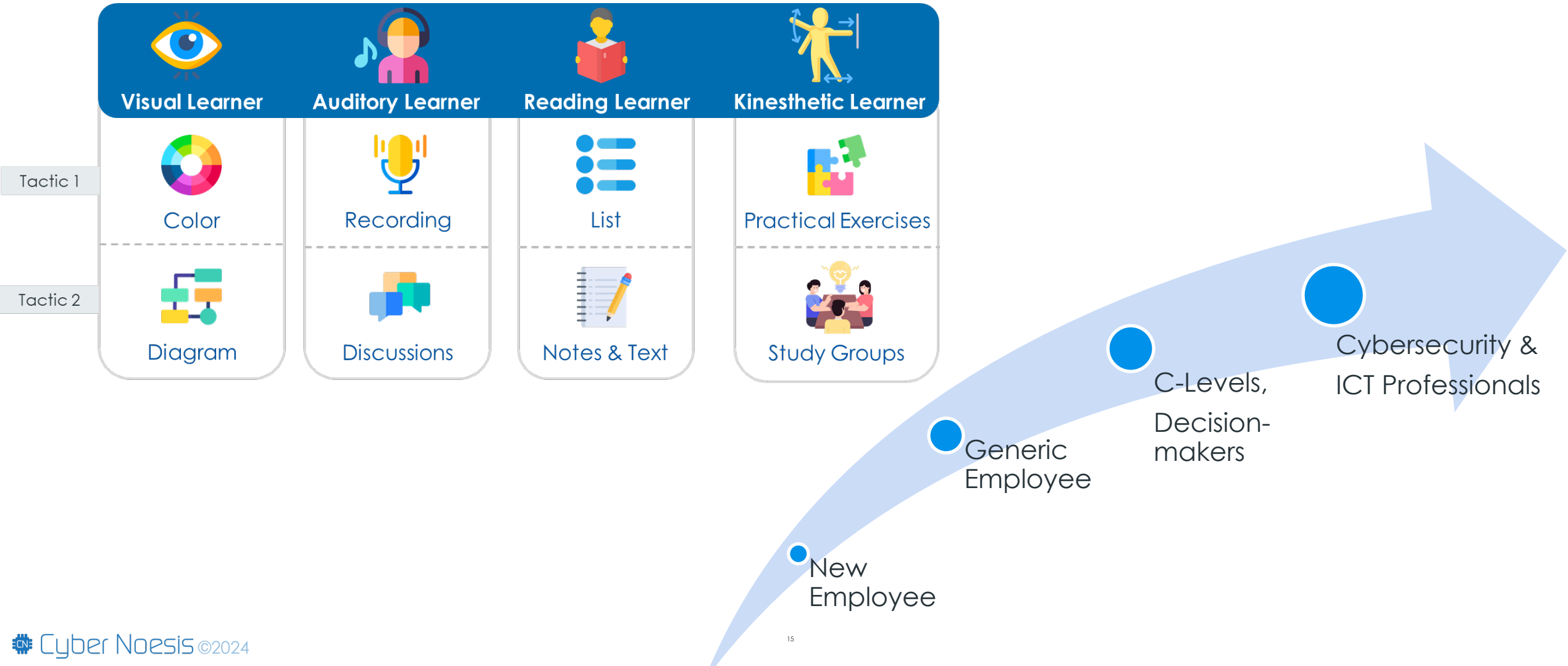
WHEN FOCUSING ON USERS' NEEDS, THERE ARE SEVERAL PARAMETERS THAT WE NEED TO CONSIDER...



Every individual has its own specific learning profile

Every employee has a different level of knowledge and engagement

Learning Paths & Topics per Role



Learning Styles Strategies...

Infographics

Posters &
Screensavers

Quiz &
Surveys

Games

Takeaways

Videos

Case
Studies

Newsletters

Storylines

Cyber
Exercises


ISAWARE

Live Sessions

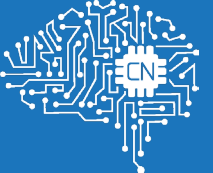
Phishing
Campaigns

eLearning

- ◎ **Mix instructional methods of delivery**
 - Videos with audio and captions
 - Slide presentations and verbal instructions
 - Flyers
 - Exercises & role-playing assignments
- ◎ **Use custom material**
 - Customize training material based on corporate culture and processes
- ◎ **Offer choices to learn**
 - Set clear learning objectives
 - Allow selection of learning paths and methods
 - Feedback through user surveys
- ◎ **Assess learners often**
 - Define KPIs in a way that they provide measurable and qualitative insights



Cyber Awareness is more than training.



Cyber Noesis

Thank you!



www.cybernoesis.com

